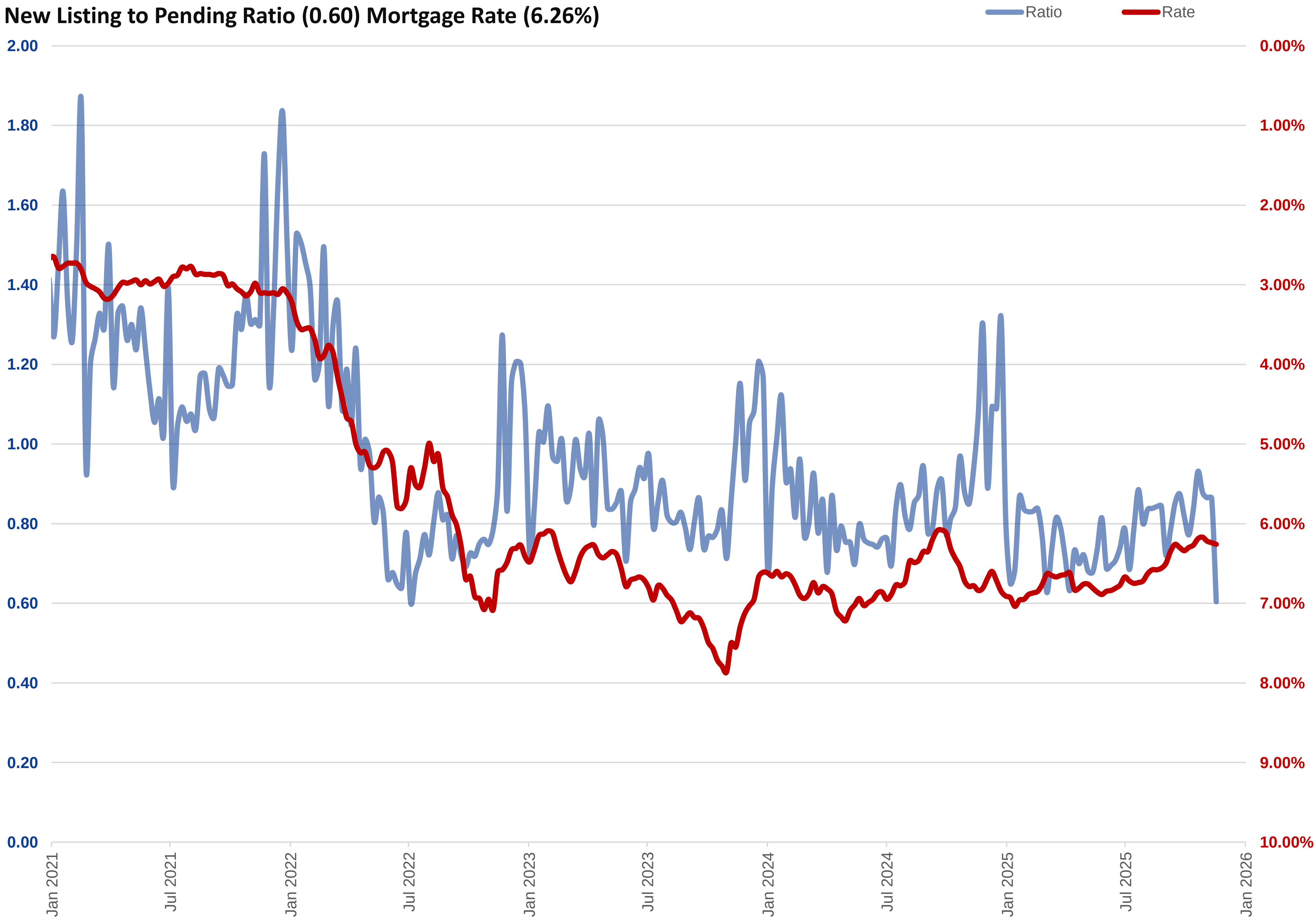
Weekly Residential Update

From	To	New	Price +	Price -	Price - %	BOM	%	AUC	PB	Total	Ratio	Diff	Mortgage Rate	Open House
06/09/25	06/16/25	1,284	168	2,419	94%	264	21%	567	509	1,076	0.70	472	6.84%	3,156
06/16/25	06/23/25	1,223	157	2,553	94%	243	20%	532	506	1,038	0.71	428	6.81%	3,801
06/23/25	06/30/25	1,220	153	2,645	95%	261	21%	569	528	1,097	0.74	384	6.77%	3,435
06/30/25	07/07/25	985	280	1,866	87%	255	26%	508	469	977	0.79	263	6.67%	2,089
07/07/25	07/14/25	1,205	94	2,440	96%	288	24%	531	491	1,022	0.68	471	6.72%	3,697
07/14/25	07/21/25	1,221	127	2,250	95%	254	21%	617	544	1,161	0.79	314	6.75%	3,605
07/21/25	07/28/25	1,043	177	2,491	93%	214	21%	587	526	1,113	0.89	144	6.74%	3,358
07/28/25	08/04/25	1,037	285	2,281	89%	267	26%	553	490	1,043	0.80	261	6.72%	3,291
08/04/25	08/11/25	1,026	243	2,284	90%	207	20%	561	469	1,030	0.84	203	6.63%	3,319
08/11/25	08/18/25	1,016	202	2,048	91%	213	21%	545	485	1,030	0.84	199	6.58%	3,601
08/18/25	08/25/25	948	340	2,077	86%	214	23%	502	477	979	0.84	183	6.58%	3,510
08/25/25	09/01/25	885	164	1,752	91%	204	23%	455	464	919	0.84	170	6.56%	3,129
09/01/25	09/08/25	978	169	1,844	92%	220	22%	433	430	863	0.72	335	6.50%	3,537
09/08/25	09/15/25	991	207	2,014	91%	195	20%	476	453	929	0.78	257	6.35%	3,770
09/15/25	09/22/25	914	284	1,979	87%	190	21%	480	460	940	0.85	164	6.26%	3,798
09/22/25	09/29/25	886	110	2,011	95%	192	22%	517	426	943	0.87	135	6.30%	3,545
09/29/25	10/06/25	1,011	198	2,043	91%	229	23%	523	492	1,015	0.82	225	6.34%	3,560
10/06/25	10/13/25	992	148	1,963	93%	164	17%	471	421	892	0.77	264	6.30%	3,394
10/13/25	10/20/25	874	127	1,910	94%	190	22%	444	446	890	0.84	174	6.27%	3,814
10/20/25	10/27/25	817	121	1,887	94%	199	24%	477	469	946	0.93	70	6.19%	3,576
10/27/25	11/03/25	898	205	1,843	90%	173	19%	476	465	941	0.88	130	6.17%	3,292
11/03/25	11/10/25	817	257	1,934	88%	182	22%	475	389	864	0.86	135	6.22%	3,734
11/10/25	11/17/25	784	190	1,659	90%	192	24%	496	347	843	0.86	133	6.24%	3,485
11/17/25	11/24/25	701	175	1,459	89%	150	21%	316	198	514	0.60	337	6.26%	3,203

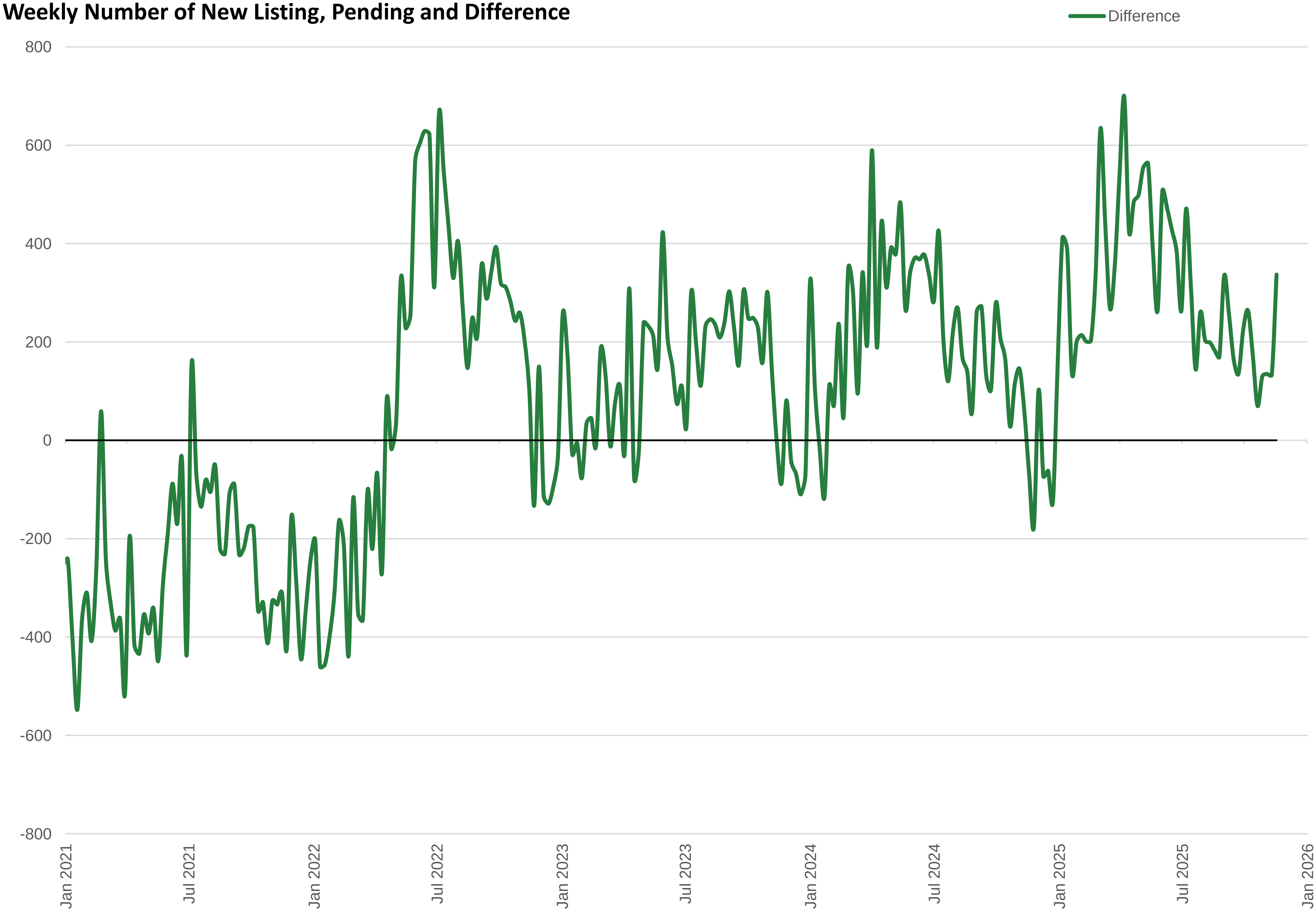
Weekly Residential Year over Year

From	To	vs	From	To	New	% Diff	Price +	Price -	BOM	AUC	PB	Total	% Diff	Ratio
06/02/25	06/09/25	vs	06/03/24	06/10/24	127	10.2%	(38)	400	0	21	(29)	(8)	(0.7%)	0.69 vs 0.75
06/09/25	06/16/25	vs	06/10/24	06/17/24	33	2.6%	36	486	58	15	(28)	(13)	(1.2%)	0.70 vs 0.75
06/16/25	06/23/25	vs	06/17/24	06/24/24	17	1.4%	16	394	(9)	(22)	(21)	(43)	(4.0%)	0.71 vs 0.74
06/23/25	06/30/25	vs	06/24/24	07/01/24	52	4.5%	(59)	446	19	13	10	23	2.1%	0.74 vs 0.76
06/30/25	07/07/25	vs	07/01/24	07/08/24	3	0.3%	104	233	43	43	23	66	7.2%	0.79 vs 0.76
07/07/25	07/14/25	vs	07/08/24	07/15/24	46	4.0%	(54)	239	52	21	32	53	5.5%	0.68 vs 0.69
07/14/25	07/21/25	vs	07/15/24	07/22/24	193	18.8%	(2)	147	29	76	35	111	10.6%	0.79 vs 0.84
07/21/25	07/28/25	vs	07/22/24	07/29/24	105	11.2%	32	417	(24)	65	(8)	57	5.4%	0.89 vs 0.90
07/28/25	08/04/25	vs	07/29/24	08/05/24	35	3.5%	56	276	42	64	(27)	37	3.7%	0.80 vs 0.82
08/04/25	08/11/25	vs	08/05/24	08/12/24	(8)	(0.8%)	84	387	(15)	82	(39)	43	4.4%	0.84 vs 0.79
08/11/25	08/18/25	vs	08/12/24	08/19/24	93	10.1%	24	261	4	83	(17)	66	6.8%	0.84 vs 0.85
08/18/25	08/25/25	vs	08/19/24	08/26/24	38	4.2%	113	385	33	68	(40)	28	2.9%	0.84 vs 0.87
08/25/25	09/01/25	vs	08/26/24	09/02/24	72	8.9%	(14)	144	23	24	(43)	(19)	(2.0%)	0.84 vs 0.94
09/01/25	09/08/25	vs	09/02/24	09/09/24	26	2.7%	10	319	2	(26)	(19)	(45)	(5.0%)	0.72 vs 0.78
09/08/25	09/15/25	vs	09/09/24	09/16/24	(94)	(8.7%)	54	157	(10)	1	(90)	(89)	(8.7%)	0.78 vs 0.79
09/15/25	09/22/25	vs	09/16/24	09/23/24	(40)	(4.2%)	155	294	1	(8)	(64)	(72)	(7.1%)	0.85 vs 0.89
09/22/25	09/29/25	vs	09/23/24	09/30/24	(62)	(6.5%)	(53)	229	3	44	(135)	(91)	(8.8%)	0.87 vs 0.91
09/29/25	10/06/25	vs	09/30/24	10/07/24	(5)	(0.5%)	5	468	20	75	(6)	69	7.3%	0.82 vs 0.77
10/06/25	10/13/25	vs	10/07/24	10/14/24	90	10.0%	(37)	277	(39)	45	(52)	(7)	(0.8%)	0.77 vs 0.81
10/13/25	10/20/25	vs	10/14/24	10/21/24	10	1.2%	15	288	16	13	3	16	1.8%	0.84 vs 0.84
10/20/25	10/27/25	vs	10/21/24	10/28/24	68	9.1%	6	477	26	22	30	52	5.8%	0.93 vs 0.97
10/27/25	11/03/25	vs	10/28/24	11/04/24	117	15.0%	(45)	747	4	99	7	106	12.7%	0.88 vs 0.88
11/03/25	11/10/25	vs	11/04/24	11/11/24	29	3.7%	111	426	2	72	(31)	41	5.0%	0.86 vs 0.85
11/10/25	11/17/25	vs	11/11/24	11/18/24	(58)	(6.9%)	24	70	60	34	(106)	(72)	(7.9%)	0.86 vs 0.94
11/17/25	11/24/25	vs	11/18/24	11/25/24	(27)	(3.7%)	25	118	(21)	(159)	(293)	(452)	(46.8%)	0.60 vs 1.07

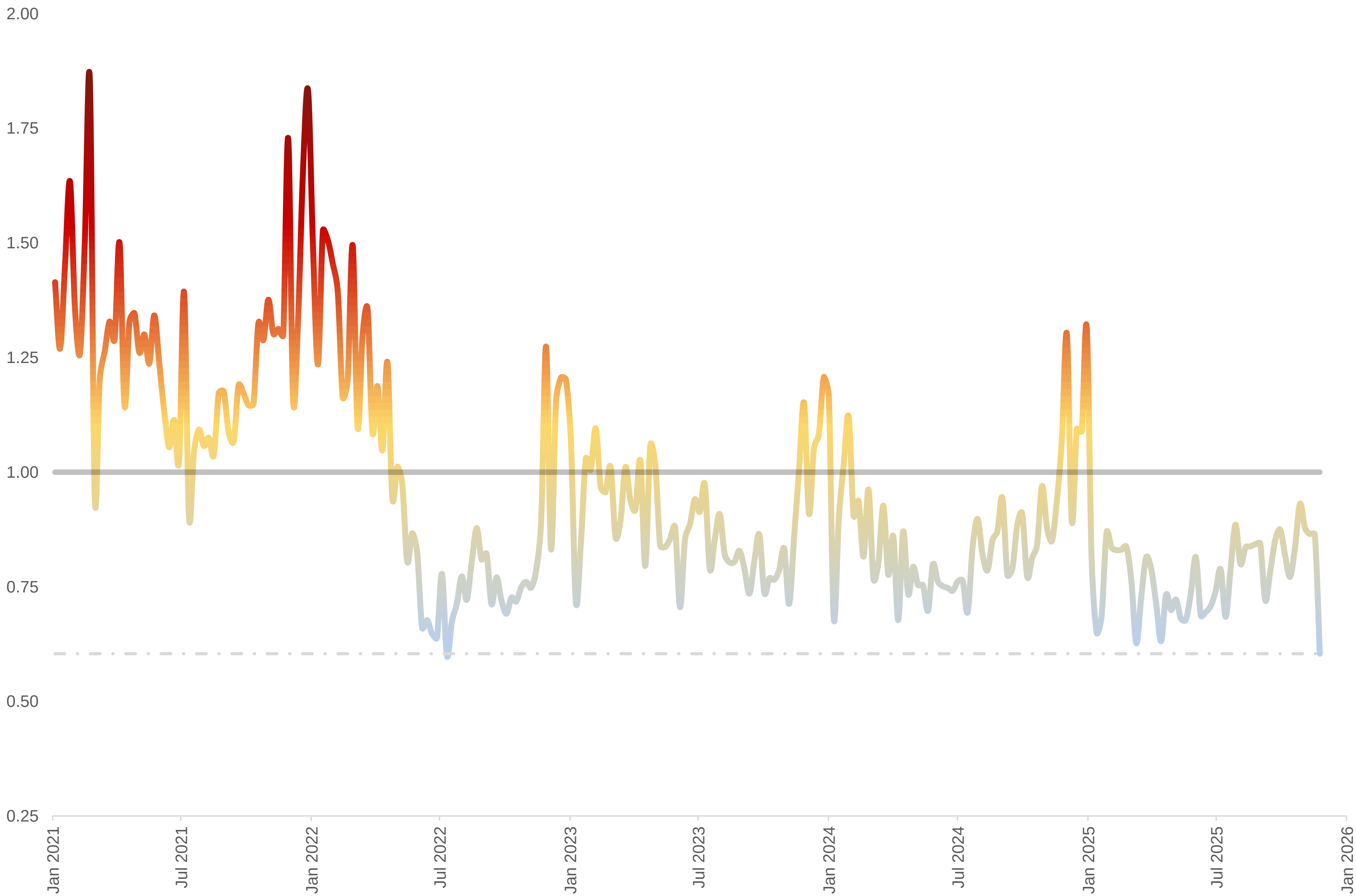
New Listing to Pending Ratio (0.60) Mortgage Rate (6.26%)



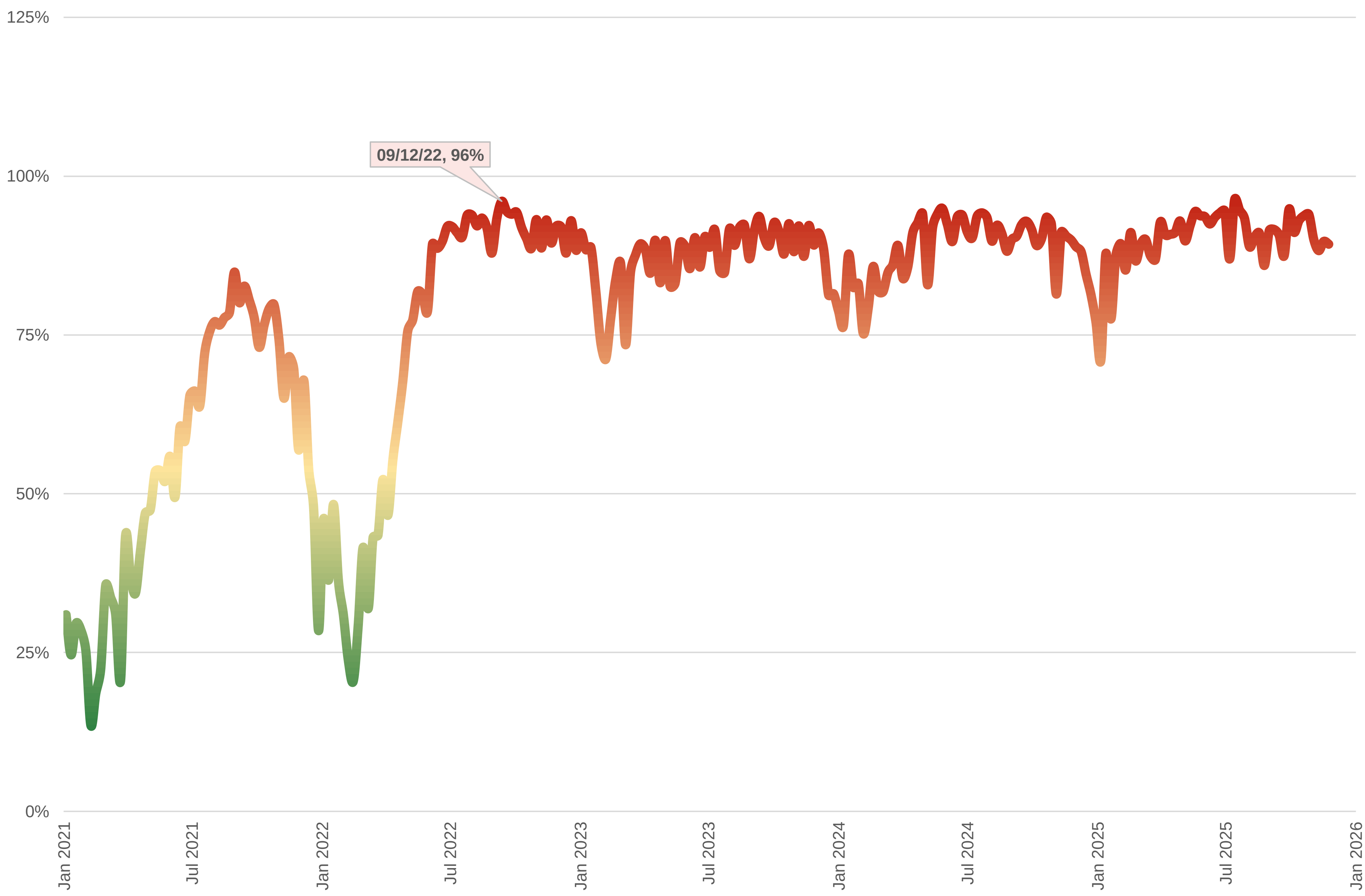
Weekly Number of New Listing, Pending and Difference



Weekly New Listing to Pending Ratio | Currently at 0.60



Weekly Price Drop to Price Increase Ratio | Currently at 89%   Over 50% = More Price Drops vs Price



Weekly Total # of Open House Offerings per Week | Currently at 3,203

Monthly Residential

Month	Active	New	Price +	Price -	Price - %	Drop / Active	BOM	%	AUC	PB	Total	Ratio	Diff	MTG Rate	Sold	With	Expired
Nov 2023	10,673	2,775	511	4,769	90%	45%	647	23%	1,267	1,526	2,793	0.82	629	7.48%	2,113	932	470
Dec 2023	9,254	2,016	521	2,771	84%	30%	566	28%	1,275	1,514	2,789	1.08	-207	6.82%	2,332	819	807
Jan 2024	8,842	3,191	788	3,509	82%	40%	716	22%	1,680	1,811	3,491	0.89	416	6.64%	1,796	585	410
Feb 2024	9,383	4,079	862	3,681	81%	39%	709	17%	1,903	1,977	3,880	0.81	908	6.74%	2,311	431	338
Mar 2024	10,492	4,963	703	4,218	86%	40%	701	14%	2,194	2,127	4,321	0.76	1,343	6.82%	2,800	296	362
Apr 2024	11,894	5,363	537	5,640	91%	47%	857	16%	2,335	2,113	4,448	0.72	1,772	6.99%	3,000	568	316
May 2024	13,294	5,441	715	7,241	91%	54%	893	16%	2,212	2,020	4,232	0.67	2,102	7.06%	3,225	686	373
Jun 2024	13,829	4,540	659	7,547	92%	55%	846	19%	1,982	1,862	3,844	0.71	1,542	6.92%	2,847	770	466
Jul 2024	13,768	3,980	511	7,666	94%	56%	871	22%	1,930	1,801	3,731	0.77	1,120	6.85%	2,808	992	480
Aug 2024	13,399	3,933	743	7,280	91%	54%	785	20%	1,679	1,865	3,544	0.75	1,174	6.50%	2,763	1,085	597
Sep 2024	13,222	3,691	546	6,285	92%	48%	731	20%	1,703	1,840	3,543	0.80	879	6.18%	2,353	820	661
Oct 2024	12,598	3,515	555	5,932	91%	47%	704	20%	1,644	1,706	3,350	0.79	869	6.36%	2,582	1,036	636
Nov 2024	11,481	2,698	621	4,655	88%	41%	562	21%	1,498	1,574	3,072	0.94	188	6.81%	2,346	866	569
Dec 2024	10,179	2,153	573	3,163	85%	31%	501	23%	1,213	1,515	2,728	1.03	-74	6.72%	2,549	913	1,031
Jan 2025	10,496	3,827	979	4,513	82%	43%	712	19%	1,579	1,545	3,124	0.69	1,415	6.96%	1,878	623	477
Feb 2025	11,203	3,996	553	4,288	89%	38%	615	15%	1,751	1,717	3,468	0.75	1,143	6.84%	1,995	433	371
Mar 2025	12,715	5,348	707	5,926	89%	47%	728	14%	2,202	2,121	4,323	0.71	1,753	6.65%	2,644	542	432
Apr 2025	14,511	5,937	664	7,459	92%	51%	785	13%	2,220	2,119	4,339	0.65	2,383	6.73%	2,642	667	363
May 2025	15,904	5,878	626	8,566	93%	54%	894	15%	2,239	2,071	4,310	0.64	2,462	6.82%	3,120	886	463
Jun 2025	16,495	4,539	655	9,190	93%	56%	891	20%	2,077	1,839	3,916	0.72	1,514	6.82%	2,984	1,024	560
Jul 2025	16,292	4,465	710	9,133	93%	56%	956	21%	2,155	1,885	4,040	0.75	1,381	6.72%	2,670	1,237	658
Aug 2025	15,564	3,829	861	7,905	90%	51%	818	21%	1,971	1,765	3,736	0.80	911	6.59%	2,738	1,167	824
Sep 2025	14,863	3,568	664	7,380	92%	50%	737	21%	1,763	1,637	3,400	0.79	905	6.35%	2,638	1,130	758
Oct 2025	14,365	3,845	646	7,788	92%	54%	749	19%	1,830	1,694	3,524	0.77	1,070	6.25%	2,395	1,097	754
Nov 2025	13,049	2,211	543	4,809	90%	37%	483	22%	1,226	893	2,119	0.79	575	6.24%	1,327	804	343

Residential MoM Comparison

From	vs	To	Active	% Diff	New	% Diff	Price +	Price -	BOM	AUC	PB	Total	% Diff	Sold	% Diff	With	Expired
Nov 2023	vs	Oct 2023	(594)	(1.3%)	(492)	(15.1%)	(230)	(1,664)	(67)	(174)	(88)	(262)	(8.6%)	(257)	(10.8%)	(40)	32
Dec 2023	vs	Nov 2023	(1,419)	(3.1%)	(759)	(27.4%)	10	(1,998)	(81)	8	(12)	(4)	(0.1%)	219	10.4%	(113)	337
Jan 2024	vs	Dec 2023	(412)	(0.9%)	1,175	58.3%	267	738	150	405	297	702	25.2%	(536)	(23.0%)	(234)	(397)
Feb 2024	vs	Jan 2024	541	1.2%	888	27.8%	74	172	(7)	223	166	389	11.1%	515	28.7%	(154)	(72)
Mar 2024	vs	Feb 2024	1,109	2.4%	884	21.7%	(159)	537	(8)	291	150	441	11.4%	489	21.2%	(135)	24
Apr 2024	vs	Mar 2024	1,402	3.1%	400	8.1%	(166)	1,422	156	141	(14)	127	2.9%	200	7.1%	272	(46)
May 2024	vs	Apr 2024	1,400	3.1%	78	1.5%	178	1,601	36	(123)	(93)	(216)	(4.9%)	225	7.5%	118	57
Jun 2024	vs	May 2024	535	1.2%	(901)	(16.6%)	(56)	306	(47)	(230)	(158)	(388)	(9.2%)	(378)	(11.7%)	84	93
Jul 2024	vs	Jun 2024	(61)	(0.1%)	(560)	(12.3%)	(148)	119	25	(52)	(61)	(113)	(2.9%)	(39)	(1.4%)	222	14
Aug 2024	vs	Jul 2024	(369)	(0.8%)	(47)	(1.2%)	232	(386)	(86)	(251)	64	(187)	(5.0%)	(45)	(1.6%)	93	117
Sep 2024	vs	Aug 2024	(177)	(0.4%)	(242)	(6.2%)	(197)	(995)	(54)	24	(25)	(1)	(0.0%)	(410)	(14.8%)	(265)	64
Oct 2024	vs	Sep 2024	(624)	(1.4%)	(176)	(4.8%)	9	(353)	(27)	(59)	(134)	(193)	(5.4%)	229	9.7%	216	(25)
Nov 2024	vs	Oct 2024	(1,117)	(2.5%)	(817)	(23.2%)	66	(1,277)	(142)	(146)	(132)	(278)	(8.3%)	(236)	(9.1%)	(170)	(67)
Dec 2024	vs	Nov 2024	(1,302)	(2.9%)	(545)	(20.2%)	(48)	(1,492)	(61)	(285)	(59)	(344)	(11.2%)	203	8.7%	47	462
Jan 2025	vs	Dec 2024	317	0.7%	1,674	77.8%	406	1,350	211	366	30	396	14.5%	(671)	(26.3%)	(290)	(554)
Feb 2025	vs	Jan 2025	707	1.5%	169	4.4%	(426)	(225)	(97)	172	172	344	11.0%	117	6.2%	(190)	(106)
Mar 2025	vs	Feb 2025	1,512	3.3%	1,352	33.8%	154	1,638	113	451	404	855	24.7%	649	32.5%	109	61
Apr 2025	vs	Mar 2025	1,796	3.9%	589	11.0%	(43)	1,533	57	18	(2)	16	0.4%	(2)	(0.1%)	125	(69)
May 2025	vs	Apr 2025	1,393	3.0%	(59)	(1.0%)	(38)	1,107	109	19	(48)	(29)	(0.7%)	478	18.1%	219	100
Jun 2025	vs	May 2025	591	1.3%	(1,339)	(22.8%)	29	624	(3)	(162)	(232)	(394)	(9.1%)	(136)	(4.4%)	138	97
Jul 2025	vs	Jun 2025	(203)	(0.4%)	(74)	(1.6%)	55	(57)	65	78	46	124	3.2%	(314)	(10.5%)	213	98
Aug 2025	vs	Jul 2025	(728)	(1.6%)	(636)	(14.2%)	151	(1,228)	(138)	(184)	(120)	(304)	(7.5%)	68	2.5%	(70)	166
Sep 2025	vs	Aug 2025	(701)	(1.5%)	(261)	(6.8%)	(197)	(525)	(81)	(208)	(128)	(336)	(9.0%)	(100)	(3.7%)	(37)	(66)
Oct 2025	vs	Sep 2025	(498)	(1.1%)	277	7.8%	(18)	408	12	67	57	124	3.6%	(243)	(9.2%)	(33)	(4)
Nov 2025	vs	Oct 2025	(1,316)	(2.9%)	(1,634)	(42.5%)	(103)	(2,979)	(266)	(604)	(801)	(1,405)	(39.9%)	(1,068)	(44.6%)	(293)	(411)

Residential YoY Comparison

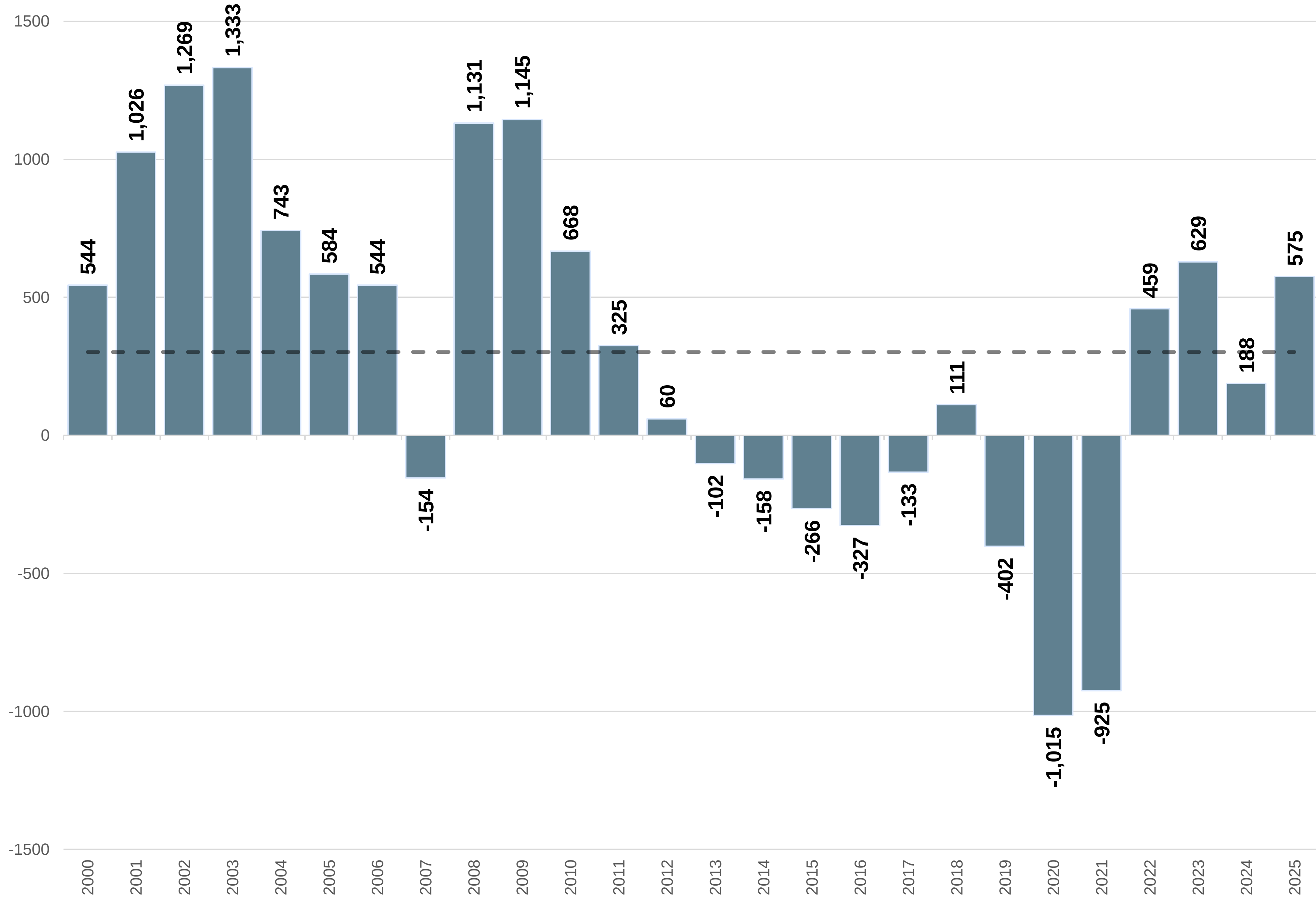
From	vs	To	Active	% Diff	New	% Diff	Price +	Price -	BOM	AUC	PB	Total	% Diff	Sold	% Diff	With	Expired
Nov 2023	vs	Nov 2022	237	2.3%	313	12.7%	(51)	(928)	(36)	1	106	107	4.0%	16	0.8%	(99)	94
Dec 2023	vs	Dec 2022	120	1.3%	166	9.0%	145	(541)	(71)	117	105	222	8.6%	(219)	(8.6%)	(3)	126
Jan 2024	vs	Jan 2023	104	1.2%	138	4.5%	(147)	(1,282)	(103)	146	(79)	67	2.0%	139	8.4%	(18)	62
Feb 2024	vs	Feb 2023	831	9.7%	1,250	44.2%	160	234	(13)	339	174	513	15.2%	127	5.8%	(13)	69
Mar 2024	vs	Mar 2023	1,164	12.5%	484	10.8%	(164)	(597)	(110)	104	25	129	3.1%	(15)	(0.5%)	(184)	84
Apr 2024	vs	Apr 2023	2,302	24.0%	1,196	28.7%	(191)	1,044	151	126	(110)	16	0.4%	397	15.3%	111	51
May 2024	vs	May 2023	2,944	28.4%	825	17.9%	(62)	1,688	22	(127)	(102)	(229)	(5.1%)	(221)	(6.4%)	84	151
Jun 2024	vs	Jun 2023	2,745	24.8%	(161)	(3.4%)	(211)	775	(23)	(227)	(222)	(449)	(10.5%)	(394)	(12.2%)	11	157
Jul 2024	vs	Jul 2023	2,639	23.7%	(7)	(0.2%)	(172)	1,542	16	(159)	(118)	(277)	(6.9%)	(15)	(0.5%)	177	168
Aug 2024	vs	Aug 2023	2,070	18.3%	(209)	(5.0%)	18	529	(132)	(206)	8	(198)	(5.3%)	(222)	(7.4%)	176	192
Sep 2024	vs	Sep 2023	1,706	14.8%	(17)	(0.5%)	(136)	(492)	(28)	138	238	376	11.9%	(84)	(3.4%)	(30)	239
Oct 2024	vs	Oct 2023	1,331	11.8%	248	7.6%	(186)	(501)	(10)	203	92	295	9.7%	212	8.9%	64	198
Nov 2024	vs	Nov 2023	808	7.6%	(77)	(2.8%)	110	(114)	(85)	231	48	279	10.0%	233	11.0%	(66)	99
Dec 2024	vs	Dec 2023	925	10.0%	137	6.8%	52	392	(65)	(62)	1	(61)	(2.2%)	217	9.3%	94	224
Jan 2025	vs	Jan 2024	1,654	18.7%	636	19.9%	191	1,004	(4)	(101)	(266)	(367)	(10.5%)	82	4.6%	38	67
Feb 2025	vs	Feb 2024	1,820	19.4%	(83)	(2.0%)	(309)	607	(94)	(152)	(260)	(412)	(10.6%)	(316)	(13.7%)	2	33
Mar 2025	vs	Mar 2024	2,223	21.2%	385	7.8%	4	1,708	27	8	(6)	2	0.0%	(156)	(5.6%)	246	70
Apr 2025	vs	Apr 2024	2,617	22.0%	574	10.7%	127	1,819	(72)	(115)	6	(109)	(2.5%)	(358)	(11.9%)	99	47
May 2025	vs	May 2024	2,610	19.6%	437	8.0%	(89)	1,325	1	27	51	78	1.8%	(105)	(3.3%)	200	90
Jun 2025	vs	Jun 2024	2,666	19.3%	(1)	(0.0%)	(4)	1,643	45	95	(23)	72	1.9%	137	4.8%	254	94
Jul 2025	vs	Jul 2024	2,524	18.3%	485	12.2%	199	1,467	85	225	84	309	8.3%	(138)	(4.9%)	245	178
Aug 2025	vs	Aug 2024	2,165	16.2%	(104)	(2.6%)	118	625	33	292	(100)	192	5.4%	(25)	(0.9%)	82	227
Sep 2025	vs	Sep 2024	1,641	12.4%	(123)	(3.3%)	118	1,095	6	60	(203)	(143)	(4.0%)	285	12.1%	310	97
Oct 2025	vs	Oct 2024	1,767	14.0%	330	9.4%	91	1,856	45	186	(12)	174	5.2%	(187)	(7.2%)	61	118
Nov 2025	vs	Nov 2024	1,568	13.7%	(487)	(18.1%)	(78)	154	(79)	(272)	(681)	(953)	(31.0%)	(1,019)	(43.4%)	(62)	(226)

Difference Between New and Pending

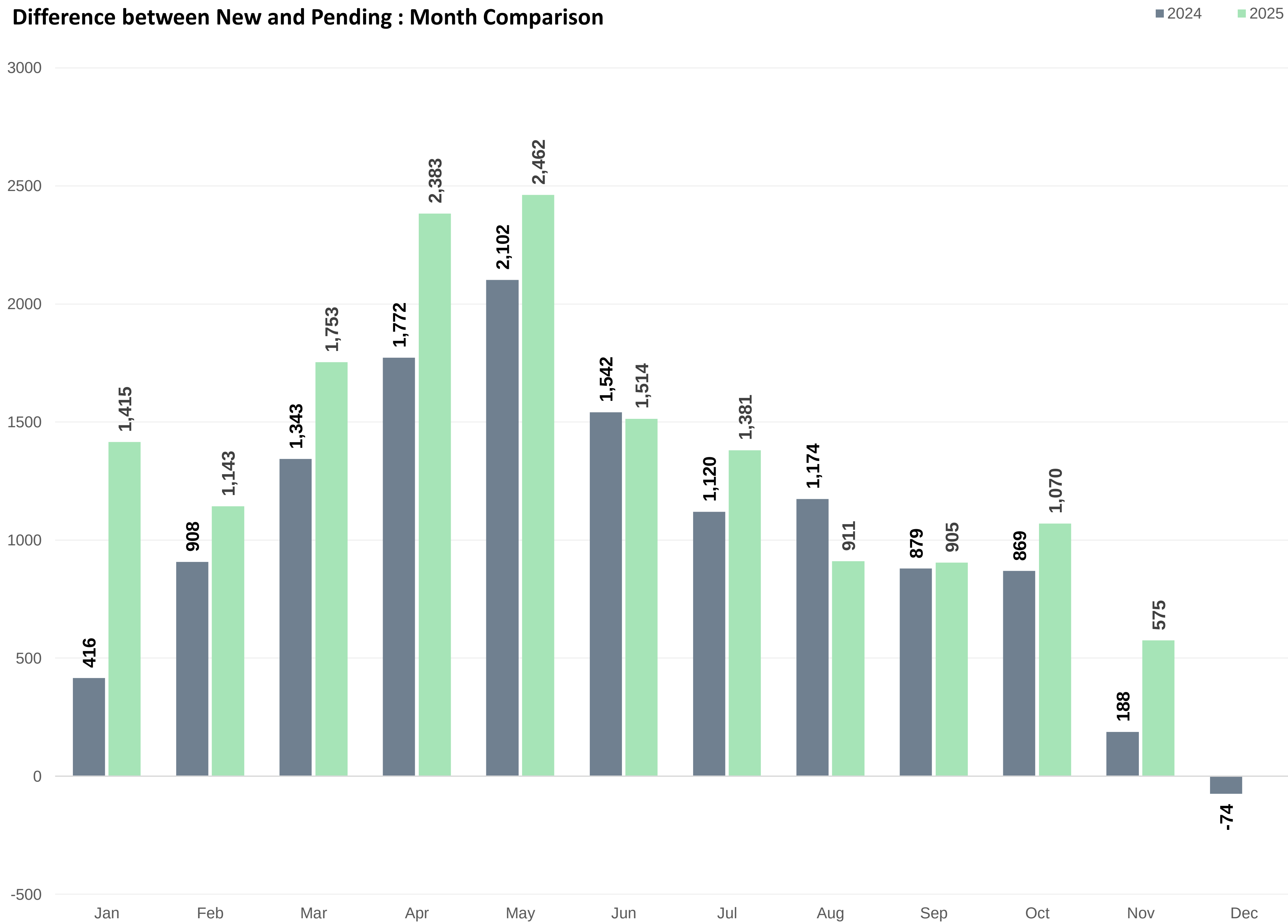
Min -1302 **Max** 3051

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2000	380	202	231	383	537	633	578	626	481	629	544	662	202	491	541	662
2001	1,149	1,197	1,380	1,414	1,814	1,847	1,752	1,591	1,663	1,630	1,026	624	624	1,424	1,503	1,847
2002	1,643	1,278	1,437	1,663	2,153	2,318	2,061	1,948	1,837	1,987	1,269	1,049	1,049	1,720	1,750	2,318
2003	2,258	1,655	2,178	2,239	2,063	1,755	1,905	1,817	1,963	1,231	1,333	1,198	1,198	1,800	1,861	2,258
2004	2,423	1,882	1,758	1,721	1,525	1,639	1,654	1,347	1,375	1,404	743	571	571	1,504	1,582	2,423
2005	1,717	1,086	1,240	1,350	1,028	981	925	616	521	643	584	443	443	928	953	1,717
2006	1,369	585	903	816	591	840	1,056	424	1,014	997	544	155	155	775	828	1,369
2007	898	624	1,036	1,001	-836	-801	983	1,774	1,402	632	-154	454	-836	584	765	1,774
2008	1,668	1,355	1,623	1,811	1,718	1,716	1,733	1,645	1,306	1,807	1,131	795	795	1,526	1,657	1,811
2009	1,611	1,450	1,579	1,331	960	1,238	1,332	948	891	984	1,145	820	820	1,191	1,192	1,611
2010	1,656	1,423	1,763	1,435	1,984	2,036	1,943	1,259	1,154	981	668	636	636	1,412	1,429	2,036
2011	1,170	866	1,558	1,346	979	1,054	747	611	566	644	325	144	144	834	807	1,558
2012	594	404	687	549	556	739	367	371	199	173	60	-238	-238	372	388	739
2013	48	27	135	109	449	341	274	401	135	114	-102	-154	-154	148	125	449
2014	92	-65	-39	-15	537	423	717	522	57	267	-158	-347	-347	166	75	717
2015	25	-161	-96	317	254	308	705	156	48	31	-266	-265	-266	88	40	705
2016	-97	137	399	119	-62	748	582	294	384	-130	-327	-160	-327	157	128	748
2017	2	124	663	454	503	841	595	534	266	79	-133	-495	-495	286	360	841
2018	-174	34	571	409	576	712	423	906	376	275	111	-337	-337	324	393	906
2019	186	7	-34	-93	489	143	96	177	-124	-210	-402	-579	-579	-29	-14	489
2020	-334	-514	796	792	-429	-1,026	-112	-1,302	-791	-556	-1,015	-1,019	-1,302	-459	-535	796
2021	-835	-373	-803	-35	-741	43	698	-282	16	-564	-925	-813	-925	-385	-469	698
2022	-1,055	-508	-98	527	1,063	3,051	2,313	1,256	1,714	1,214	459	-80	-1,055	821	795	3,051
2023	448	184	1,098	441	1,026	1,277	834	1,317	1,300	926	629	-207	-207	773	880	1,317
2024	416	908	1,343	1,772	2,102	1,542	1,120	1,174	879	869	188	-74	-74	1,020	1,014	2,102
2025	1,415	1,143	1,753	2,383	2,462	1,514	1,381	911	905	1,070	575		575	1,410	1,381	2,462

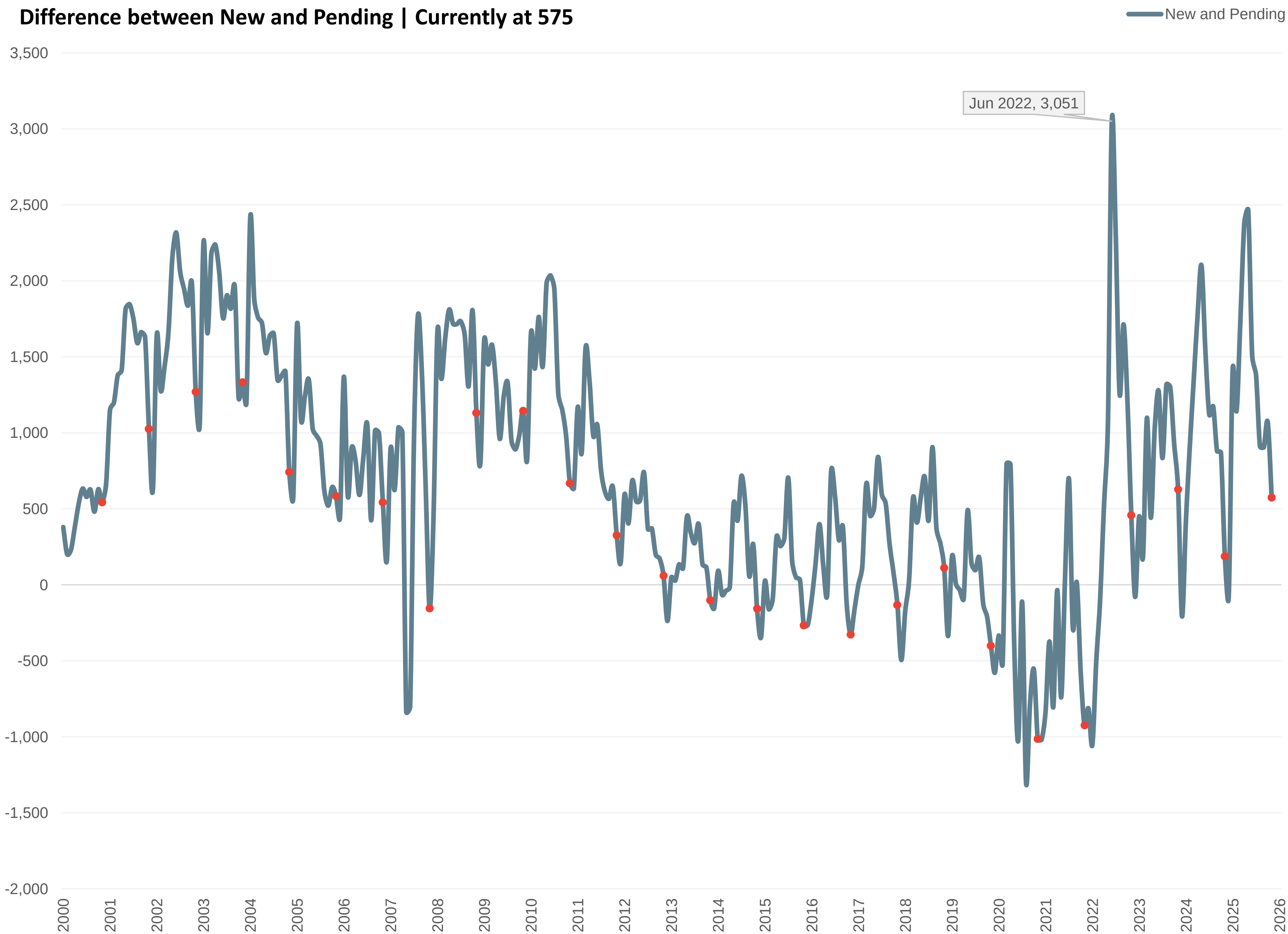
New vs Pending Difference for Nov : 575, +205.9% YoY and +90.4% Above Average



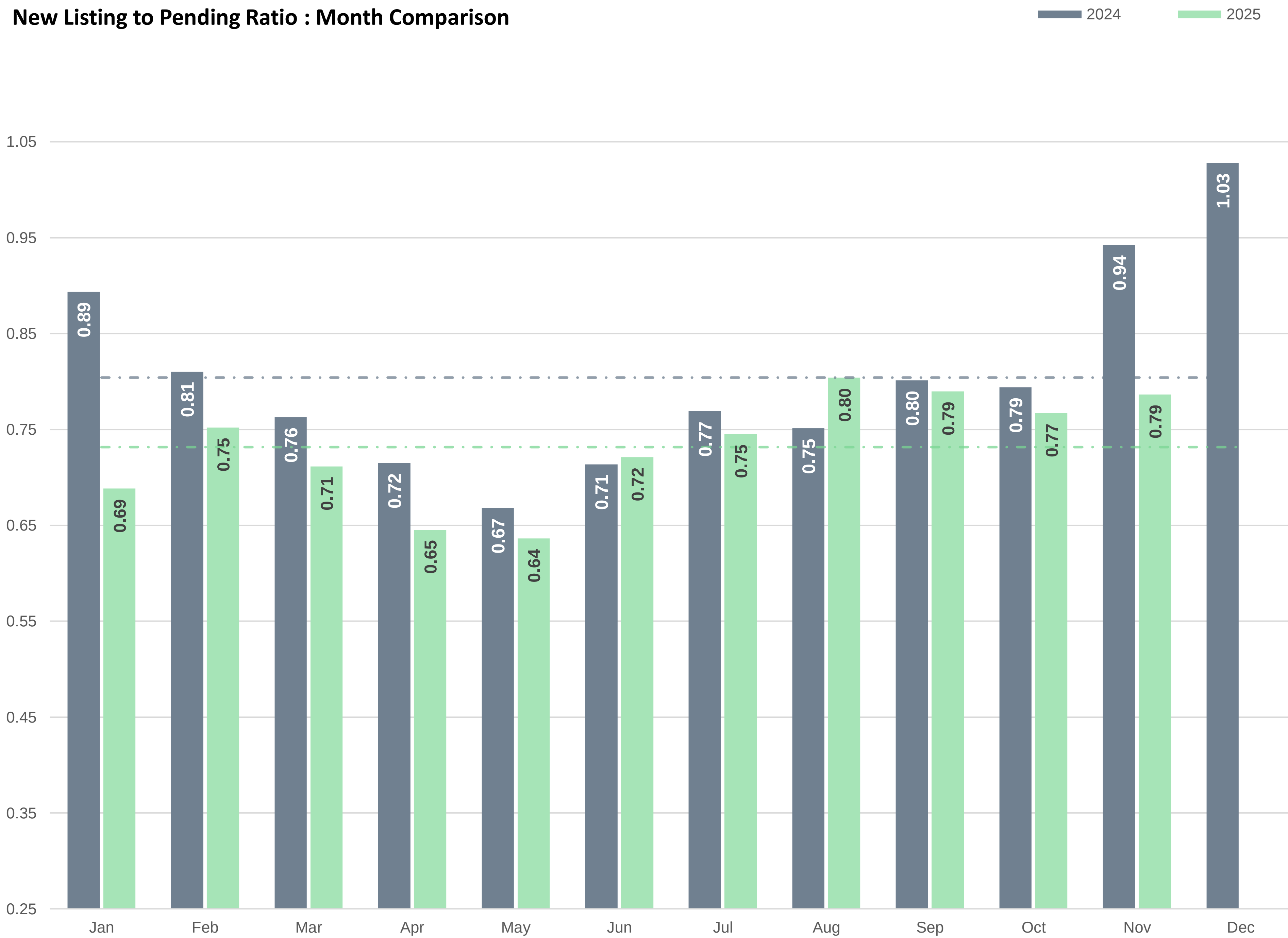
Difference between New and Pending : Month Comparison



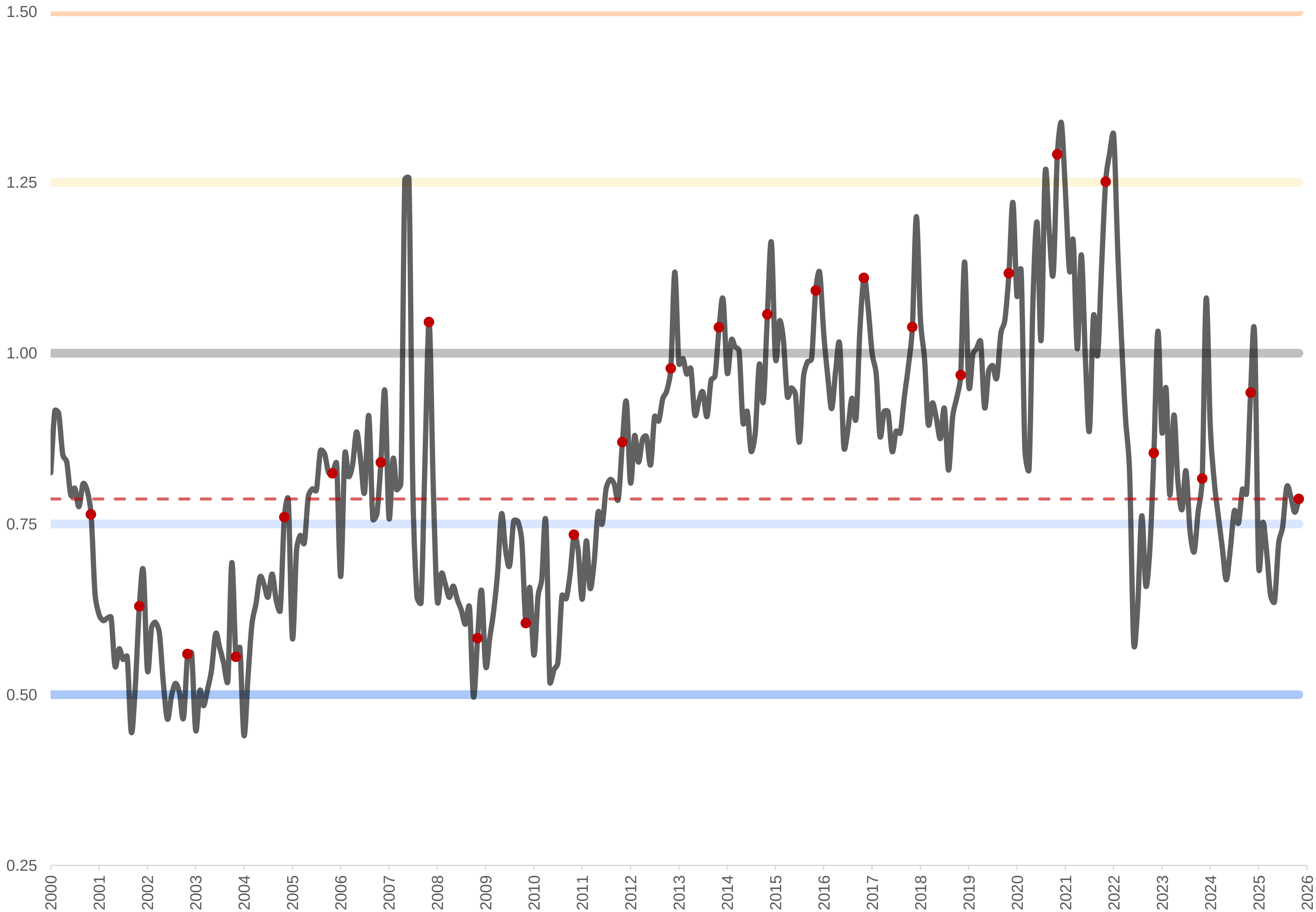
Difference between New and Pending | Currently at 575

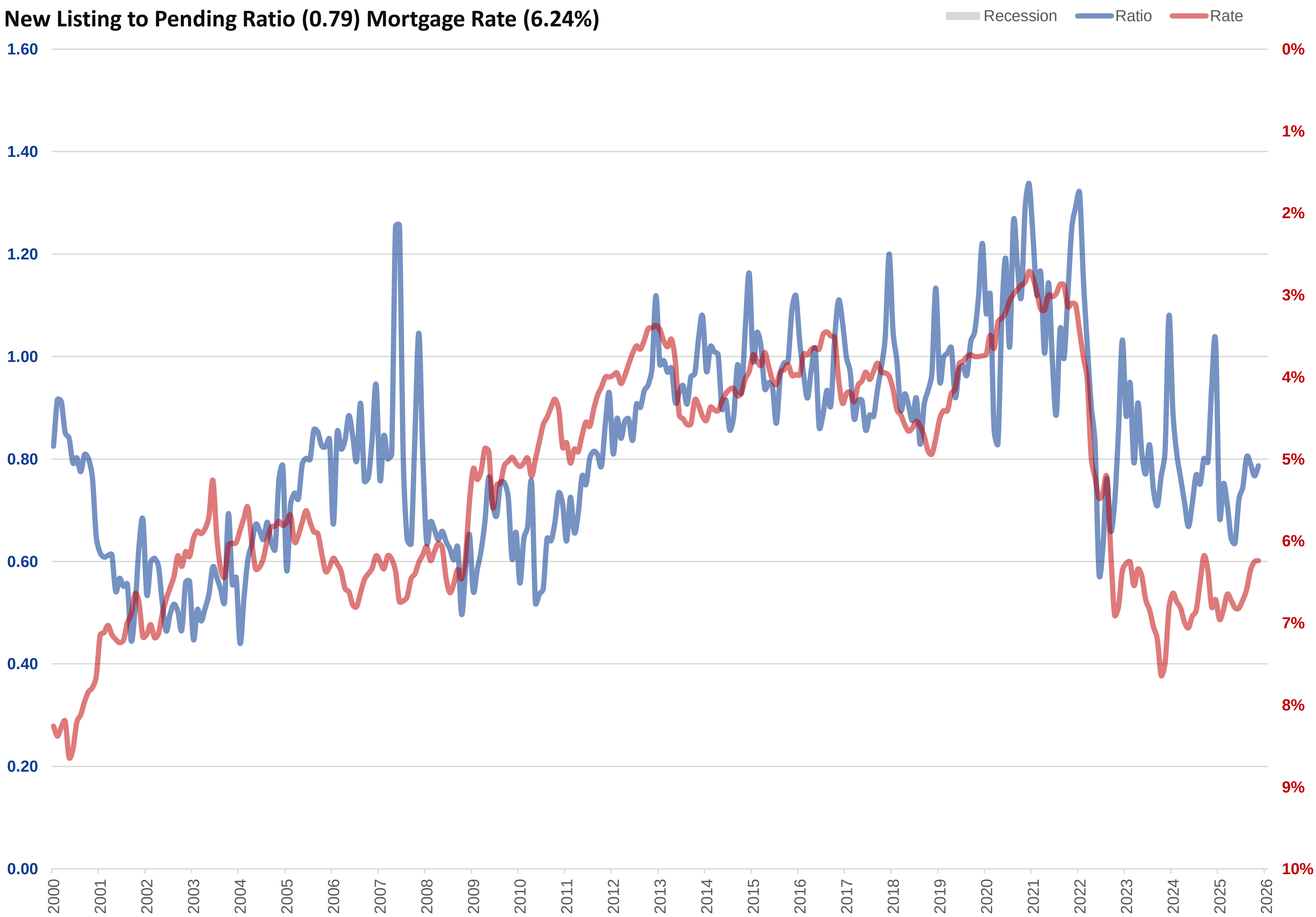


New Listing to Pending Ratio : Month Comparison



Monthly New Listing to Pending Ratio | Currently at 0.79





New Listing to Pending Ratio (0.79) Mortgage Rate (6.24%)
Recession
Ratio
Rate
1.60
1.40
1.20
1.00
0.80
0.60
0.40
0.20
0.00
0%
1%
2%
3%
4%
5%
6%
7%
8%
9%
10%
2000
2001
2002
2003
2004
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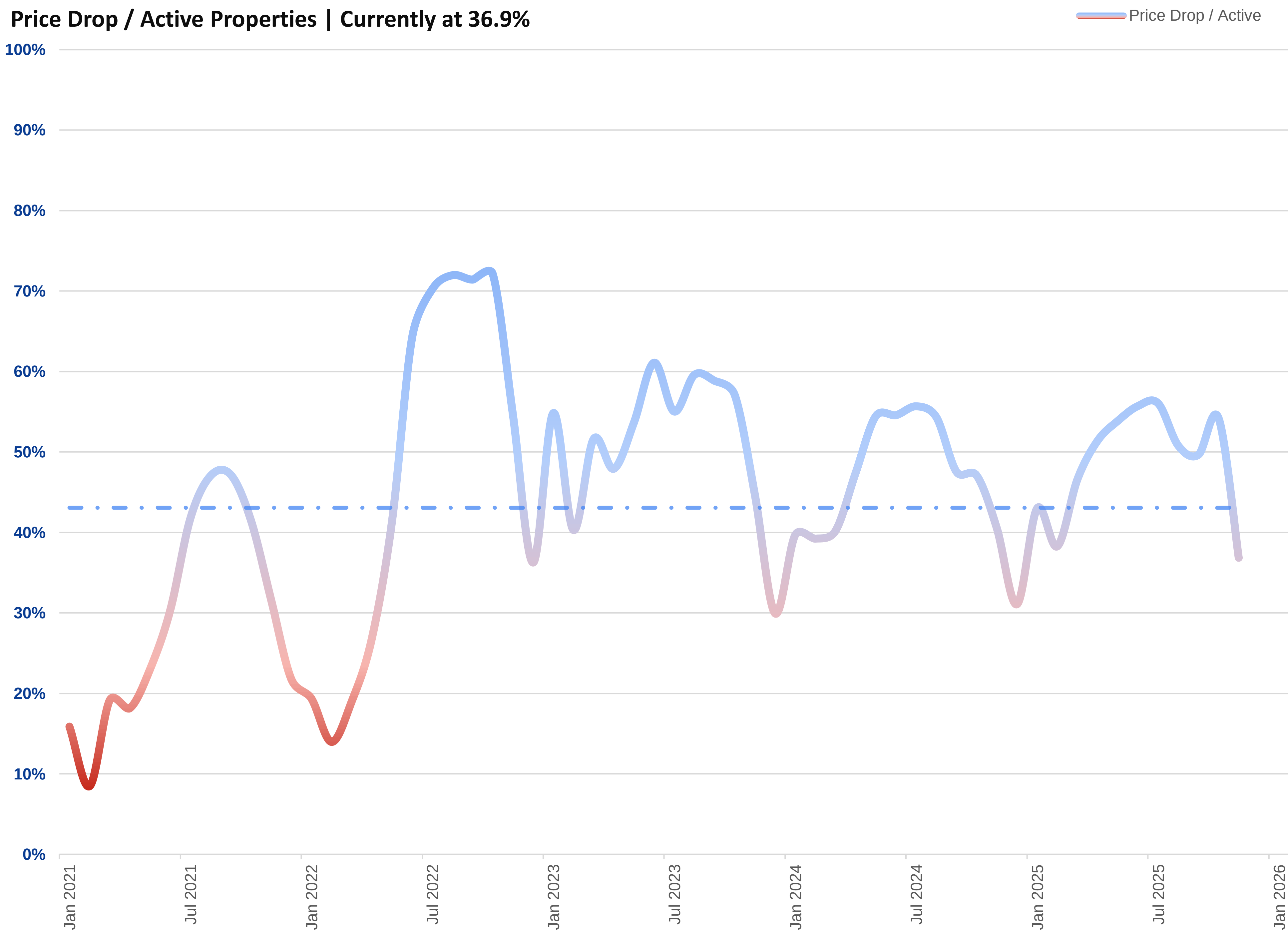
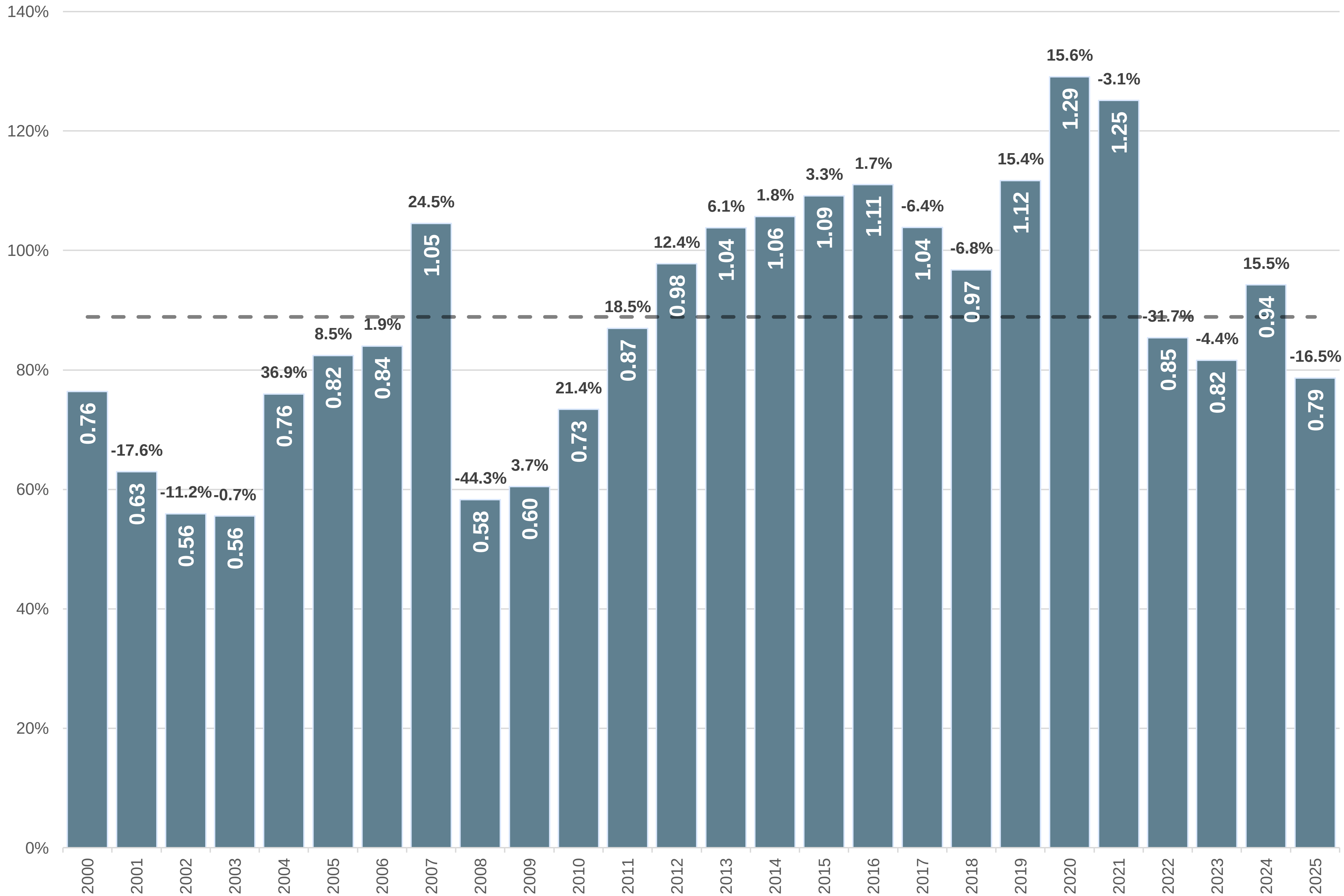
2023
2024
2025
2026


Price Drop / Active Properties | Currently at 36.9%
Price Drop / Active
100%
90%
80%
70%
60%
50%
40%
30%
20%
10%
0%
Jan 2021
Jul 2021
Jan 2022
Jul 2022
Jan 2023
Jul 2023
Jan 2024
Jul 2024
Jan 2025
Jul 2025
Jan 2026

Monthly New Listing to Pending Ratio 0.79 Min 0.44 Max 1.34

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2000	0.82	0.92	0.91	0.85	0.84	0.79	0.80	0.78	0.81	0.80	0.76	0.65	0.65	0.81	0.81	0.92
2001	0.62	0.61	0.61	0.61	0.54	0.57	0.55	0.56	0.45	0.51	0.63	0.68	0.45	0.58	0.59	0.68
2002	0.54	0.60	0.61	0.59	0.52	0.46	0.50	0.52	0.50	0.47	0.56	0.56	0.46	0.53	0.53	0.61
2003	0.45	0.51	0.48	0.51	0.54	0.59	0.57	0.55	0.52	0.69	0.56	0.57	0.45	0.54	0.54	0.69
2004	0.44	0.53	0.60	0.63	0.67	0.66	0.64	0.68	0.64	0.62	0.76	0.78	0.44	0.64	0.64	0.78
2005	0.58	0.71	0.73	0.72	0.79	0.80	0.80	0.86	0.85	0.83	0.82	0.84	0.58	0.78	0.80	0.86
2006	0.67	0.85	0.82	0.84	0.88	0.84	0.80	0.91	0.76	0.76	0.84	0.94	0.67	0.83	0.84	0.94
2007	0.76	0.85	0.80	0.81	1.25	1.26	0.80	0.64	0.63	0.85	1.05	0.81	0.63	0.88	0.81	1.26
2008	0.64	0.68	0.66	0.64	0.66	0.64	0.62	0.60	0.63	0.50	0.58	0.65	0.50	0.63	0.64	0.68
2009	0.54	0.58	0.62	0.68	0.76	0.71	0.69	0.75	0.75	0.73	0.60	0.66	0.54	0.67	0.68	0.76
2010	0.56	0.64	0.67	0.75	0.52	0.54	0.55	0.65	0.64	0.68	0.73	0.71	0.52	0.64	0.64	0.75
2011	0.64	0.73	0.66	0.69	0.77	0.75	0.80	0.82	0.81	0.79	0.87	0.93	0.64	0.77	0.78	0.93
2012	0.81	0.88	0.84	0.87	0.88	0.84	0.91	0.90	0.93	0.94	0.98	1.12	0.81	0.91	0.89	1.12
2013	0.98	0.99	0.97	0.98	0.91	0.93	0.94	0.91	0.96	0.97	1.04	1.08	0.91	0.97	0.97	1.08
2014	0.97	1.02	1.01	1.00	0.90	0.91	0.86	0.88	0.98	0.93	1.06	1.16	0.86	0.97	0.98	1.16
2015	0.99	1.05	1.02	0.94	0.95	0.94	0.87	0.97	0.99	0.99	1.09	1.12	0.87	0.99	0.99	1.12
2016	1.03	0.96	0.92	0.98	1.01	0.86	0.89	0.93	0.90	1.04	1.11	1.07	0.86	0.98	0.97	1.11
2017	1.00	0.97	0.88	0.91	0.91	0.86	0.89	0.88	0.94	0.98	1.04	1.20	0.86	0.95	0.92	1.20
2018	1.05	0.99	0.90	0.93	0.90	0.87	0.92	0.83	0.91	0.93	0.97	1.13	0.83	0.94	0.92	1.13
2019	0.95	1.00	1.01	1.02	0.92	0.97	0.98	0.96	1.03	1.05	1.12	1.22	0.92	1.02	1.00	1.22
2020	1.08	1.12	0.86	0.83	1.08	1.19	1.02	1.26	1.18	1.12	1.29	1.34	0.83	1.11	1.12	1.34
2021	1.24	1.12	1.16	1.01	1.14	0.99	0.89	1.05	1.00	1.12	1.25	1.29	0.89	1.11	1.12	1.29
2022	1.32	1.15	1.02	0.90	0.83	0.58	0.63	0.76	0.66	0.71	0.85	1.03	0.58	0.87	0.84	1.32
2023	0.88	0.95	0.79	0.91	0.81	0.77	0.83	0.74	0.71	0.77	0.82	1.08	0.71	0.84	0.81	1.08
2024	0.89	0.81	0.76	0.72	0.67	0.71	0.77	0.75	0.80	0.79	0.94	1.03	0.67	0.80	0.78	1.03
2025	0.69	0.75	0.71	0.65	0.64	0.72	0.75	0.80	0.79	0.77	0.79		0.64	0.73	0.75	0.80

New Listing to Pending Ratio for Nov : 0.79, (-16.5%) YoY and (-11.5%) Below Average



Active Listings 13049 **Min 2129** **Max 16495**

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2005	9490	9594	9964	10427	10771	10653	10430	10077	9481	9163	8746	8077	8077	9739	9779	10771
2006	8633	8821	9195	9603	9738	9964	10189	9866	9741	9771	9267	8419	8419	9434	9671	10189
2007	8355	8545	8914	9667	10292	10712	11027	11573	11551	11596	11117	10172	8355	10293	10502	11596
2008	10391	10783	11457	12122	12410	12919	12935	12599	12153	11984	11269	10340	10340	11780	12053	12935
2009	10363	10747	11366	11691	11690	11933	11839	11434	10994	10472	10264	9590	9590	11032	11180	11933
2010	9919	10586	11640	12682	13030	13649	13777	13249	12586	11631	10677	9774	9774	11933	12113	13777
2011	9566	9703	10552	11129	11403	11510	11131	10584	9923	9470	8729	7854	7854	10130	10238	11510
2012	7725	7822	8289	8657	8805	9055	9056	8709	8166	7656	7157	6278	6278	8115	8228	9056
2013	5993	6348	8204	10667	11059	11143	11158	10234	9873	9369	8524	7361	5993	9161	9621	11158
2014	7704	8308	8997	9893	10271	10960	11162	10730	10374	9929	9108	7802	7704	9603	9911	11162
2015	7950	8431	9323	10405	10735	11350	11676	11266	10676	10029	9816	8096	7950	9979	10217	11676
2016	8394	9428	10334	10874	11638	11980	11976	11631	11373	10839	9954	8082	8082	10542	10857	11980
2017	8365	7584	7558	7962	8579	9284	9583	9453	9038	8581	7816	6811	6811	8385	8472	9583
2018	6395	6630	7307	8012	8689	9148	9329	9611	9371	9061	8456	7349	6395	8280	8573	9611
2019	7175	7199	7565	7919	8539	8817	8905	8651	8485	8085	7275	6396	6396	7918	8002	8905
2020	6150	6102	6922	7433	7035	6295	6273	5454	4841	4496	3767	2920	2920	5641	6126	7433
2021	2345	2245	2129	2731	2785	3391	4372	4577	4822	4609	3967	3226	2129	3433	3309	4822
2022	2633	2584	3133	4317	6052	8931	10573	10962	11545	11336	10436	9134	2584	7636	9033	11545
2023	8738	8552	9328	9592	10350	11084	11129	11329	11516	11267	10673	9254	8552	10234	10512	11516
2024	8842	9383	10492	11894	13294	13829	13768	13399	13222	12598	11481	10179	8842	11865	12246	13829
2025	10496	11203	12715	14511	15904	16495	16292	15564	14863	14365	13049		10496	14132	14511	16495
Avg	7887	8124	8828	9628	10146	10624	10790	10522	10219	9824	9121	7856	7311	9489	9769	11023
Med	8365	8545	9195	9893	10350	10960	11129	10730	10374	9929	9267	8080	7950	9739	9911	11510

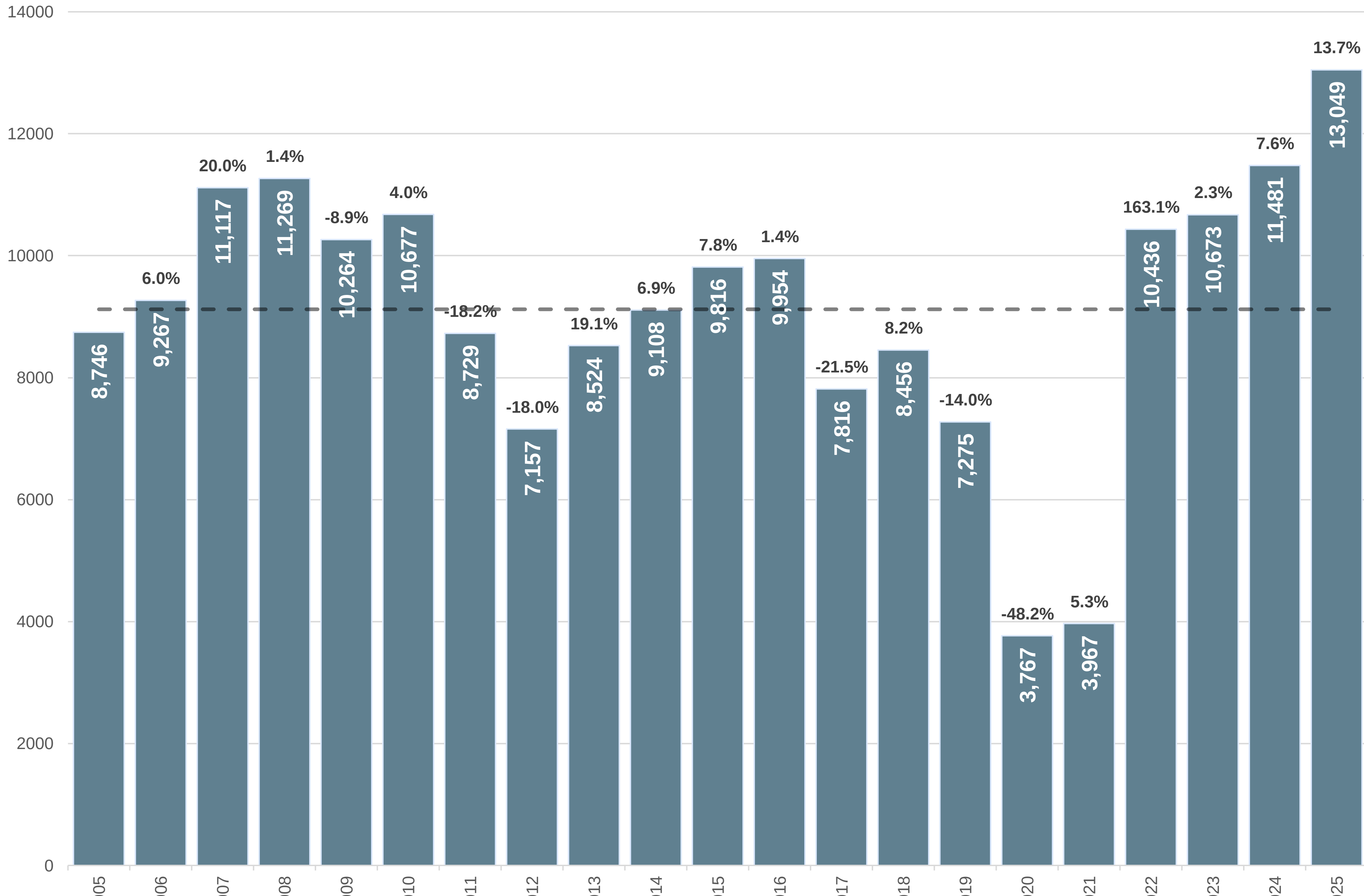
Active Listings MoM % Difference -10.1% Min -29% Max 32%

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2005		1.1%	3.7%	4.4%	3.2%	-1.1%	-2.1%	-3.5%	-6.3%	-3.5%	-4.8%	-8.3%	-8.3%	-1.6%	-2.1%	4.4%
2006	6.4%	2.1%	4.1%	4.2%	1.4%	2.3%	2.2%	-3.3%	-1.3%	0.3%	-5.4%	-10.1%	-10.1%	0.2%	1.8%	6.4%
2007	-0.8%	2.2%	4.1%	7.8%	6.1%	3.9%	2.9%	4.7%	-0.2%	0.4%	-4.3%	-9.3%	-9.3%	1.5%	2.5%	7.8%
2008	2.1%	3.6%	5.9%	5.5%	2.3%	3.9%	0.1%	-2.7%	-3.7%	-1.4%	-6.3%	-9.0%	-9.0%	0.0%	1.1%	5.9%
2009	0.2%	3.6%	5.4%	2.8%	0.0%	2.0%	-0.8%	-3.5%	-4.0%	-5.0%	-2.0%	-7.0%	-7.0%	-0.7%	-0.4%	5.4%
2010	3.3%	6.3%	9.1%	8.2%	2.7%	4.5%	0.9%	-4.0%	-5.3%	-8.2%	-8.9%	-9.2%	-9.2%	-0.1%	1.8%	9.1%
2011	-2.2%	1.4%	8.0%	5.2%	2.4%	0.9%	-3.4%	-5.2%	-6.7%	-4.8%	-8.5%	-11.1%	-11.1%	-2.0%	-2.8%	8.0%
2012	-1.7%	1.2%	5.6%	4.3%	1.7%	2.8%	0.0%	-4.0%	-6.6%	-6.7%	-7.0%	-14.0%	-14.0%	-2.0%	-0.8%	5.6%
2013	-4.8%	5.6%	22.6%	23.1%	3.5%	0.8%	0.1%	-9.0%	-3.7%	-5.4%	-9.9%	-15.8%	-15.8%	0.6%	-1.8%	23.1%
2014	4.5%	7.3%	7.7%	9.1%	3.7%	6.3%	1.8%	-4.0%	-3.4%	-4.5%	-9.0%	-16.7%	-16.7%	0.2%	2.7%	9.1%
2015	1.9%	5.7%	9.6%	10.4%	3.1%	5.4%	2.8%	-3.6%	-5.5%	-6.5%	-2.2%	-21.2%	-21.2%	0.0%	2.3%	10.4%
2016	3.6%	11.0%	8.8%	5.0%	6.6%	2.9%	0.0%	-3.0%	-2.3%	-4.9%	-8.9%	-23.2%	-23.2%	-0.4%	1.4%	11.0%
2017	3.4%	-10.3%	-0.3%	5.1%	7.2%	7.6%	3.1%	-1.4%	-4.6%	-5.3%	-9.8%	-14.8%	-14.8%	-1.7%	-0.9%	7.6%
2018	-6.5%	3.5%	9.3%	8.8%	7.8%	5.0%	1.9%	2.9%	-2.6%	-3.4%	-7.2%	-15.1%	-15.1%	0.4%	2.4%	9.3%
2019	-2.4%	0.3%	4.8%	4.5%	7.3%	3.2%	1.0%	-2.9%	-2.0%	-4.9%	-11.1%	-13.7%	-13.7%	-1.3%	-0.8%	7.3%
2020	-4.0%	-0.8%	11.8%	6.9%	-5.7%	-11.8%	-0.4%	-15.0%	-12.7%	-7.7%	-19.4%	-29.0%	-29.0%	-7.3%	-6.7%	11.8%
2021	-24.5%	-4.5%	-5.4%	22.0%	1.9%	17.9%	22.4%	4.5%	5.1%	-4.6%	-16.2%	-23.0%	-24.5%	-0.4%	-1.3%	22.4%
2022	-22.5%	-1.9%	17.5%	27.4%	28.7%	32.2%	15.5%	3.5%	5.0%	-1.8%	-8.6%	-14.3%	-22.5%	6.7%	4.3%	32.2%
2023	-4.5%	-2.2%	8.3%	2.8%	7.3%	6.6%	0.4%	1.8%	1.6%	-2.2%	-5.6%	-15.3%	-15.3%	-0.1%	1.0%	8.3%
2024	-4.7%	5.8%	10.6%	11.8%	10.5%	3.9%	-0.4%	-2.8%	-1.3%	-5.0%	-9.7%	-12.8%	-12.8%	0.5%	-0.9%	11.8%
2025	3.0%	6.3%	11.9%	12.4%	8.8%	3.6%	-1.2%	-4.7%	-4.7%	-3.5%	-10.1%		-10.1%	2.0%	3.0%	12.4%
Avg	-2.5%	2.3%	7.8%	9.1%	5.3%	4.9%	2.2%	-2.6%	-3.1%	-4.2%	-8.3%	-14.6%	-14.9%	-0.3%	0.3%	10.9%
Med	-1.2%	2.2%	8.0%	6.9%	3.5%	3.9%	0.4%	-3.3%	-3.7%	-4.8%	-8.6%	-14.1%	-14.0%	-0.1%	1.0%	9.1%

Active Listings YoY % Difference 12.0% Min -225% Max 70%

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2005																
2006	-9.9%	-8.8%	-8.4%	-8.6%	-10.6%	-6.9%	-2.4%	-2.1%	2.7%	6.2%	5.6%	4.1%	-10.6%	-3.3%	-4.6%	6.2%
2007	-3.3%	-3.2%	-3.2%	0.7%	5.4%	7.0%	7.6%	14.7%	15.7%	15.7%	16.6%	17.2%	-3.3%	7.6%	7.3%	17.2%
2008	19.6%	20.8%	22.2%	20.3%	17.1%	17.1%	14.8%	8.1%	5.0%	3.2%	1.3%	1.6%	1.3%	12.6%	15.9%	22.2%
2009	-0.3%	-0.3%	-0.8%	-3.7%	-6.2%	-8.3%	-9.3%	-10.2%	-10.5%	-14.4%	-9.8%	-7.8%	-14.4%	-6.8%	-8.0%	-0.3%
2010	-4.5%	-1.5%	2.4%	7.8%	10.3%	12.6%	14.1%	13.7%	12.6%	10.0%	3.9%	1.9%	-4.5%	6.9%	8.9%	14.1%
2011	-3.7%	-9.1%	-10.3%	-14.0%	-14.3%	-18.6%	-23.8%	-25.2%	-26.8%	-22.8%	-22.3%	-24.4%	-26.8%	-17.9%	-20.5%	-3.7%
2012	-23.8%	-24.0%	-27.3%	-28.6%	-29.5%	-27.1%	-22.9%	-21.5%	-21.5%	-23.7%	-22.0%	-25.1%	-29.5%	-24.8%	-23.9%	-21.5%
2013	-28.9%	-23.2%	-1.0%	18.8%	20.4%	18.7%	18.8%	14.9%	17.3%	18.3%	16.0%	14.7%	-28.9%	8.7%	16.7%	20.4%
2014	22.2%	23.6%	8.8%	-7.8%	-7.7%	-1.7%	0.0%	4.6%	4.8%	5.6%	6.4%	5.7%	-7.8%	5.4%	5.2%	23.6%
2015	3.1%	1.5%	3.5%	4.9%	4.3%	3.4%	4.4%	4.8%	2.8%	1.0%	7.2%	3.6%	1.0%	3.7%	3.6%	7.2%
2016	5.3%	10.6%	9.8%	4.3%	7.8%	5.3%	2.5%	3.1%	6.1%	7.5%	1.4%	-0.2%	-0.2%	5.3%	5.3%	10.6%
2017	-0.3%	-24.3%	-36.7%	-36.6%	-35.7%	-29.0%	-25.0%	-23.0%	-25.8%	-26.3%	-27.4%	-18.7%	-36.7%	-25.7%	-26.1%	-0.3%
2018	-30.8%	-14.4%	-3.4%	0.6%	1.3%	-1.5%	-2.7%	1.6%	3.6%	5.3%	7.6%	7.3%	-30.8%	-2.1%	0.9%	7.6%
2019	10.9%	7.9%	3.4%	-1.2%	-1.8%	-3.8%	-4.8%	-11.1%	-10.4%	-12.1%	-16.2%	-14.9%	-16.2%	-4.5%	-4.3%	10.9%
2020	-16.7%	-18.0%	-9.3%	-6.5%	-21.4%	-40.1%	-42.0%	-58.6%	-75.3%	-79.8%	-93.1%	-119.0%	-119.0%	-48.3%	-41.0%	-6.5%
2021	-162.3%	-171.8%	-225.1%	-172.2%	-152.6%	-85.6%	-43.5%	-19.2%	-0.4%	2.5%	5.0%	9.5%	-225.1%	-84.6%	-64.6%	9.5%
2022	10.9%	13.1%	32.0%	36.7%	54.0%	62.0%	58.6%	58.2%	58.2%	59.3%	62.0%	64.7%	10.9%	47.5%	58.2%	64.7%
2023	69.9%	69.8%	66.4%	55.0%	41.5%	19.4%	5.0%	3.2%	-0.3%	-0.6%	2.2%	1.3%	-0.6%	27.7%	12.2%	69.9%
2024	1.2%	8.9%	11.1%	19.4%	22.1%	19.8%	19.2%	15.4%	12.9%	10.6%	7.0%	9.1%	1.2%	13.1%	12.0%	22.1%
2025	15.8%	16.2%	17.5%	18.0%	16.4%	16.2%	15.5%	13.9%	11.0%	12.3%	12.0%		11.0%	15.0%	15.8%	18.0%
Avg	-6.3%	-6.3%	-7.4%	-4.6%	-4.0%	-2.0%	-0.8%	-0.7%	-0.9%	-1.1%	-1.8%	-3.7%				
Med	-0.3%	-0.9%	0.8%	0.6%	2.8%	1.0%	1.3%	3.2%	3.2%	4.3%	4.5%	1.9%				

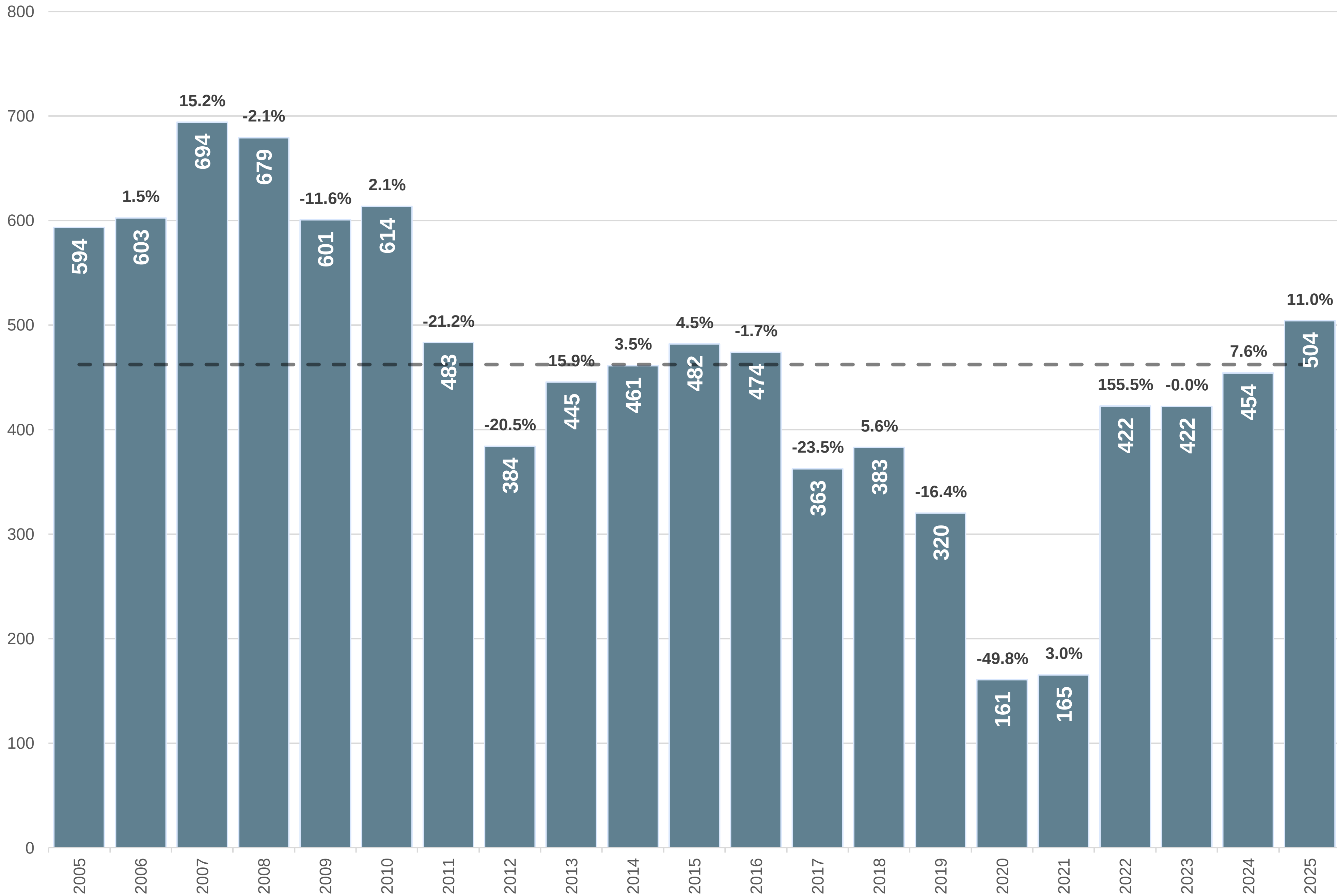
Active Listings for Nov : 13,049, +13.7% YoY and +43.1% Above Average



Active per 100k Population 504 Min 90 Max 796

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2005	653	659	684	714	737	728	712	687	645	623	594	547	547	665	671	737
2006	570	581	605	631	639	653	666	644	635	636	603	547	547	617	633	666
2007	530	541	563	610	648	674	693	726	723	725	694	634	530	647	661	726
2008	636	659	699	739	755	785	785	763	735	724	679	622	622	715	729	785
2009	616	638	674	692	691	704	697	672	645	614	601	560	560	650	659	704
2010	578	616	676	736	755	790	796	765	725	669	614	561	561	690	701	796
2011	537	544	591	622	637	642	620	588	551	525	483	434	434	565	570	642
2012	421	426	450	470	477	490	489	470	440	412	384	337	337	439	445	490
2013	318	336	434	564	583	587	587	537	518	490	445	384	318	482	504	587
2014	396	427	462	507	525	559	569	546	527	504	461	394	394	490	505	569
2015	397	420	464	517	532	562	577	556	526	493	482	397	397	494	505	577
2016	407	456	499	524	560	576	574	557	543	517	474	384	384	506	521	576
2017	395	358	356	374	402	435	448	441	421	399	363	315	315	392	397	448
2018	295	305	336	368	398	418	426	438	426	411	383	332	295	378	390	438
2019	322	322	338	353	380	392	395	383	375	356	320	281	281	351	355	395
2020	267	265	300	321	303	271	269	234	207	192	161	124	124	243	266	321
2021	99	95	90	115	117	143	183	192	202	192	165	134	90	144	138	202
2022	109	106	129	177	248	365	431	446	469	460	422	369	106	311	367	469
2023	353	345	376	385	415	443	444	451	458	447	422	365	345	409	419	458
2024	358	379	422	478	533	553	549	534	525	500	454	402	358	474	489	553
2025	414	441	500	569	622	644	635	605	577	556	504		414	552	569	644
Avg	413	425	459	498	522	543	550	535	518	497	462	406				
Med	397	426	462	517	533	562	574	546	526	500	461	389				

Active per 100k Population for Nov : 504, +11.0% YoY and +9.0% Above Average



New Listings **2211** **Min** **1497** **Max** **6231**

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2000	1917	2081	2241	2226	2973	2641	2543	2356	2195	2811	1979	1605	1605	2297	2234	2973
2001	2693	2732	3151	3237	3522	3807	3464	3165	2674	3000	2426	1645	1645	2960	3076	3807
2002	3122	2803	3250	3624	3967	3853	3629	3523	3242	3283	2503	2095	2095	3241	3267	3967
2003	3649	2994	3725	4056	3972	3770	3852	3432	3592	3545	2646	2392	2392	3469	3621	4056
2004	3858	3596	3867	4078	3946	4012	3892	3369	3090	3095	2524	2028	2028	3446	3727	4078
2005	3403	3087	3883	4009	4000	3991	3745	3446	2789	2977	2618	2132	2132	3340	3425	4009
2006	3490	3294	4075	4088	4110	4260	4174	3685	3268	3389	2623	2083	2083	3545	3588	4260
2007	3003	3333	4169	4288	2534	2395	4177	4263	3336	3597	2862	1942	1942	3325	3335	4288
2008	3949	3589	4067	4325	4274	3974	3851	3471	2947	3001	2270	1878	1878	3466	3720	4325
2009	3045	2973	3548	3522	3372	3560	3591	3192	2938	2952	2415	1939	1939	3087	3119	3591
2010	3225	3409	4563	4880	3360	3644	3588	2895	2607	2466	2026	1750	1750	3201	3293	4880
2011	2670	2597	3845	3652	3454	3461	3062	2632	2369	2430	1986	1536	1536	2808	2651	3845
2012	2515	2777	3582	3579	3719	3637	3184	2953	2322	2438	2131	1503	1503	2862	2865	3719
2013	2469	2830	3630	3916	4046	3981	3833	3434	2675	2738	2098	1497	1497	3096	3132	4046
2014	2525	2760	3486	3802	4319	3963	4047	3564	2717	3013	2169	1604	1604	3164	3250	4319
2015	2567	2820	3644	4121	4105	4109	4401	3574	3083	3020	2234	1695	1695	3281	3329	4401
2016	2702	3205	4103	4176	4210	4479	4219	3486	3333	2887	2356	1818	1818	3415	3410	4479
2017	2906	3252	4566	4414	4790	4802	4239	3642	3197	3102	2666	1908	1908	3624	3447	4802
2018	2779	3329	4522	4640	4899	4613	4143	4184	3182	3233	2686	1881	1881	3674	3736	4899
2019	3195	3376	4413	4528	5017	4485	4274	3912	3426	3452	2653	1986	1986	3726	3682	5017
2020	3242	3446	4327	3562	4174	4251	4796	3918	3516	3785	2749	2455	2455	3685	3674	4796
2021	2918	2556	4219	4663	4400	5177	5242	4427	4194	3842	3023	2169	2169	3903	4207	5242
2022	2625	2867	4221	4724	5322	6231	5244	4225	4037	3314	2462	1850	1850	3927	4129	6231
2023	3053	2829	4479	4167	4616	4701	3987	4142	3708	3267	2775	2016	2016	3645	3848	4701
2024	3191	4079	4963	5363	5441	4540	3980	3933	3691	3515	2698	2153	2153	3962	3957	5441
2025	3827	3996	5348	5937	5878	4539	4465	3829	3568	3845	2211		2211	4313	3996	5937

New Listing MoM % Difference -42.5% Min -42.5% Max 103.3%

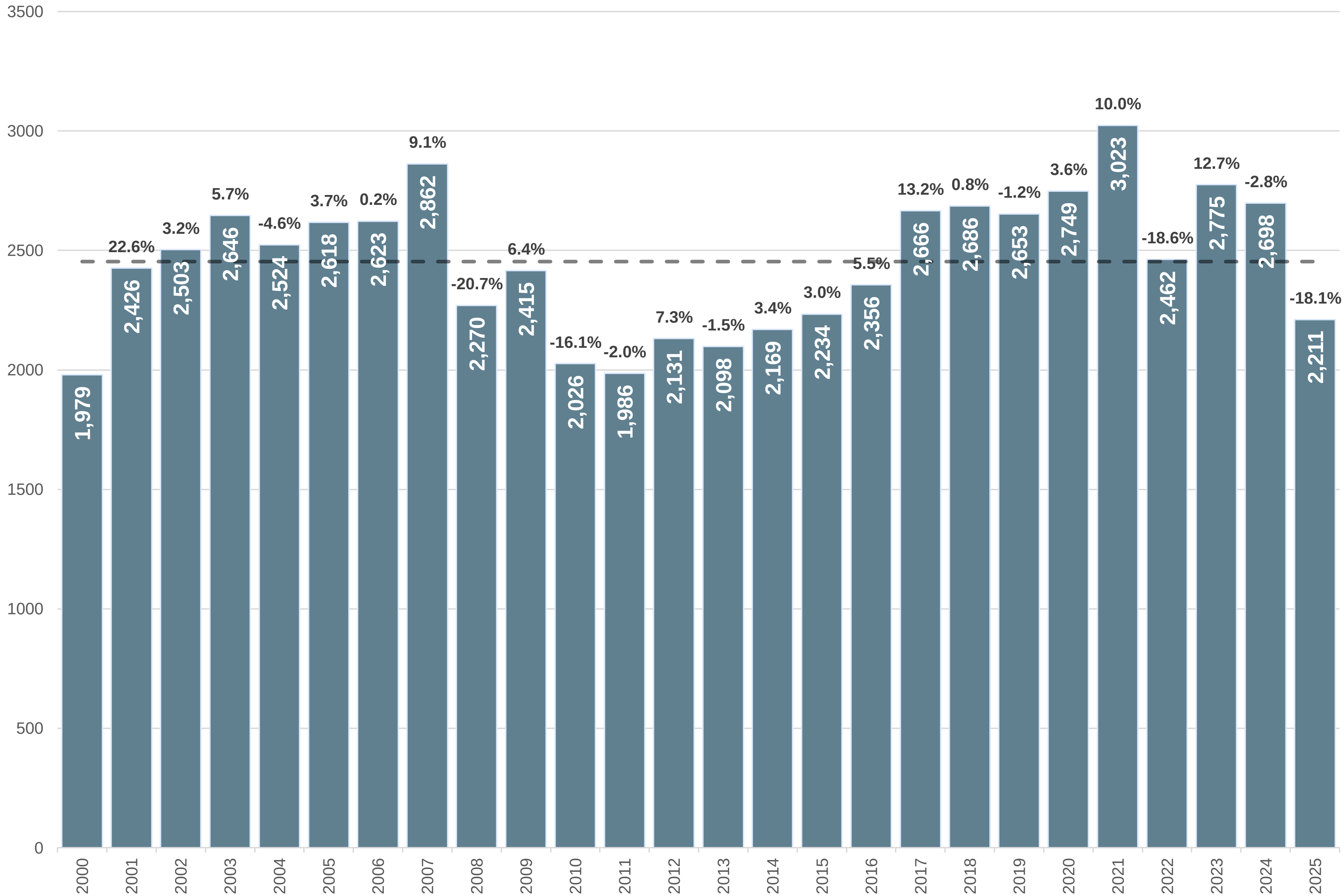
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2000		8.6%	7.7%	-0.7%	33.6%	-11.2%	-3.7%	-7.4%	-6.8%	28.1%	-29.6%	-18.9%	-29.6%	0.0%	-3.7%	33.6%
2001	67.8%	1.4%	15.3%	2.7%	8.8%	8.1%	-9.0%	-8.6%	-15.5%	12.2%	-19.1%	-32.2%	-32.2%	2.7%	2.1%	67.8%
2002	89.8%	-10.2%	15.9%	11.5%	9.5%	-2.9%	-5.8%	-2.9%	-8.0%	1.3%	-23.8%	-16.3%	-23.8%	4.8%	-2.9%	89.8%
2003	74.2%	-18.0%	24.4%	8.9%	-2.1%	-5.1%	2.2%	-10.9%	4.7%	-1.3%	-25.4%	-9.6%	-25.4%	3.5%	-1.7%	74.2%
2004	61.3%	-6.8%	7.5%	5.5%	-3.2%	1.7%	-3.0%	-13.4%	-8.3%	0.2%	-18.4%	-19.7%	-19.7%	0.3%	-3.1%	61.3%
2005	67.8%	-9.3%	25.8%	3.2%	-0.2%	-0.2%	-6.2%	-8.0%	-19.1%	6.7%	-12.1%	-18.6%	-19.1%	2.5%	-3.2%	67.8%
2006	63.7%	-5.6%	23.7%	0.3%	0.5%	3.6%	-2.0%	-11.7%	-11.3%	3.7%	-22.6%	-20.6%	-22.6%	1.8%	-0.8%	63.7%
2007	44.2%	11.0%	25.1%	2.9%	-40.9%	-5.5%	74.4%	2.1%	-21.7%	7.8%	-20.4%	-32.1%	-40.9%	3.9%	2.5%	74.4%
2008	103.3%	-9.1%	13.3%	6.3%	-1.2%	-7.0%	-3.1%	-9.9%	-15.1%	1.8%	-24.4%	-17.3%	-24.4%	3.2%	-5.1%	103.3%
2009	62.1%	-2.4%	19.3%	-0.7%	-4.3%	5.6%	0.9%	-11.1%	-8.0%	0.5%	-18.2%	-19.7%	-19.7%	2.0%	-1.5%	62.1%
2010	66.3%	5.7%	33.9%	6.9%	-31.1%	8.5%	-1.5%	-19.3%	-9.9%	-5.4%	-17.8%	-13.6%	-31.1%	1.9%	-3.5%	66.3%
2011	52.6%	-2.7%	48.1%	-5.0%	-5.4%	0.2%	-11.5%	-14.0%	-10.0%	2.6%	-18.3%	-22.7%	-22.7%	1.1%	-5.2%	52.6%
2012	63.7%	10.4%	29.0%	-0.1%	3.9%	-2.2%	-12.5%	-7.3%	-21.4%	5.0%	-12.6%	-29.5%	-29.5%	2.2%	-1.1%	63.7%
2013	64.3%	14.6%	28.3%	7.9%	3.3%	-1.6%	-3.7%	-10.4%	-22.1%	2.4%	-23.4%	-28.6%	-28.6%	2.6%	0.4%	64.3%
2014	68.7%	9.3%	26.3%	9.1%	13.6%	-8.2%	2.1%	-11.9%	-23.8%	10.9%	-28.0%	-26.0%	-28.0%	3.5%	5.6%	68.7%
2015	60.0%	9.9%	29.2%	13.1%	-0.4%	0.1%	7.1%	-18.8%	-13.7%	-2.0%	-26.0%	-24.1%	-26.0%	2.9%	-0.1%	60.0%
2016	59.4%	18.6%	28.0%	1.8%	0.8%	6.4%	-5.8%	-17.4%	-4.4%	-13.4%	-18.4%	-22.8%	-22.8%	2.7%	-1.8%	59.4%
2017	59.8%	11.9%	40.4%	-3.3%	8.5%	0.3%	-11.7%	-14.1%	-12.2%	-3.0%	-14.1%	-28.4%	-28.4%	2.8%	-3.2%	59.8%
2018	45.6%	19.8%	35.8%	2.6%	5.6%	-5.8%	-10.2%	1.0%	-23.9%	1.6%	-16.9%	-30.0%	-30.0%	2.1%	1.3%	45.6%
2019	69.9%	5.7%	30.7%	2.6%	10.8%	-10.6%	-4.7%	-8.5%	-12.4%	0.8%	-23.1%	-25.1%	-25.1%	3.0%	-2.0%	69.9%
2020	63.2%	6.3%	25.6%	-17.7%	17.2%	1.8%	12.8%	-18.3%	-10.3%	7.7%	-27.4%	-10.7%	-27.4%	4.2%	4.1%	63.2%
2021	18.9%	-12.4%	65.1%	10.5%	-5.6%	17.7%	1.3%	-15.5%	-5.3%	-8.4%	-21.3%	-28.3%	-28.3%	1.4%	-5.5%	65.1%
2022	21.0%	9.2%	47.2%	11.9%	12.7%	17.1%	-15.8%	-19.4%	-4.4%	-17.9%	-25.7%	-24.9%	-25.7%	0.9%	2.4%	47.2%
2023	65.0%	-7.3%	58.3%	-7.0%	10.8%	1.8%	-15.2%	3.9%	-10.5%	-11.9%	-15.1%	-27.4%	-27.4%	3.8%	-7.2%	65.0%
2024	58.3%	27.8%	21.7%	8.1%	1.5%	-16.6%	-12.3%	-1.2%	-6.2%	-4.8%	-23.2%	-20.2%	-23.2%	2.7%	-3.0%	58.3%
2025	77.8%	4.4%	33.8%	11.0%	-1.0%	-22.8%	-1.6%	-14.2%	-6.8%	7.8%	-42.5%		-42.5%	4.2%	-1.0%	77.8%

New Listing YoY % Difference

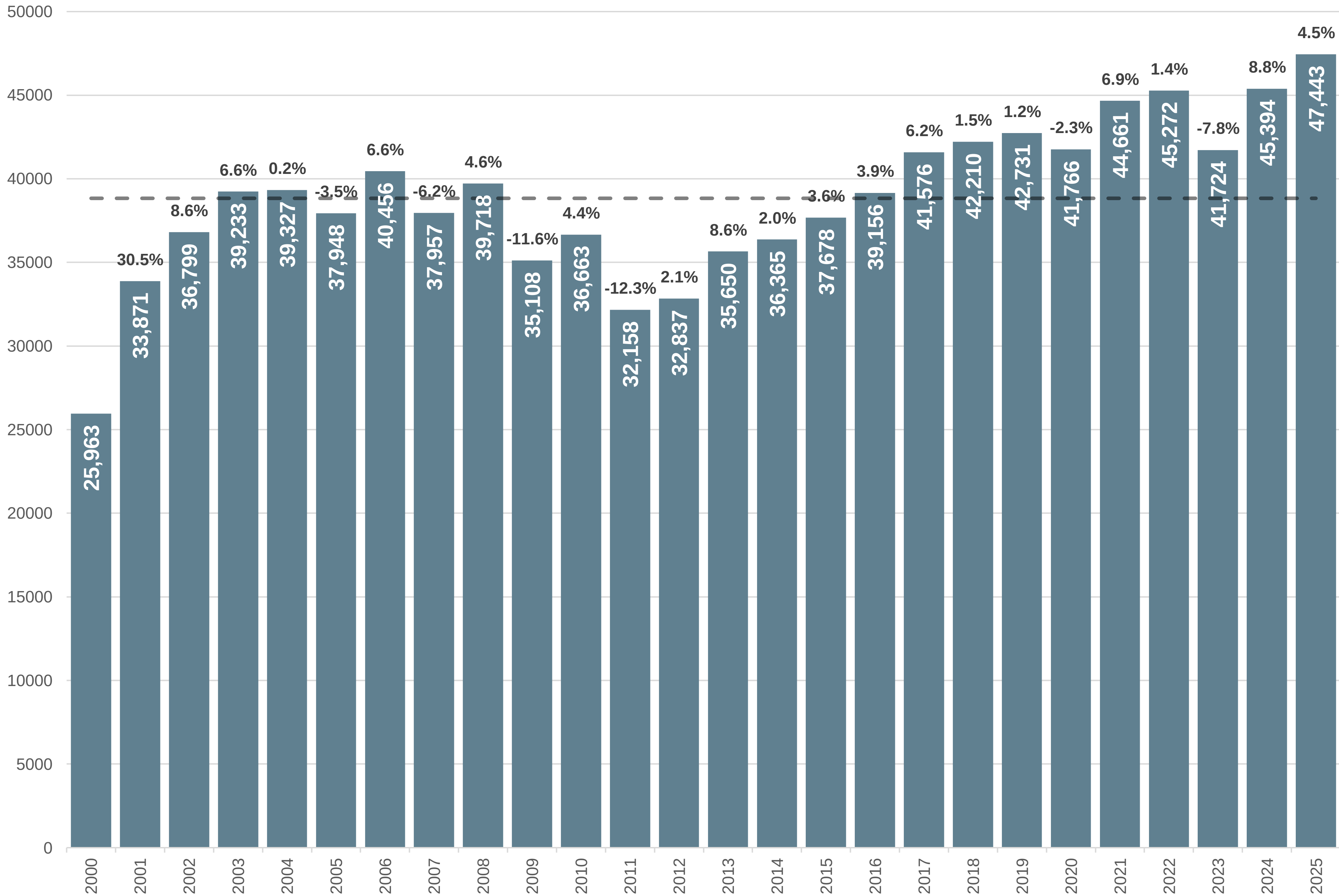
Min -43.8% **Max** 68.7%

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2001	40.5%	31.3%	40.6%	45.4%	18.5%	44.1%	36.2%	34.3%	21.8%	6.7%	22.6%	2.5%	2.5%	28.7%	32.8%	45.4%
2002	15.9%	2.6%	3.1%	12.0%	12.6%	1.2%	4.8%	11.3%	21.2%	9.4%	3.2%	27.4%	1.2%	10.4%	10.4%	27.4%
2003	16.9%	6.8%	14.6%	11.9%	0.1%	-2.2%	6.1%	-2.6%	10.8%	8.0%	5.7%	14.2%	-2.6%	7.5%	7.4%	16.9%
2004	5.7%	20.1%	3.8%	0.5%	-0.7%	6.4%	1.0%	-1.8%	-14.0%	-12.7%	-4.6%	-15.2%	-15.2%	-0.9%	-0.1%	20.1%
2005	-11.8%	-14.2%	0.4%	-1.7%	1.4%	-0.5%	-3.8%	2.3%	-9.7%	-3.8%	3.7%	5.1%	-14.2%	-2.7%	-1.1%	5.1%
2006	2.6%	6.7%	4.9%	2.0%	2.8%	6.7%	11.5%	6.9%	17.2%	13.8%	0.2%	-2.3%	-2.3%	6.1%	5.8%	17.2%
2007	-14.0%	1.2%	2.3%	4.9%	-38.3%	-43.8%	0.1%	15.7%	2.1%	6.1%	9.1%	-6.8%	-43.8%	-5.1%	1.6%	15.7%
2008	31.5%	7.7%	-2.4%	0.9%	68.7%	65.9%	-7.8%	-18.6%	-11.7%	-16.6%	-20.7%	-3.3%	-20.7%	7.8%	-2.9%	68.7%
2009	-22.9%	-17.2%	-12.8%	-18.6%	-21.1%	-10.4%	-6.8%	-8.0%	-0.3%	-1.6%	6.4%	3.2%	-22.9%	-9.2%	-9.2%	6.4%
2010	5.9%	14.7%	28.6%	38.6%	-0.4%	2.4%	-0.1%	-9.3%	-11.3%	-16.5%	-16.1%	-9.7%	-16.5%	2.2%	-0.2%	38.6%
2011	-17.2%	-23.8%	-15.7%	-25.2%	2.8%	-5.0%	-14.7%	-9.1%	-9.1%	-1.5%	-2.0%	-12.2%	-25.2%	-11.1%	-10.7%	2.8%
2012	-5.8%	6.9%	-6.8%	-2.0%	7.7%	5.1%	4.0%	12.2%	-2.0%	0.3%	7.3%	-2.1%	-6.8%	2.1%	2.2%	12.2%
2013	-1.8%	1.9%	1.3%	9.4%	8.8%	9.5%	20.4%	16.3%	15.2%	12.3%	-1.5%	-0.4%	-1.8%	7.6%	9.1%	20.4%
2014	2.3%	-2.5%	-4.0%	-2.9%	6.7%	-0.5%	5.6%	3.8%	1.6%	10.0%	3.4%	7.1%	-4.0%	2.6%	2.8%	10.0%
2015	1.7%	2.2%	4.5%	8.4%	-5.0%	3.7%	8.7%	0.3%	13.5%	0.2%	3.0%	5.7%	-5.0%	3.9%	3.3%	13.5%
2016	5.3%	13.7%	12.6%	1.3%	2.6%	9.0%	-4.1%	-2.5%	8.1%	-4.4%	5.5%	7.3%	-4.4%	4.5%	5.4%	13.7%
2017	7.5%	1.5%	11.3%	5.7%	13.8%	7.2%	0.5%	4.5%	-4.1%	7.4%	13.2%	5.0%	-4.1%	6.1%	6.5%	13.8%
2018	-4.4%	2.4%	-1.0%	5.1%	2.3%	-3.9%	-2.3%	14.9%	-0.5%	4.2%	0.8%	-1.4%	-4.4%	1.3%	0.1%	14.9%
2019	15.0%	1.4%	-2.4%	-2.4%	2.4%	-2.8%	3.2%	-6.5%	7.7%	6.8%	-1.2%	5.6%	-6.5%	2.2%	1.9%	15.0%
2020	1.5%	2.1%	-1.9%	-21.3%	-16.8%	-5.2%	12.2%	0.2%	2.6%	9.6%	3.6%	23.6%	-21.3%	0.8%	1.8%	23.6%
2021	-10.0%	-25.8%	-2.5%	30.9%	5.4%	21.8%	9.3%	13.0%	19.3%	1.5%	10.0%	-11.6%	-25.8%	5.1%	7.4%	30.9%
2022	-10.0%	12.2%	0.0%	1.3%	21.0%	20.4%	0.0%	-4.6%	-3.7%	-13.7%	-18.6%	-14.7%	-18.6%	-0.9%	-1.9%	21.0%
2023	16.3%	-1.3%	6.1%	-11.8%	-13.3%	-24.6%	-24.0%	-2.0%	-8.1%	-1.4%	12.7%	9.0%	-24.6%	-3.5%	-1.7%	16.3%
2024	4.5%	44.2%	10.8%	28.7%	17.9%	-3.4%	-0.2%	-5.0%	-0.5%	7.6%	-2.8%	6.8%	-5.0%	9.0%	5.7%	44.2%
2025	19.9%	-2.0%	7.8%	10.7%	8.0%	0.0%	12.2%	-2.6%	-3.3%	9.4%	-18.1%		-18.1%	3.8%	7.8%	19.9%

New Listings for Nov : 2,211, (-18.1%) YoY and (-9.9%) Below Average



Cumulative New Listings from Jan to Nov : 47,443, +4.5% YoY and +22.2% Above Average

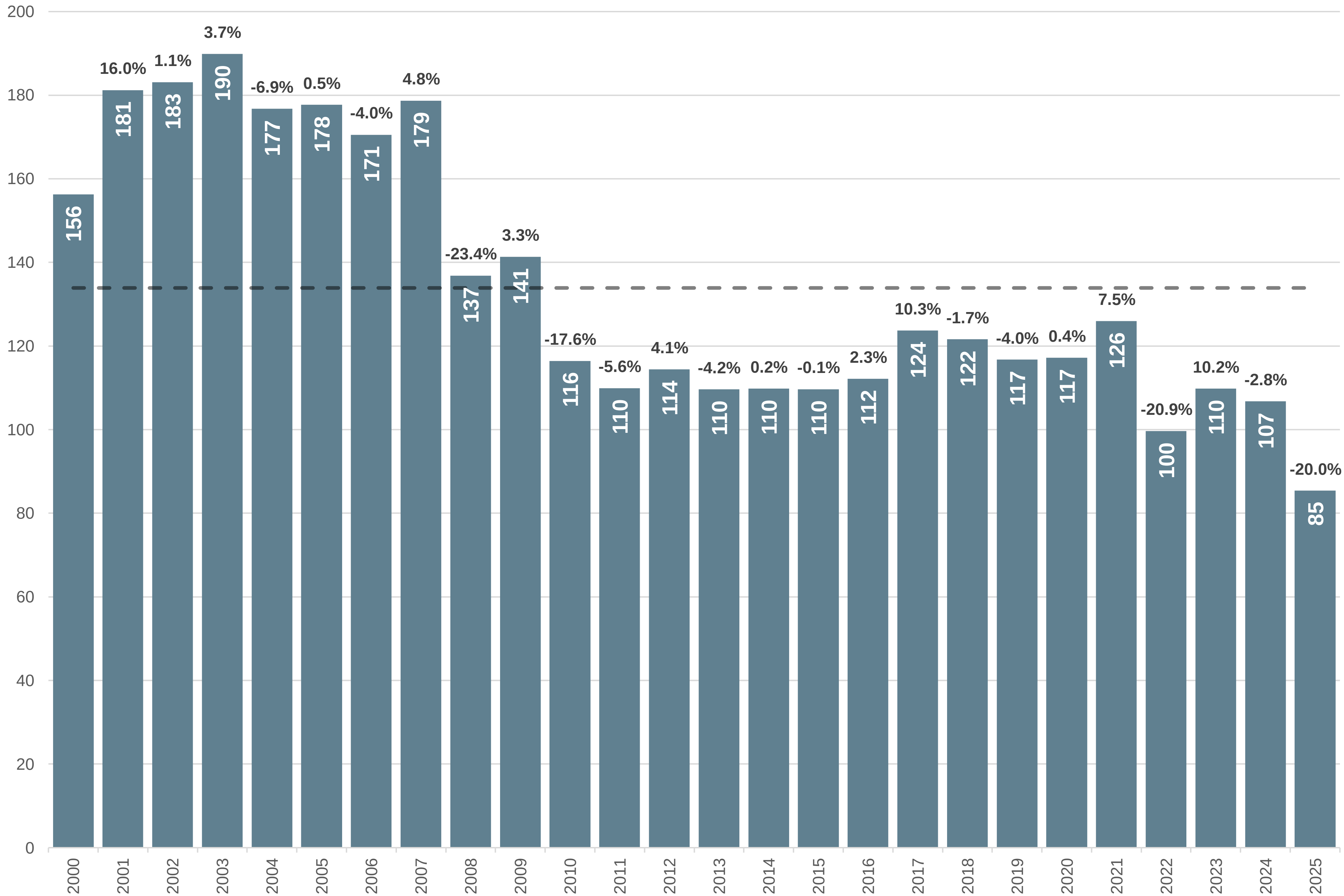


New Listings per 100k Population

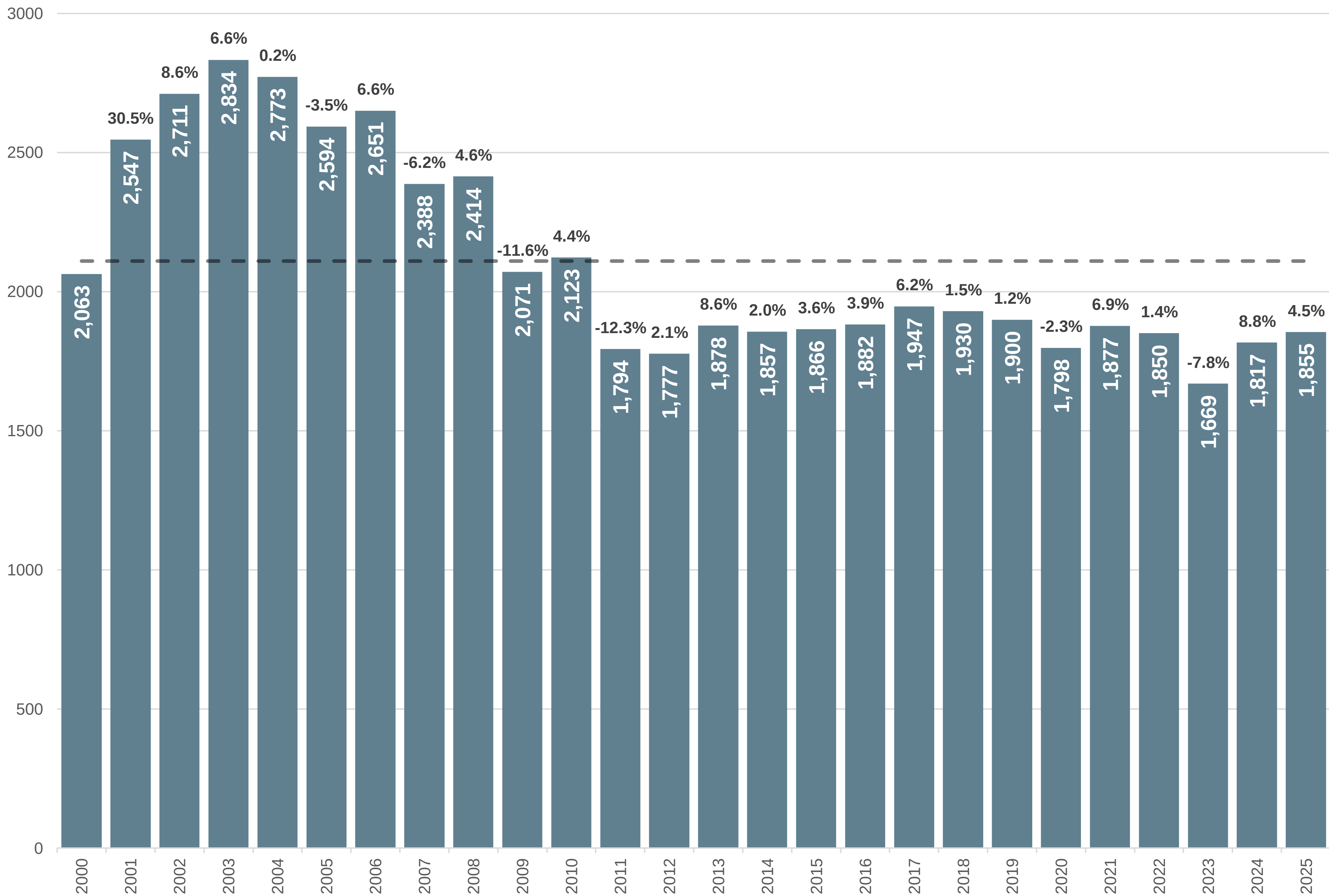
Min 75 **Max** 294

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2000	153	166	179	177	237	210	202	187	174	222	156	127	127	182	178	237
2001	204	206	238	244	265	286	260	237	200	224	181	123	123	222	231	286
2002	232	208	240	268	293	284	267	259	238	241	183	153	153	239	240	293
2003	265	217	270	294	287	272	278	247	258	255	190	171	171	250	262	294
2004	274	255	274	288	278	283	274	237	217	217	177	142	142	243	264	288
2005	234	212	266	275	274	273	256	235	190	202	178	144	144	228	234	275
2006	230	217	268	269	270	279	273	241	213	221	171	135	135	232	235	279
2007	190	211	263	271	160	151	262	267	209	225	179	121	121	209	210	271
2008	242	219	248	264	260	241	234	210	178	181	137	113	113	211	226	264
2009	181	176	210	208	199	210	211	188	172	173	141	113	113	182	184	211
2010	188	198	265	283	195	211	207	167	150	142	116	100	100	185	191	283
2011	150	146	215	204	193	193	170	146	132	135	110	85	85	157	148	215
2012	137	151	195	194	201	197	172	159	125	131	114	81	81	155	155	201
2013	131	150	192	207	213	210	202	180	140	143	110	78	78	163	165	213
2014	130	142	179	195	221	202	206	181	138	153	110	81	81	161	166	221
2015	128	141	181	205	204	203	218	176	152	149	110	83	83	162	164	218
2016	131	155	198	201	203	215	202	167	159	138	112	86	86	164	163	215
2017	137	153	215	207	225	225	198	170	149	144	124	88	88	170	162	225
2018	128	153	208	213	224	211	189	191	145	147	122	85	85	168	171	224
2019	143	151	197	202	223	199	190	173	151	152	117	87	87	166	163	223
2020	141	150	187	154	180	183	206	168	150	162	117	104	104	159	158	206
2021	124	108	178	197	185	218	220	185	175	160	126	90	90	164	177	220
2022	108	118	174	194	218	255	214	172	164	134	100	75	75	160	168	255
2023	123	114	180	167	185	188	159	165	147	130	110	80	80	146	153	188
2024	129	165	200	215	218	182	159	157	147	139	107	85	85	158	158	218
2025	151	157	210	233	230	177	174	149	138	149	85		85	169	157	233

New Listings per 100k Population for Nov : 85, (-20.0%) YoY and (-36.2%) Below Average



Cumulative New per 100k Population from Jan to Nov : 1,855, +2.1% YoY and (-12.1%) Below Average

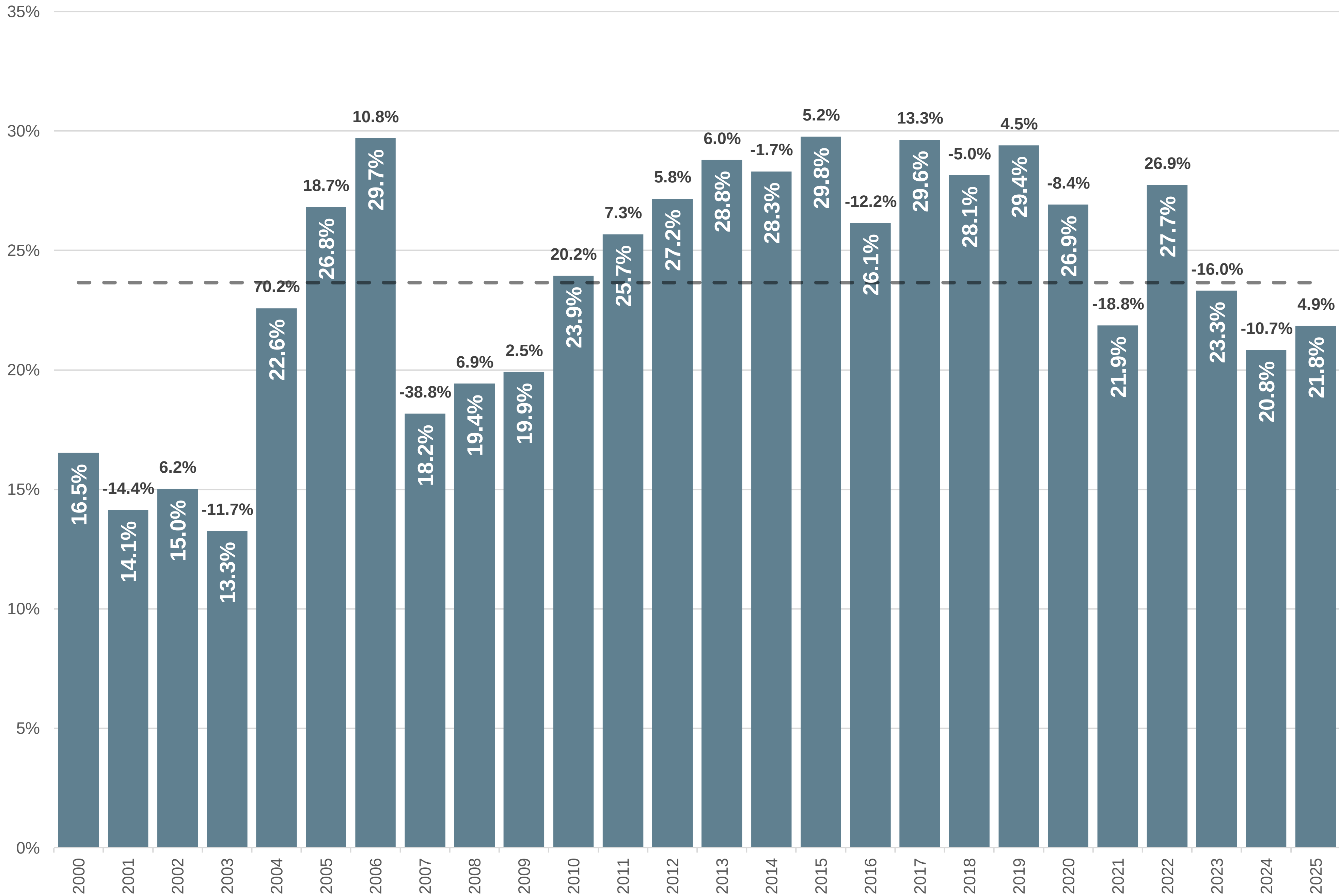


Back on the Market %

Min 10.8% **Max** 35.3%

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2000	13.2%	15.0%	17.2%	15.9%	13.4%	15.3%	15.0%	18.3%	14.6%	11.8%	16.5%	17.0%	12%	15%	15%	18%
2001	11.4%	11.9%	12.8%	12.9%	12.4%	12.1%	12.8%	13.2%	12.1%	11.1%	14.1%	19.1%	11%	13%	13%	19%
2002	13.3%	13.4%	12.2%	12.1%	12.6%	12.3%	13.0%	14.4%	13.8%	13.3%	15.0%	14.0%	12%	13%	13%	15%
2003	12.0%	11.9%	13.3%	12.3%	12.1%	13.3%	14.7%	16.6%	13.9%	13.2%	13.3%	16.1%	12%	14%	13%	17%
2004	12.2%	10.8%	14.5%	15.1%	17.9%	20.5%	19.0%	23.7%	22.8%	20.5%	22.6%	30.9%	11%	19%	20%	31%
2005	20.8%	21.8%	19.7%	21.2%	22.3%	23.8%	23.0%	25.1%	27.0%	23.8%	26.8%	28.6%	20%	24%	23%	29%
2006	20.0%	20.1%	22.7%	22.2%	24.8%	26.2%	24.2%	26.0%	27.7%	24.6%	29.7%	35.3%	20%	25%	25%	35%
2007	24.1%	21.4%	24.2%	22.7%	29.8%	30.5%	15.8%	16.5%	15.1%	14.9%	18.2%	23.3%	15%	21%	22%	31%
2008	16.8%	17.1%	18.3%	17.1%	17.9%	19.6%	19.6%	19.4%	19.0%	19.7%	19.4%	21.8%	17%	19%	19%	22%
2009	15.4%	17.0%	17.2%	17.4%	21.1%	20.6%	19.2%	20.8%	23.2%	21.3%	19.9%	23.2%	15%	20%	20%	23%
2010	16.2%	17.2%	16.7%	19.4%	22.7%	20.6%	19.6%	22.6%	23.1%	22.8%	23.9%	26.0%	16%	21%	22%	26%
2011	21.6%	21.4%	17.8%	20.5%	21.5%	21.8%	23.2%	25.5%	24.4%	24.2%	25.7%	31.6%	18%	23%	22%	32%
2012	24.5%	20.6%	20.2%	21.6%	22.3%	24.3%	24.1%	26.4%	28.6%	28.7%	27.2%	33.3%	20%	25%	24%	33%
2013	25.8%	22.5%	21.3%	23.4%	23.6%	22.7%	25.9%	25.8%	27.5%	26.3%	28.8%	30.6%	21%	25%	26%	31%
2014	26.7%	22.1%	21.4%	21.7%	21.7%	25.4%	23.3%	25.3%	29.6%	24.3%	28.3%	33.2%	21%	25%	25%	33%
2015	25.3%	20.6%	22.4%	21.7%	22.0%	24.2%	23.1%	26.3%	26.0%	26.0%	29.8%	31.9%	21%	25%	25%	32%
2016	26.0%	21.0%	20.0%	20.3%	23.3%	21.4%	22.7%	27.9%	20.6%	22.1%	26.1%	31.1%	20%	24%	22%	31%
2017	23.5%	20.8%	19.4%	20.2%	22.2%	21.7%	23.0%	25.6%	28.8%	27.0%	29.6%	29.7%	19%	24%	23%	30%
2018	26.6%	20.9%	21.6%	21.1%	23.6%	23.4%	26.2%	26.5%	25.5%	28.2%	28.1%	34.2%	21%	26%	26%	34%
2019	24.4%	23.3%	17.9%	19.7%	22.2%	23.9%	24.6%	25.3%	24.8%	25.7%	29.4%	32.1%	18%	24%	25%	32%
2020	23.3%	23.9%	29.1%	31.0%	30.0%	26.1%	24.2%	25.5%	27.0%	26.0%	26.9%	23.0%	23%	26%	26%	31%
2021	20.8%	21.3%	15.9%	14.5%	16.9%	16.8%	16.8%	18.0%	20.1%	17.7%	21.9%	28.3%	15%	19%	18%	28%
2022	25.9%	19.7%	14.9%	14.6%	15.1%	15.7%	18.5%	24.8%	24.6%	27.5%	27.7%	34.4%	15%	22%	22%	34%
2023	26.8%	25.5%	18.1%	16.9%	18.9%	18.5%	21.4%	22.1%	20.5%	21.9%	23.3%	28.1%	17%	22%	22%	28%
2024	22.4%	17.4%	14.1%	16.0%	16.4%	18.6%	21.9%	20.0%	19.8%	20.0%	20.8%	23.3%	14%	19%	20%	23%
2025	18.6%	15.4%	13.6%	13.2%	15.2%	19.6%	21.4%	21.4%	20.7%	19.5%	21.8%		13%	18%	19%	22%

Back on the Market % for Nov : 21.8%, +4.9% YoY and (-7.7%) Below Average



Total Pending Properties (AUC + PB)

Min 1216 Max 6388

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2000	1790	2191	2396	2197	2833	2413	2347	2160	2035	2515	1762	1216	1216	2155	2194	2833
2001	1851	1860	2174	2242	2144	2420	2154	1991	1334	1704	1743	1336	1334	1913	1926	2420
2002	1893	1902	2211	2399	2313	2008	2038	2081	1852	1734	1610	1340	1340	1948	1955	2399
2003	1830	1696	2041	2315	2390	2518	2515	2183	2130	2782	1664	1578	1578	2137	2157	2782
2004	1906	2104	2670	2973	3127	3194	2977	2819	2419	2326	2351	2084	1906	2579	2545	3194
2005	2394	2673	3409	3508	3865	3959	3681	3696	3020	3044	2736	2299	2299	3190	3227	3959
2006	2818	3370	4096	4180	4538	4534	4127	4219	3160	3224	2858	2663	2663	3649	3733	4538
2007	2829	3423	4143	4261	4124	3927	3853	3193	2437	3502	3536	1940	1940	3431	3519	4261
2008	2943	2846	3187	3254	3320	3037	2874	2499	2200	1784	1580	1493	1493	2585	2860	3320
2009	1903	2029	2580	2804	3123	3054	2950	2909	2729	2596	1751	1568	1568	2500	2663	3123
2010	2090	2573	3564	4392	2140	2359	2348	2289	2054	2047	1843	1569	1569	2439	2215	4392
2011	2078	2286	2970	3053	3219	3162	3024	2693	2381	2375	2171	1878	1878	2608	2537	3219
2012	2538	2945	3619	3803	3992	3781	3584	3361	2786	2964	2650	2241	2241	3189	3163	3992
2013	3057	3440	4268	4723	4552	4542	4552	3920	3275	3343	2804	2109	2109	3715	3680	4723
2014	3108	3436	4270	4642	4719	4548	4273	3942	3465	3477	2941	2484	2484	3775	3710	4719
2015	3191	3562	4557	4697	4756	4794	4713	4359	3836	3773	3165	2500	2500	3992	4098	4794
2016	3501	3741	4524	4906	5251	4688	4593	4166	3637	3656	3299	2543	2543	4042	3954	5251
2017	3588	3803	4791	4853	5349	5002	4618	4042	3853	3860	3589	2970	2970	4193	3951	5349
2018	3691	3991	4930	5212	5478	4982	4804	4387	3619	3870	3331	2861	2861	4263	4189	5478
2019	3788	4156	5235	5513	5641	5413	5231	4725	4400	4548	3835	3203	3203	4641	4637	5641
2020	4332	4782	4791	3873	5854	6388	6070	6219	5256	5325	4504	4038	3873	5119	5024	6388
2021	4360	3474	5693	5375	5885	6002	5424	5504	5020	5085	4609	3595	3474	5002	5230	6002
2022	4360	3939	4948	4888	5065	4157	3900	4018	3315	3010	2686	2567	2567	3904	3979	5065
2023	3424	3367	4192	4432	4461	4293	4008	3742	3167	3055	2793	2789	2789	3644	3583	4461
2024	3491	3880	4321	4448	4232	3844	3731	3544	3543	3350	3072	2728	2728	3682	3638	4448
2025	3124	3468	4323	4339	4310	3916	4040	3736	3400	3524	2119		2119	3664	3736	4339

Pending MoM % Difference

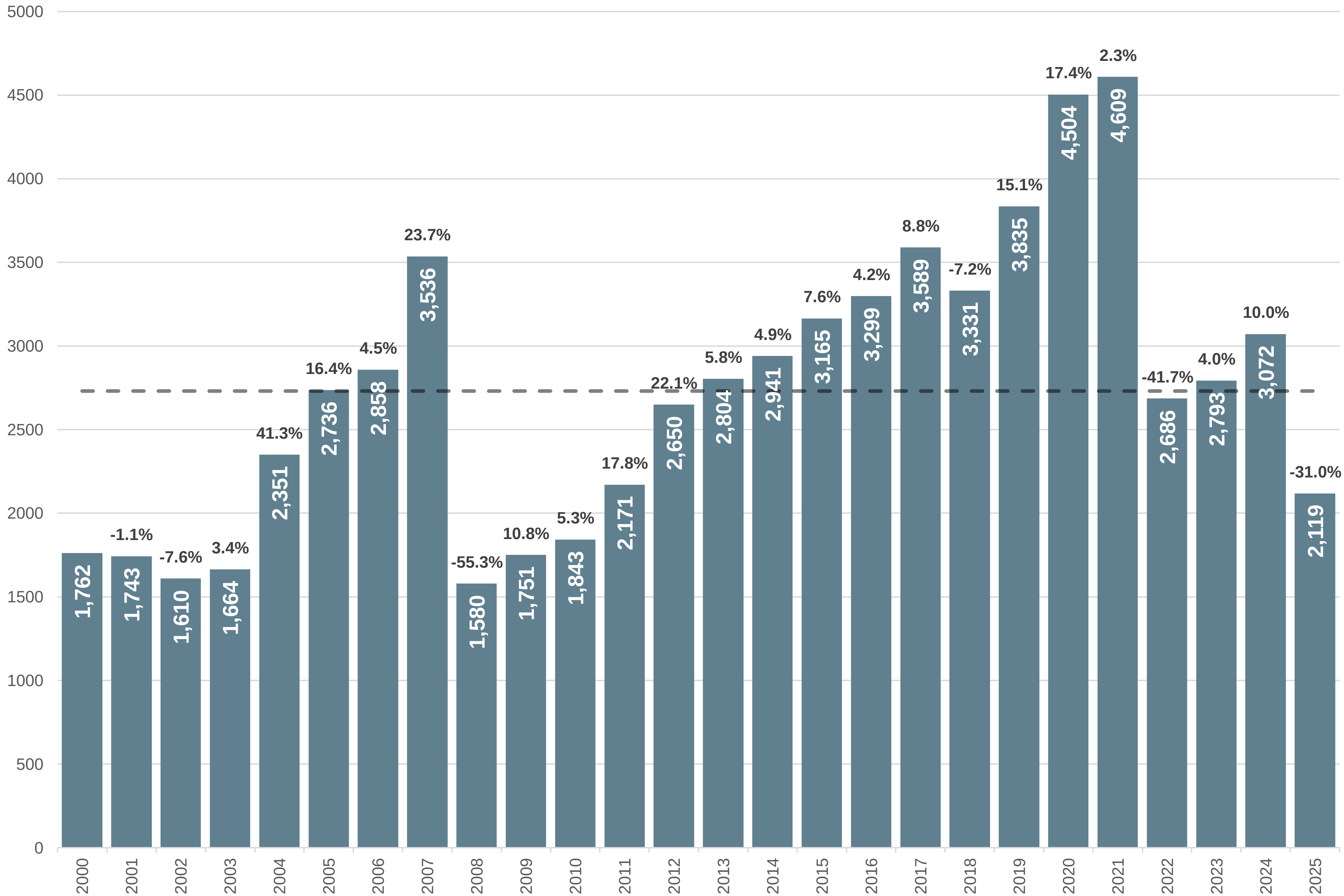
Min -51.3% **Max 63.9%**

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2000		22.4%	9.4%	-8.3%	28.9%	-14.8%	-2.7%	-8.0%	-5.8%	23.6%	-29.9%	-31.0%	-31.0%	-1.5%	-5.8%	28.9%
2001	52.2%	0.5%	16.9%	3.1%	-4.4%	12.9%	-11.0%	-7.6%	-33.0%	27.7%	2.3%	-23.4%	-33.0%	3.0%	1.4%	52.2%
2002	41.7%	0.5%	16.2%	8.5%	-3.6%	-13.2%	1.5%	2.1%	-11.0%	-6.4%	-7.2%	-16.8%	-16.8%	1.0%	-1.6%	41.7%
2003	36.6%	-7.3%	20.3%	13.4%	3.2%	5.4%	-0.1%	-13.2%	-2.4%	30.6%	-40.2%	-5.2%	-40.2%	3.4%	1.6%	36.6%
2004	20.8%	10.4%	26.9%	11.3%	5.2%	2.1%	-6.8%	-5.3%	-14.2%	-3.8%	1.1%	-11.4%	-14.2%	3.0%	1.6%	26.9%
2005	14.9%	11.7%	27.5%	2.9%	10.2%	2.4%	-7.0%	0.4%	-18.3%	0.8%	-10.1%	-16.0%	-18.3%	1.6%	1.6%	27.5%
2006	22.6%	19.6%	21.5%	2.1%	8.6%	-0.1%	-9.0%	2.2%	-25.1%	2.0%	-11.4%	-6.8%	-25.1%	2.2%	2.0%	22.6%
2007	6.2%	21.0%	21.0%	2.8%	-3.2%	-4.8%	-1.9%	-17.1%	-23.7%	43.7%	1.0%	-45.1%	-45.1%	0.0%	-0.5%	43.7%
2008	51.7%	-3.3%	12.0%	2.1%	2.0%	-8.5%	-5.4%	-13.0%	-12.0%	-18.9%	-11.4%	-5.5%	-18.9%	-0.9%	-5.4%	51.7%
2009	27.5%	6.6%	27.2%	8.7%	11.4%	-2.2%	-3.4%	-1.4%	-6.2%	-4.9%	-32.6%	-10.5%	-32.6%	1.7%	-1.8%	27.5%
2010	33.3%	23.1%	38.5%	23.2%	-51.3%	10.2%	-0.5%	-2.5%	-10.3%	-0.3%	-10.0%	-14.9%	-51.3%	3.2%	-0.4%	38.5%
2011	32.4%	10.0%	29.9%	2.8%	5.4%	-1.8%	-4.4%	-10.9%	-11.6%	-0.3%	-8.6%	-13.5%	-13.5%	2.5%	-1.0%	32.4%
2012	35.1%	16.0%	22.9%	5.1%	5.0%	-5.3%	-5.2%	-6.2%	-17.1%	6.4%	-10.6%	-15.4%	-17.1%	2.6%	-0.1%	35.1%
2013	36.4%	12.5%	24.1%	10.7%	-3.6%	-0.2%	0.2%	-13.9%	-16.5%	2.1%	-16.1%	-24.8%	-24.8%	0.9%	0.0%	36.4%
2014	47.4%	10.6%	24.3%	8.7%	1.7%	-3.6%	-6.0%	-7.7%	-12.1%	0.3%	-15.4%	-15.5%	-15.5%	2.7%	-1.6%	47.4%
2015	28.5%	11.6%	27.9%	3.1%	1.3%	0.8%	-1.7%	-7.5%	-12.0%	-1.6%	-16.1%	-21.0%	-21.0%	1.1%	-0.4%	28.5%
2016	40.0%	6.9%	20.9%	8.4%	7.0%	-10.7%	-2.0%	-9.3%	-12.7%	0.5%	-9.8%	-22.9%	-22.9%	1.4%	-0.8%	40.0%
2017	41.1%	6.0%	26.0%	1.3%	10.2%	-6.5%	-7.7%	-12.5%	-4.7%	0.2%	-7.0%	-17.2%	-17.2%	2.4%	-2.2%	41.1%
2018	24.3%	8.1%	23.5%	5.7%	5.1%	-9.1%	-3.6%	-8.7%	-17.5%	6.9%	-13.9%	-14.1%	-17.5%	0.6%	0.8%	24.3%
2019	32.4%	9.7%	26.0%	5.3%	2.3%	-4.0%	-3.4%	-9.7%	-6.9%	3.4%	-15.7%	-16.5%	-16.5%	1.9%	-0.5%	32.4%
2020	35.2%	10.4%	0.2%	-19.2%	51.1%	9.1%	-5.0%	2.5%	-15.5%	1.3%	-15.4%	-10.3%	-19.2%	3.7%	0.8%	51.1%
2021	8.0%	-20.3%	63.9%	-5.6%	9.5%	2.0%	-9.6%	1.5%	-8.8%	1.3%	-9.4%	-22.0%	-22.0%	0.9%	-2.1%	63.9%
2022	21.3%	-9.7%	25.6%	-1.2%	3.6%	-17.9%	-6.2%	3.0%	-17.5%	-9.2%	-10.8%	-4.4%	-17.9%	-1.9%	-5.3%	25.6%
2023	33.4%	-1.7%	24.5%	5.7%	0.7%	-3.8%	-6.6%	-6.6%	-15.4%	-3.5%	-8.6%	-0.1%	-15.4%	1.5%	-2.6%	33.4%
2024	25.2%	11.1%	11.4%	2.9%	-4.9%	-9.2%	-2.9%	-5.0%	0.0%	-5.4%	-8.3%	-11.2%	-11.2%	0.3%	-3.9%	25.2%
2025	14.5%	11.0%	24.7%	0.4%	-0.7%	-9.1%	3.2%	-7.5%	-9.0%	3.6%	-39.9%		-39.9%	-0.8%	0.4%	24.7%

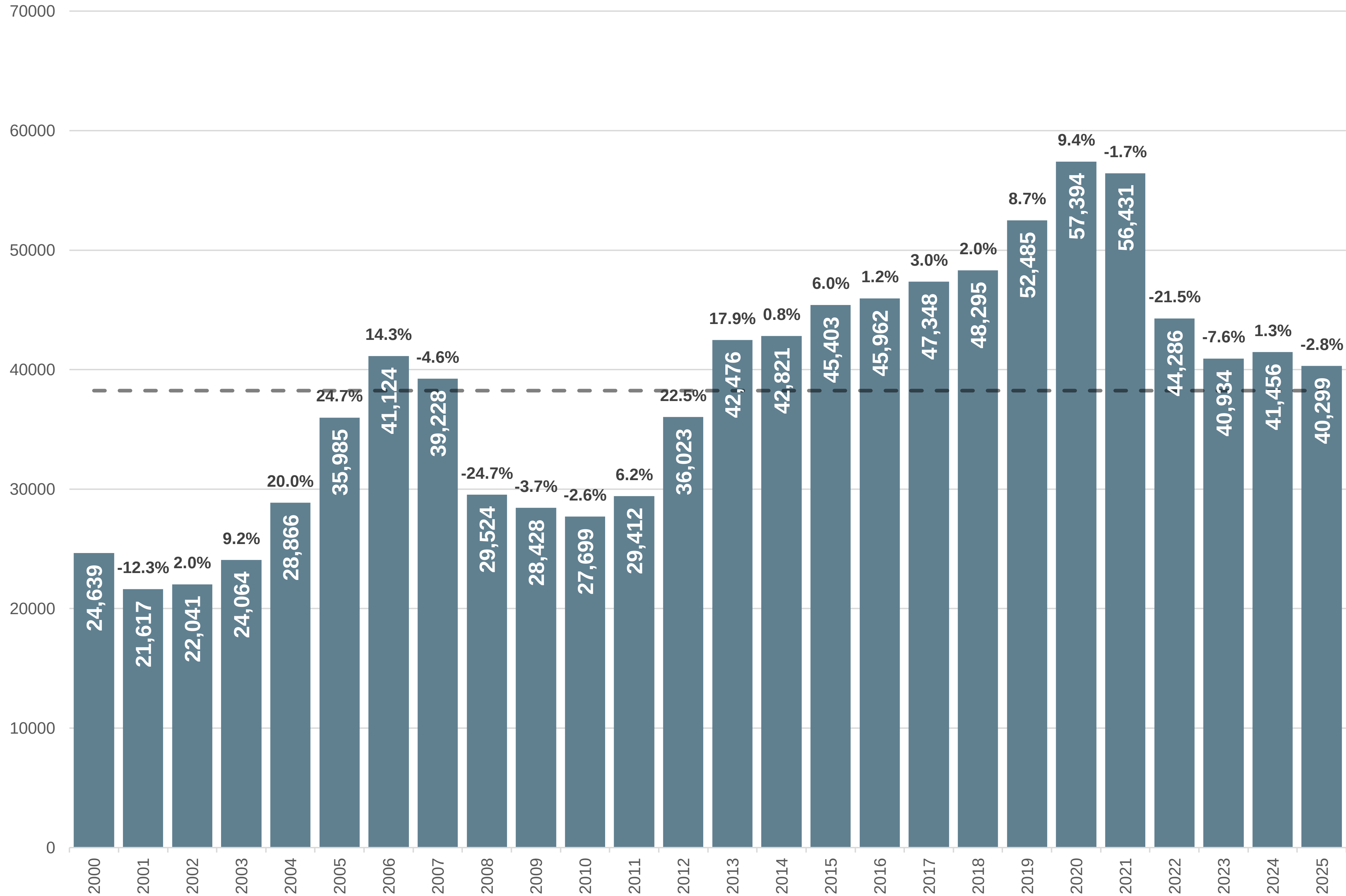
Pending YoY % Difference **Min** **-55.3%** **Max** **60.4%**

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2001	3.4%	-15.1%	-9.3%	2.0%	-24.3%	0.3%	-8.2%	-7.8%	-34.4%	-32.2%	-1.1%	9.9%	-34.4%	-9.7%	-8.0%	9.9%
2002	2.3%	2.3%	1.7%	7.0%	7.9%	-17.0%	-5.4%	4.5%	38.8%	1.8%	-7.6%	0.3%	-17.0%	3.0%	2.0%	38.8%
2003	-3.3%	-10.8%	-7.7%	-3.5%	3.3%	25.4%	23.4%	4.9%	15.0%	60.4%	3.4%	17.8%	-10.8%	10.7%	4.1%	60.4%
2004	4.2%	24.1%	30.8%	28.4%	30.8%	26.8%	18.4%	29.1%	13.6%	-16.4%	41.3%	32.1%	-16.4%	21.9%	27.6%	41.3%
2005	25.6%	27.0%	27.7%	18.0%	23.6%	24.0%	23.6%	31.1%	24.8%	30.9%	16.4%	10.3%	10.3%	23.6%	24.4%	31.1%
2006	17.7%	26.1%	20.2%	19.2%	17.4%	14.5%	12.1%	14.2%	4.6%	5.9%	4.5%	15.8%	4.5%	14.3%	15.2%	26.1%
2007	0.4%	1.6%	1.1%	1.9%	-9.1%	-13.4%	-6.6%	-24.3%	-22.9%	8.6%	23.7%	-27.1%	-27.1%	-5.5%	-3.1%	23.7%
2008	4.0%	-16.9%	-23.1%	-23.6%	-19.5%	-22.7%	-25.4%	-21.7%	-9.7%	-49.1%	-55.3%	-23.0%	-55.3%	-23.8%	-22.9%	4.0%
2009	-35.3%	-28.7%	-19.0%	-13.8%	-5.9%	0.6%	2.6%	16.4%	24.0%	45.5%	10.8%	5.0%	-35.3%	0.2%	1.6%	45.5%
2010	9.8%	26.8%	38.1%	56.6%	-31.5%	-22.8%	-20.4%	-21.3%	-24.7%	-21.1%	5.3%	0.1%	-31.5%	-0.4%	-10.2%	56.6%
2011	-0.6%	-11.2%	-16.7%	-30.5%	50.4%	34.0%	28.8%	17.6%	15.9%	16.0%	17.8%	19.7%	-30.5%	11.8%	16.8%	50.4%
2012	22.1%	28.8%	21.9%	24.6%	24.0%	19.6%	18.5%	24.8%	17.0%	24.8%	22.1%	19.3%	17.0%	22.3%	22.1%	28.8%
2013	20.4%	16.8%	17.9%	24.2%	14.0%	20.1%	27.0%	16.6%	17.6%	12.8%	5.8%	-5.9%	-5.9%	15.6%	17.2%	27.0%
2014	1.7%	-0.1%	0.0%	-1.7%	3.7%	0.1%	-6.1%	0.6%	5.8%	4.0%	4.9%	17.8%	-6.1%	2.5%	1.1%	17.8%
2015	2.7%	3.7%	6.7%	1.2%	0.8%	5.4%	10.3%	10.6%	10.7%	8.5%	7.6%	0.6%	0.6%	5.7%	6.1%	10.7%
2016	9.7%	5.0%	-0.7%	4.4%	10.4%	-2.2%	-2.5%	-4.4%	-5.2%	-3.1%	4.2%	1.7%	-5.2%	1.4%	0.5%	10.4%
2017	2.5%	1.7%	5.9%	-1.1%	1.9%	6.7%	0.5%	-3.0%	5.9%	5.6%	8.8%	16.8%	-3.0%	4.3%	4.0%	16.8%
2018	2.9%	4.9%	2.9%	7.4%	2.4%	-0.4%	4.0%	8.5%	-6.1%	0.3%	-7.2%	-3.7%	-7.2%	1.3%	2.6%	8.5%
2019	2.6%	4.1%	6.2%	5.8%	3.0%	8.7%	8.9%	7.7%	21.6%	17.5%	15.1%	12.0%	2.6%	9.4%	8.2%	21.6%
2020	14.4%	15.1%	-8.5%	-29.7%	3.8%	18.0%	16.0%	31.6%	19.5%	17.1%	17.4%	26.1%	-29.7%	11.7%	16.6%	31.6%
2021	0.6%	-27.4%	18.8%	38.8%	0.5%	-6.0%	-10.6%	-11.5%	-4.5%	-4.5%	2.3%	-11.0%	-27.4%	-1.2%	-4.5%	38.8%
2022	0.0%	13.4%	-13.1%	-9.1%	-13.9%	-30.7%	-28.1%	-27.0%	-34.0%	-40.8%	-41.7%	-28.6%	-41.7%	-21.1%	-27.5%	13.4%
2023	-21.5%	-14.5%	-15.3%	-9.3%	-11.9%	3.3%	2.8%	-6.9%	-4.5%	1.5%	4.0%	8.6%	-21.5%	-5.3%	-5.7%	8.6%
2024	0.0%	15.2%	3.1%	0.4%	-5.1%	-10.5%	-6.9%	-5.3%	11.9%	9.7%	10.0%	-2.2%	-10.5%	1.7%	0.2%	15.2%
2025	-10.5%	-10.6%	0.0%	-2.5%	1.8%	1.9%	8.3%	5.4%	-4.0%	5.2%	-31.0%		-31.0%	-3.3%	0.0%	8.3%

Pending for Nov : 2,119, (-31.0%) YoY and (-22.4%) Below Average



Cumulative Pending from Jan to Nov : 40,299, (-2.8%) YoY and +5.4% Above Average

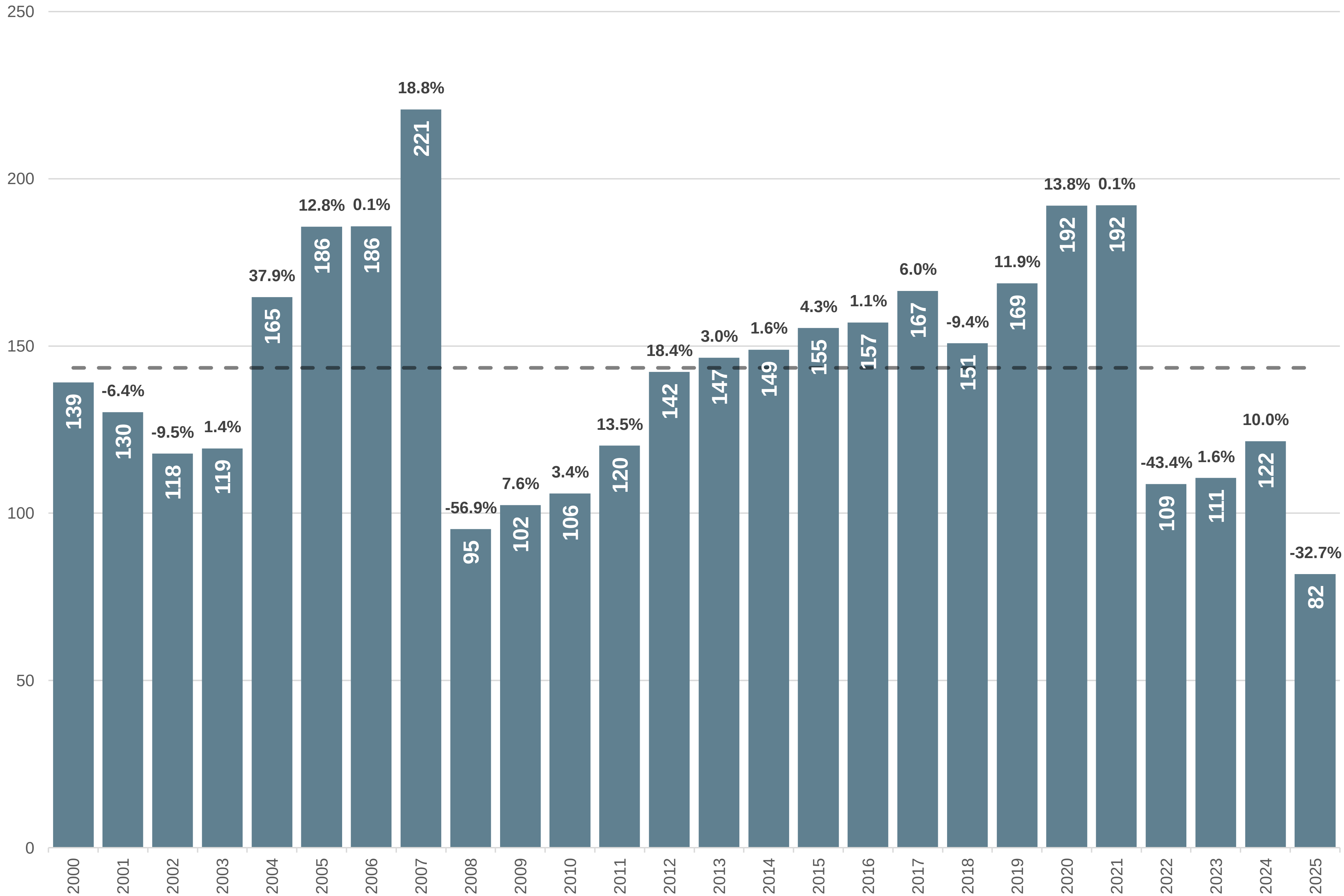


Pending per 100k Population

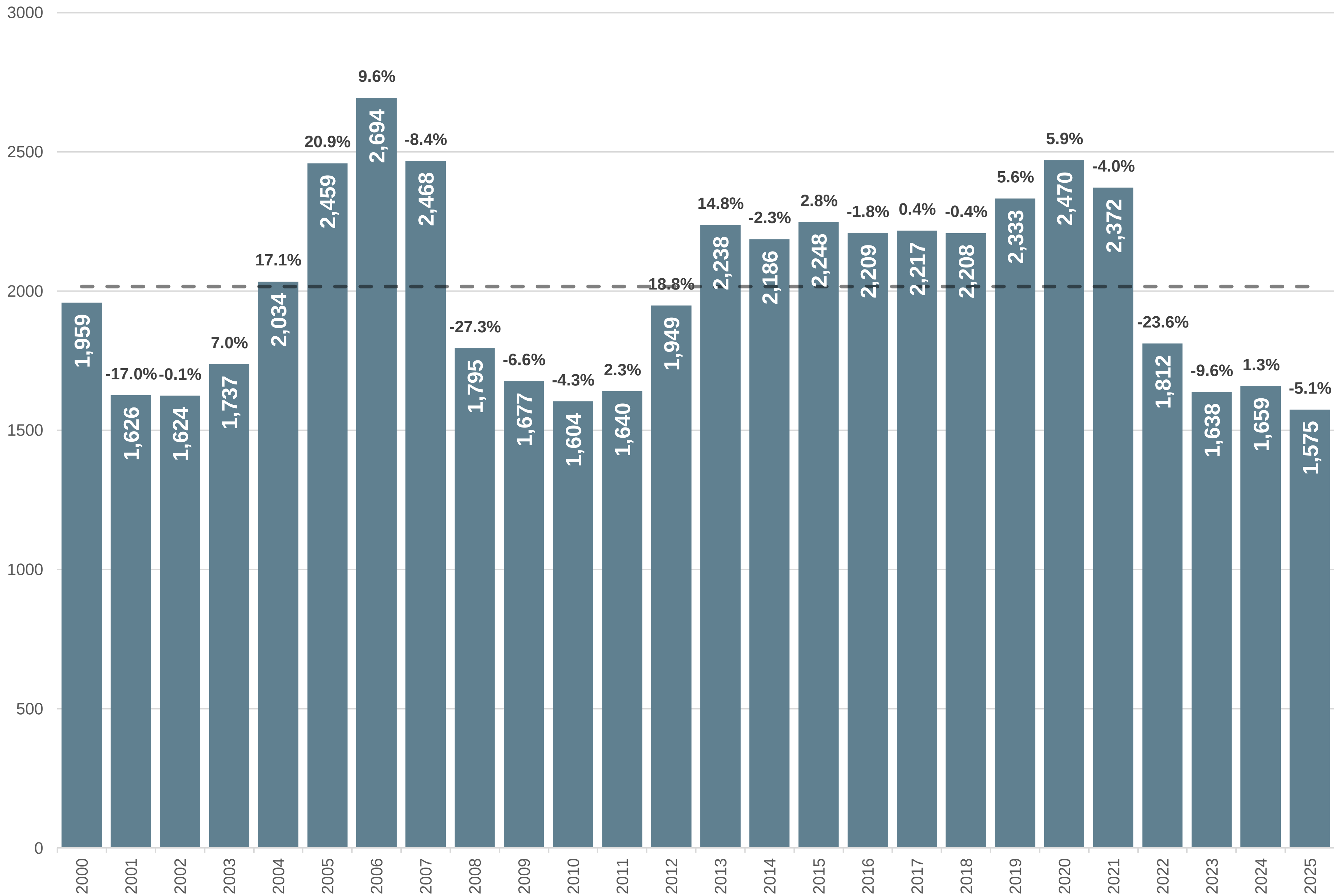
Min 82 **Max** 298

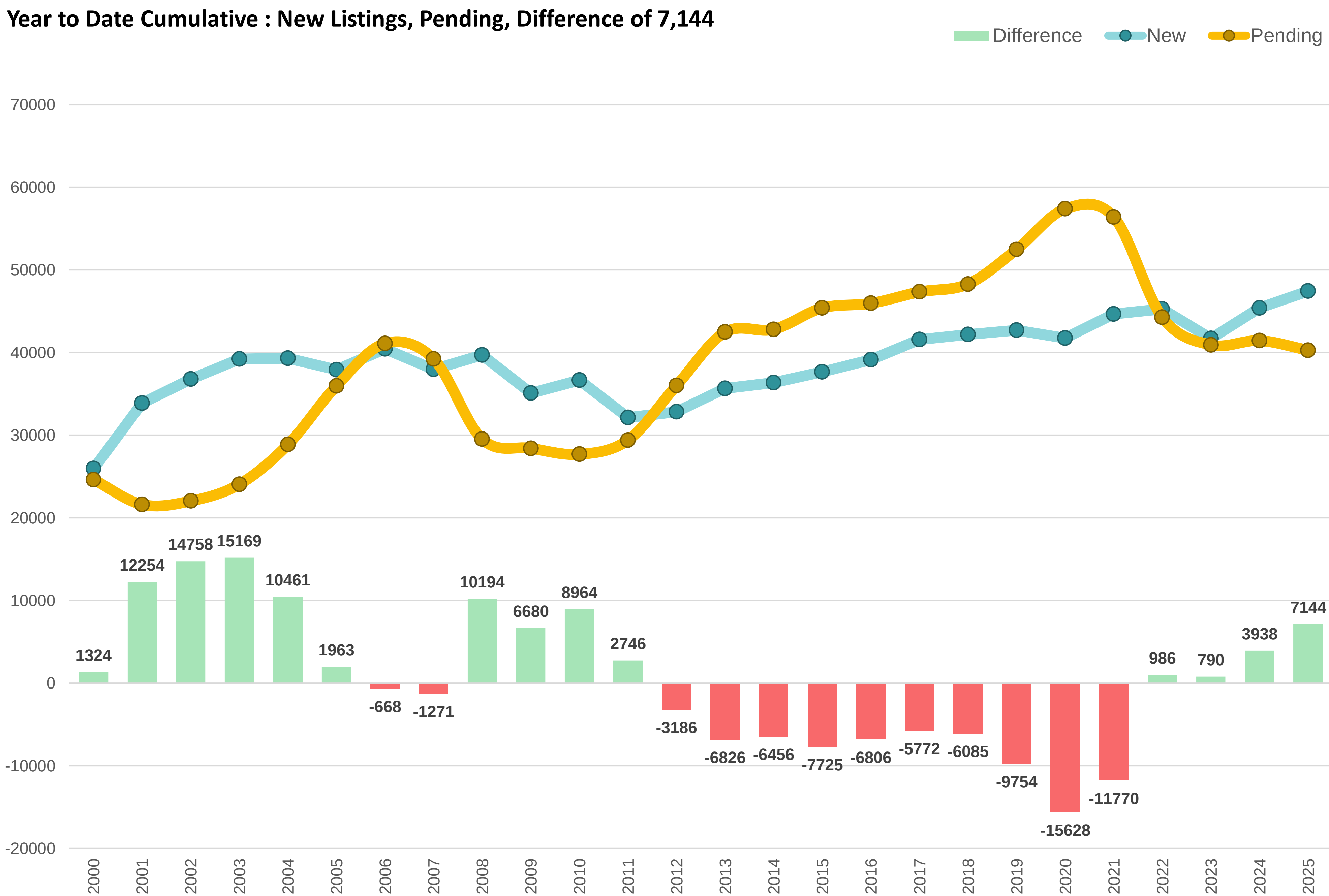
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2000	143	175	191	175	225	192	186	171	161	199	139	96	96	171	175	225
2001	140	141	164	169	161	182	162	149	100	127	130	100	100	144	145	182
2002	140	141	164	177	171	148	150	153	136	127	118	98	98	144	144	177
2003	133	123	148	168	173	182	181	157	153	200	119	113	113	154	155	200
2004	135	149	189	210	221	225	210	198	170	163	165	146	135	182	179	225
2005	165	184	234	240	264	271	251	252	206	207	186	156	156	218	220	271
2006	186	222	269	275	298	297	270	276	206	210	186	173	173	239	246	298
2007	179	217	262	269	260	247	242	200	153	219	221	121	121	216	220	269
2008	180	174	194	198	202	184	174	151	133	108	95	90	90	157	174	202
2009	113	120	153	166	184	180	174	171	160	152	102	92	92	147	157	184
2010	122	150	207	255	124	137	136	132	118	118	106	90	90	141	128	255
2011	117	128	166	171	180	176	168	150	132	132	120	104	104	145	141	180
2012	138	160	197	206	216	205	194	181	150	159	142	120	120	172	171	216
2013	162	182	226	250	240	239	239	206	172	175	147	110	110	196	194	250
2014	160	177	219	238	241	232	218	201	176	176	149	126	126	193	189	241
2015	159	178	227	233	236	237	233	215	189	186	155	123	123	198	202	237
2016	170	181	219	237	253	225	220	199	174	174	157	121	121	194	190	253
2017	170	179	226	228	251	234	216	189	179	179	167	138	138	196	184	251
2018	170	184	227	239	251	228	219	200	164	176	151	129	129	195	192	251
2019	170	186	234	246	251	241	232	209	194	201	169	141	141	206	205	251
2020	188	207	207	167	252	275	261	267	225	227	192	172	167	220	216	275
2021	185	147	241	227	248	252	228	231	210	212	192	150	147	210	220	252
2022	180	162	203	201	207	170	159	164	135	122	109	104	104	160	163	207
2023	138	136	169	178	179	172	160	149	126	121	111	110	110	146	144	179
2024	141	157	174	179	170	154	149	141	141	133	122	108	108	147	145	179
2025	123	137	170	170	169	153	157	145	132	136	82		82	143	145	170

Pending per 100k Population for Nov : 82, (-32.7%) YoY and (-42.9%) Below Average



Cumulative Pending per 100k Population from Jan to Nov : 1,575, (-5.1%) YoY and (-21.9%) Below Average



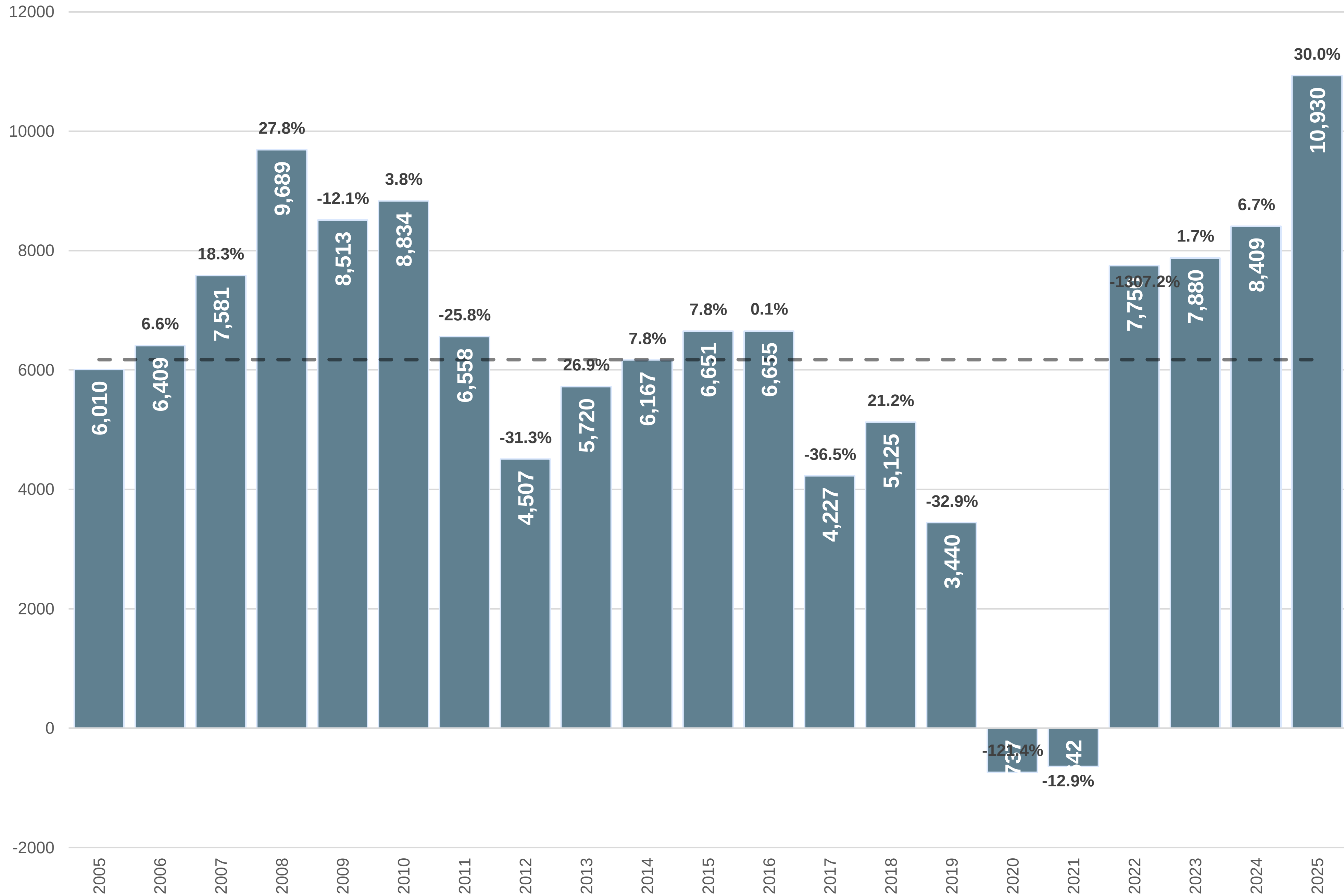

Year to Date Cumulative : New Listings, Pending, Difference of 7,144
Difference
New
Pending
70000
60000
50000
40000
30000
20000
10000
0
-10000
-20000
1324
12254
14758
15169
10461
1963
-668
-1271
10194
6680
8964
2746
-3186
-6826
-6456
-7725
-6806
-5772
-6085
-9754
-15628
-11770
986
790
3938
7144
2000
2001
2002
2003
2004
2005
2006
2007
2008
2009
2010
2011
2012
2013
2014
2015
2016
2017
2018
2019
2020
2021
2022
2023
2024
2025

Active minus Pending Listings

Min -3564 Max 12579

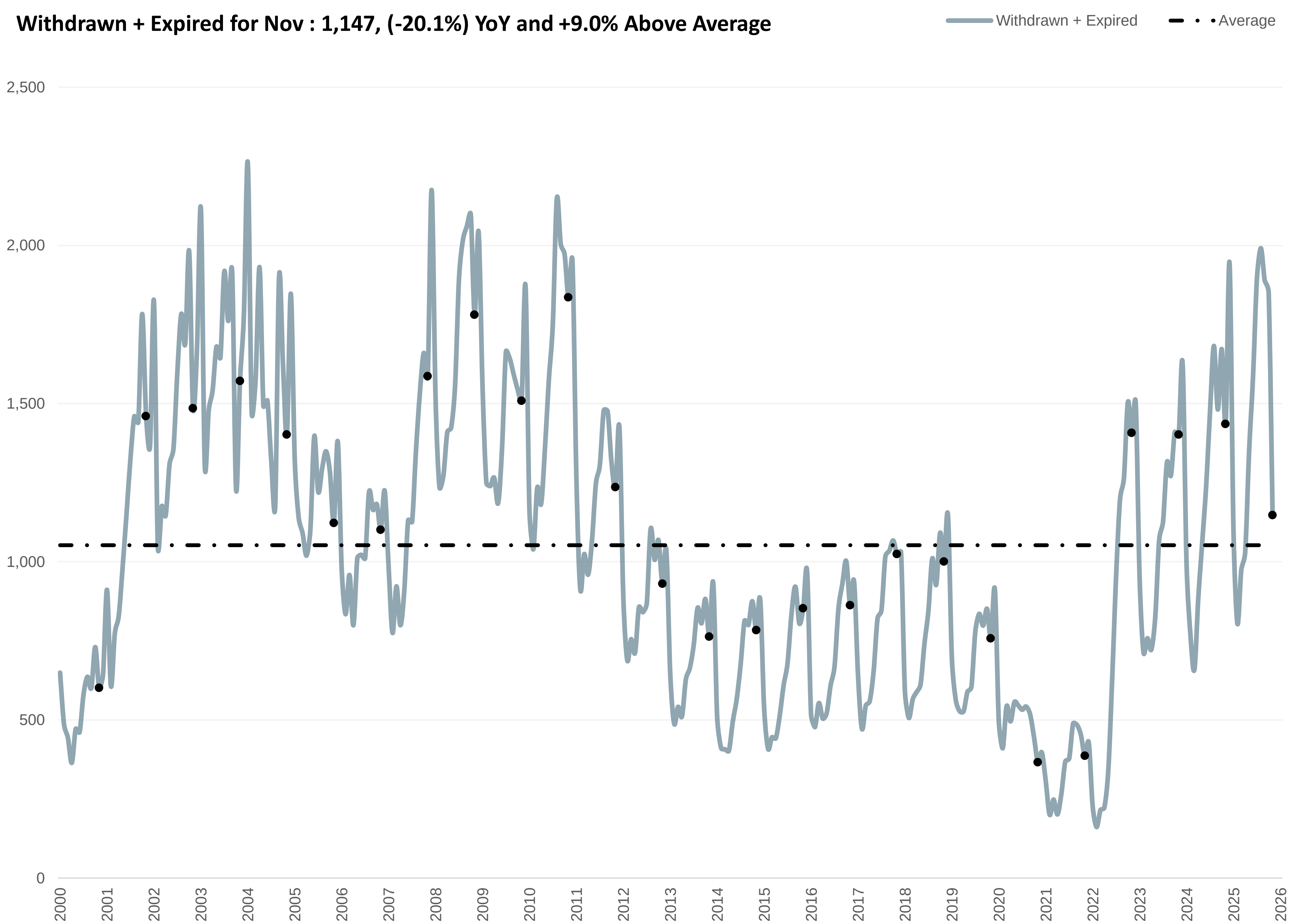
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2005	7096	6921	6555	6919	6906	6694	6749	6381	6461	6119	6010	5778	5778	6549	6625	7096
2006	5815	5451	5099	5423	5200	5430	6062	5647	6581	6547	6409	5756	5099	5785	5702	6581
2007	5526	5122	4771	5406	6168	6785	7174	8380	9114	8094	7581	8232	4771	6863	6980	9114
2008	7448	7937	8270	8868	9090	9882	10061	10100	9953	10200	9689	8847	7448	9195	9390	10200
2009	8460	8718	8786	8887	8567	8879	8889	8525	8265	7876	8513	8022	7876	8532	8546	8889
2010	7829	8013	8076	8290	10890	11290	11429	10960	10532	9584	8834	8205	7829	9494	9209	11429
2011	7488	7417	7582	8076	8184	8348	8107	7891	7542	7095	6558	5976	5976	7522	7562	8348
2012	5187	4877	4670	4854	4813	5274	5472	5348	5380	4692	4507	4037	4037	4926	4866	5472
2013	2936	2908	3936	5944	6507	6601	6606	6314	6598	6026	5720	5252	2908	5446	5985	6606
2014	4596	4872	4727	5251	5552	6412	6889	6788	6909	6452	6167	5318	4596	5828	5860	6909
2015	4759	4869	4766	5708	5979	6556	6963	6907	6840	6256	6651	5596	4759	5988	6118	6963
2016	4893	5687	5810	5968	6387	7292	7383	7465	7736	7183	6655	5539	4893	6500	6521	7736
2017	4777	3781	2767	3109	3230	4282	4965	5411	5185	4721	4227	3841	2767	4191	4255	5411
2018	2704	2639	2377	2800	3211	4166	4525	5224	5752	5191	5125	4488	2377	4017	4327	5752
2019	3387	3043	2330	2406	2898	3404	3674	3926	4085	3537	3440	3193	2330	3277	3396	4085
2020	1818	1320	2131	3560	1181	-93	203	-765	-415	-829	-737	-1118	-1118	521	55	3560
2021	-2015	-1229	-3564	-2644	-3100	-2611	-1052	-927	-198	-476	-642	-369	-3564	-1569	-1141	-198
2022	-1727	-1355	-1815	-571	987	4774	6673	6944	8230	8326	7750	6567	-1815	3732	5671	8326
2023	5314	5185	5136	5160	5889	6791	7121	7587	8349	8212	7880	6465	5136	6591	6628	8349
2024	5351	5503	6171	7446	9062	9985	10037	9855	9679	9248	8409	7451	5351	8183	8736	10037
2025	7372	7735	8392	10172	11594	12579	12252	11828	11463	10841	10930		7372	10469	10930	12579
Avg	4715	4734	4618	5287	5676	6320	6675	6657	6859	6424	6175	5354				
Med	5187	5122	4771	5423	5979	6601	6889	6907	6909	6547	6558	5676				

Active minus Pending for Nov : 10,930, +30.0% YoY and +77.0% Above Average



Withdrawn + Expired **Min** **161** **Max** **2261**

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2000	649	487	444	364	471	461	580	636	601	730	601	645	364	556	591	730
2001	911	607	773	828	983	1152	1326	1460	1441	1783	1460	1365	607	1174	1239	1783
2002	1824	1047	1175	1146	1309	1358	1601	1783	1689	1982	1485	1668	1047	1506	1543	1982
2003	2117	1303	1477	1541	1680	1646	1918	1761	1915	1229	1571	1780	1229	1662	1663	2117
2004	2261	1473	1577	1931	1492	1510	1319	1174	1902	1624	1402	1847	1174	1626	1544	2261
2005	1324	1140	1091	1019	1102	1397	1221	1294	1349	1283	1122	1380	1019	1227	1252	1397
2006	978	834	958	799	1011	1022	1011	1220	1164	1181	1101	1224	799	1042	1017	1224
2007	984	775	922	799	907	1131	1126	1352	1534	1660	1586	2175	775	1246	1129	2175
2008	1519	1236	1271	1409	1424	1558	1896	2017	2060	2098	1780	2043	1236	1693	1669	2098
2009	1560	1249	1239	1265	1185	1359	1664	1641	1591	1544	1509	1872	1185	1473	1527	1872
2010	1164	1039	1233	1183	1364	1581	1755	2147	2005	1971	1836	1950	1039	1602	1668	2147
2011	1272	913	1024	959	1067	1247	1305	1478	1475	1312	1235	1425	913	1226	1260	1478
2012	890	689	755	712	856	840	868	1104	1006	1068	930	1036	689	896	879	1104
2013	646	488	541	511	628	663	736	854	805	882	763	932	488	704	700	932
2014	508	411	407	402	495	566	675	813	800	875	783	880	402	635	621	880
2015	539	409	445	442	514	610	680	834	921	805	852	968	409	668	645	968
2016	518	477	553	504	521	609	668	850	929	1002	862	937	477	703	639	1002
2017	644	472	545	559	654	820	846	1016	1034	1067	1024	1031	472	809	833	1067
2018	592	506	565	588	612	741	844	1010	927	1091	1000	1147	506	802	793	1147
2019	697	563	527	527	589	604	779	835	798	851	757	912	527	703	727	912
2020	497	410	543	495	556	545	532	542	518	446	366	397	366	487	508	556
2021	307	200	248	201	266	368	378	488	484	452	386	428	200	351	373	488
2022	227	161	215	223	341	632	956	1197	1265	1504	1407	1503	161	803	794	1504
2023	951	713	758	722	824	1068	1127	1314	1272	1410	1402	1626	713	1099	1098	1626
2024	995	769	658	884	1059	1236	1472	1682	1481	1672	1435	1944	658	1274	1336	1944
2025	1100	804	974	1030	1349	1584	1895	1991	1888	1851	1147		804	1419	1349	1991

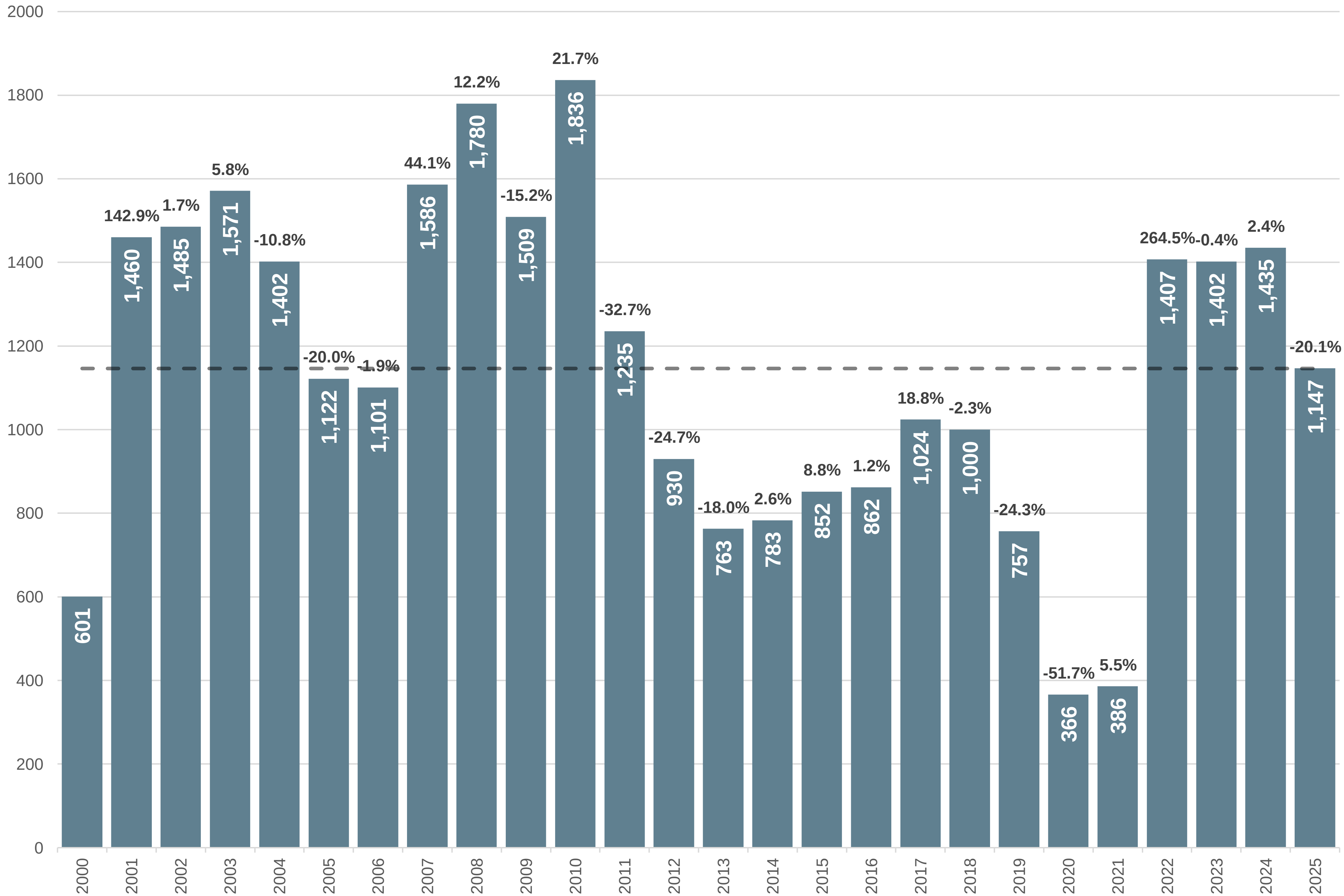

Withdrawn + Expired for Nov : 1,147, (-20.1%) YoY and +9.0% Above Average
Withdrawn + Expired
Average
2,500
2,000
1,500
1,000
500
0
2000
2001
2002
2003
2004
2005
2006
2007
2008
2009
2010
2011
2012
2013
2014
2015
2016
2017
2018
2019
2020
2021
2022
2023
2024
2025
2026

Withdrawn + Expired per 100k Population

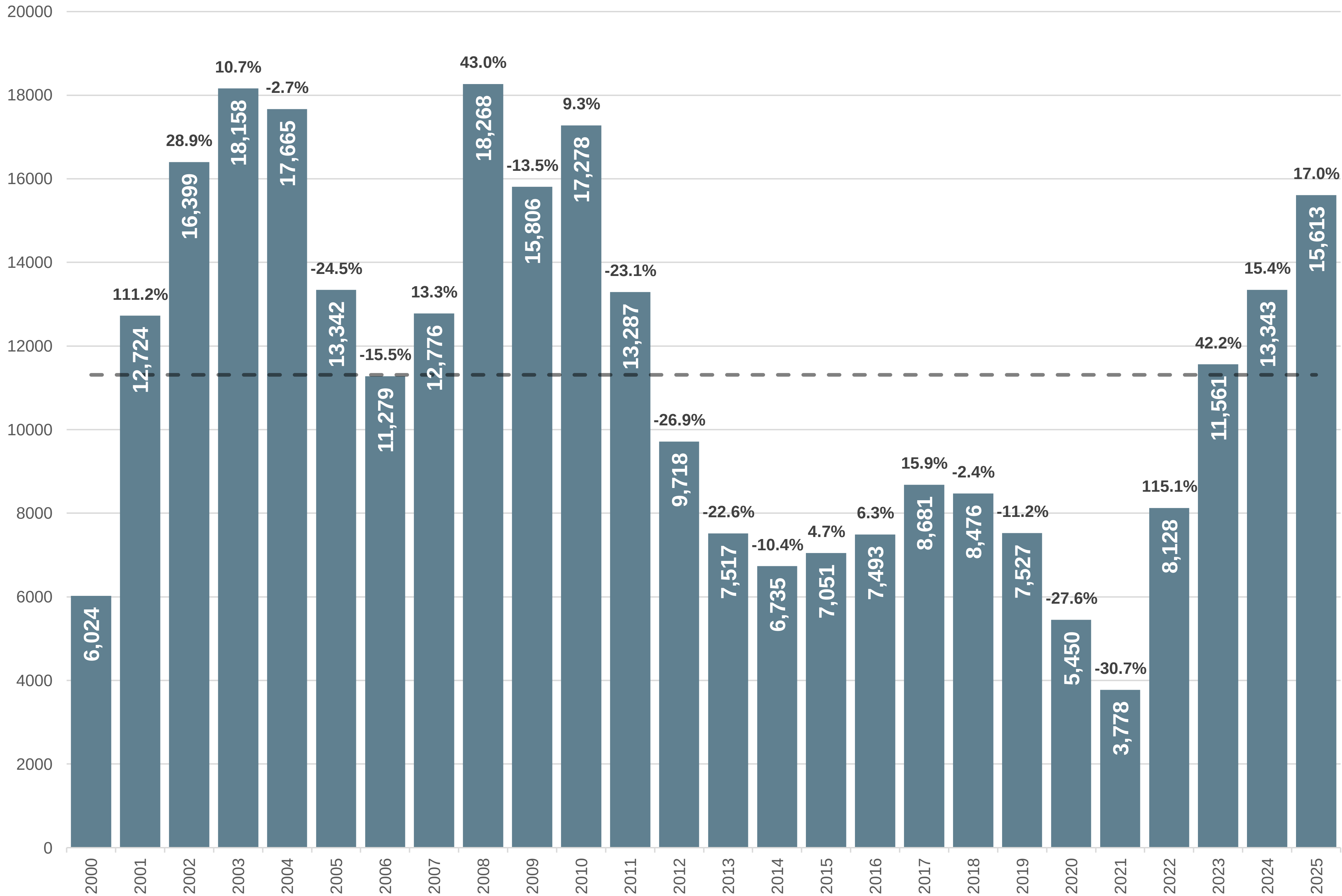
Min 7 Max 160

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2000	52	39	35	29	37	37	46	50	48	58	47	51	29	44	47	58
2001	69	46	58	62	74	87	100	109	108	133	109	102	46	88	93	133
2002	135	78	87	85	97	100	118	131	124	145	109	122	78	111	113	145
2003	154	95	107	112	121	119	138	127	138	88	113	128	88	120	120	154
2004	160	104	112	136	105	106	93	83	134	114	98	129	83	115	109	160
2005	91	78	75	70	75	95	83	88	92	87	76	94	70	84	85	95
2006	65	55	63	52	66	67	66	80	76	77	72	79	52	68	67	80
2007	62	49	58	50	57	71	71	85	96	104	99	136	49	78	71	136
2008	93	76	78	86	87	95	115	122	125	127	107	123	76	103	101	127
2009	93	74	73	75	70	80	98	96	93	91	88	109	70	87	89	109
2010	68	60	72	69	79	91	101	124	116	113	106	112	60	93	96	124
2011	71	51	57	54	60	70	73	82	82	73	68	79	51	68	70	82
2012	49	37	41	39	46	45	47	60	54	57	50	56	37	48	48	60
2013	34	26	29	27	33	35	39	45	42	46	40	49	26	37	37	49
2014	26	21	21	21	25	29	34	41	41	44	40	44	21	32	32	44
2015	27	20	22	22	25	30	34	41	45	40	42	47	20	33	32	47
2016	25	23	27	24	25	29	32	41	44	48	41	45	23	34	31	48
2017	30	22	26	26	31	38	40	47	48	50	48	48	22	38	39	50
2018	27	23	26	27	28	34	39	46	42	49	45	52	23	37	36	52
2019	31	25	24	24	26	27	35	37	35	38	33	40	24	31	32	40
2020	22	18	24	21	24	23	23	23	22	19	16	17	16	21	22	24
2021	13	8	10	8	11	15	16	20	20	19	16	18	8	15	16	20
2022	9	7	9	9	14	26	39	49	51	61	57	61	7	33	32	61
2023	38	29	31	29	33	43	45	52	51	56	55	64	29	44	44	64
2024	40	31	26	36	42	49	59	67	59	66	57	77	26	51	53	77
2025	43	32	38	40	53	62	74	77	73	72	44		32	55	53	77

Withdrawn + Expired for the Month of Nov : 1,147, (-20.1%) YoY and +0.1% Above Average



Cumulative Withdrawn + Expired from Jan to Nov : 15,613, +17.0% YoY and +38.0% Above Average



Total Sold

Min 901 **Max** 4534

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2000	1021	1275	1597	1549	1977	1899	1839	1908	1509	1528	1252	1343	1021	1558	1539	1977
2001	1079	1210	1542	1571	1830	1849	1865	1788	1370	1340	1372	1466	1079	1524	1504	1865
2002	1159	1393	1541	1656	1924	1816	1717	1736	1399	1467	1295	1489	1159	1549	1515	1924
2003	1088	1228	1511	1539	1643	1919	2030	2161	1877	1600	1353	1718	1088	1639	1622	2161
2004	1089	1291	1662	2039	2083	2428	2362	2316	1911	1689	1620	1992	1089	1874	1952	2428
2005	1427	1631	2149	2140	2475	2672	2689	2860	2472	2108	1953	2089	1427	2222	2145	2860
2006	1597	1849	2572	2404	2934	3314	2969	3080	2567	2349	2130	2203	1597	2497	2486	3314
2007	1626	1877	2575	2535	2983	3058	2913	2767	1957	1874	1781	1744	1626	2308	2246	3058
2008	1412	1680	2013	2164	2320	2385	2264	2171	1798	1422	1069	1401	1069	1842	1906	2385
2009	901	1174	1469	1678	1842	2238	2243	1939	1932	1932	1719	1493	901	1713	1781	2243
2010	972	1245	1973	2220	2276	2180	1630	1659	1388	1318	1321	1552	972	1645	1591	2276
2011	1033	1197	1756	1829	2046	2316	2152	2190	1784	1576	1469	1706	1033	1755	1770	2316
2012	1176	1401	2068	2114	2592	2814	2573	2611	1983	2161	1798	2000	1176	2108	2091	2814
2013	1534	1771	2346	2660	3145	2928	3329	3275	2527	2309	2007	2180	1534	2501	2437	3329
2014	1533	1859	2383	2631	3126	3137	3101	2939	2593	2537	2011	2430	1533	2523	2565	3137
2015	1620	1926	2598	2743	2946	3262	3372	3142	2797	2536	1951	2558	1620	2621	2671	3372
2016	1610	2004	2794	2853	3279	3603	3133	3224	2796	2455	2347	2673	1610	2731	2795	3603
2017	1711	2085	2808	2819	3486	3834	3280	3289	2708	2542	2449	3017	1711	2836	2814	3834
2018	1846	2251	3060	3032	3674	3766	3487	3406	2621	2639	2504	2682	1846	2914	2857	3766
2019	1820	2379	2994	3372	3921	3706	3794	3605	2995	2964	2777	3160	1820	3124	3078	3921
2020	2074	2616	3216	2617	2681	4048	4534	4101	3927	3731	3425	3718	2074	3391	3572	4534
2021	2441	2320	3551	3634	3911	4314	3991	3815	3682	3220	3242	3634	2320	3480	3634	4314
2022	2281	2578	3321	3283	3639	3500	2842	2951	2977	2299	2097	2551	2097	2860	2897	3639
2023	1657	2184	2815	2603	3446	3241	2823	2985	2437	2370	2113	2332	1657	2584	2520	3446
2024	1796	2311	2800	3000	3225	2847	2808	2763	2353	2582	2346	2549	1796	2615	2673	3225
2025	1878	1995	2644	2642	3120	2984	2670	2738	2638	2395	1327		1327	2457	2642	3120

Sold MoM % Difference

Min -44.6% **Max 58.5%**

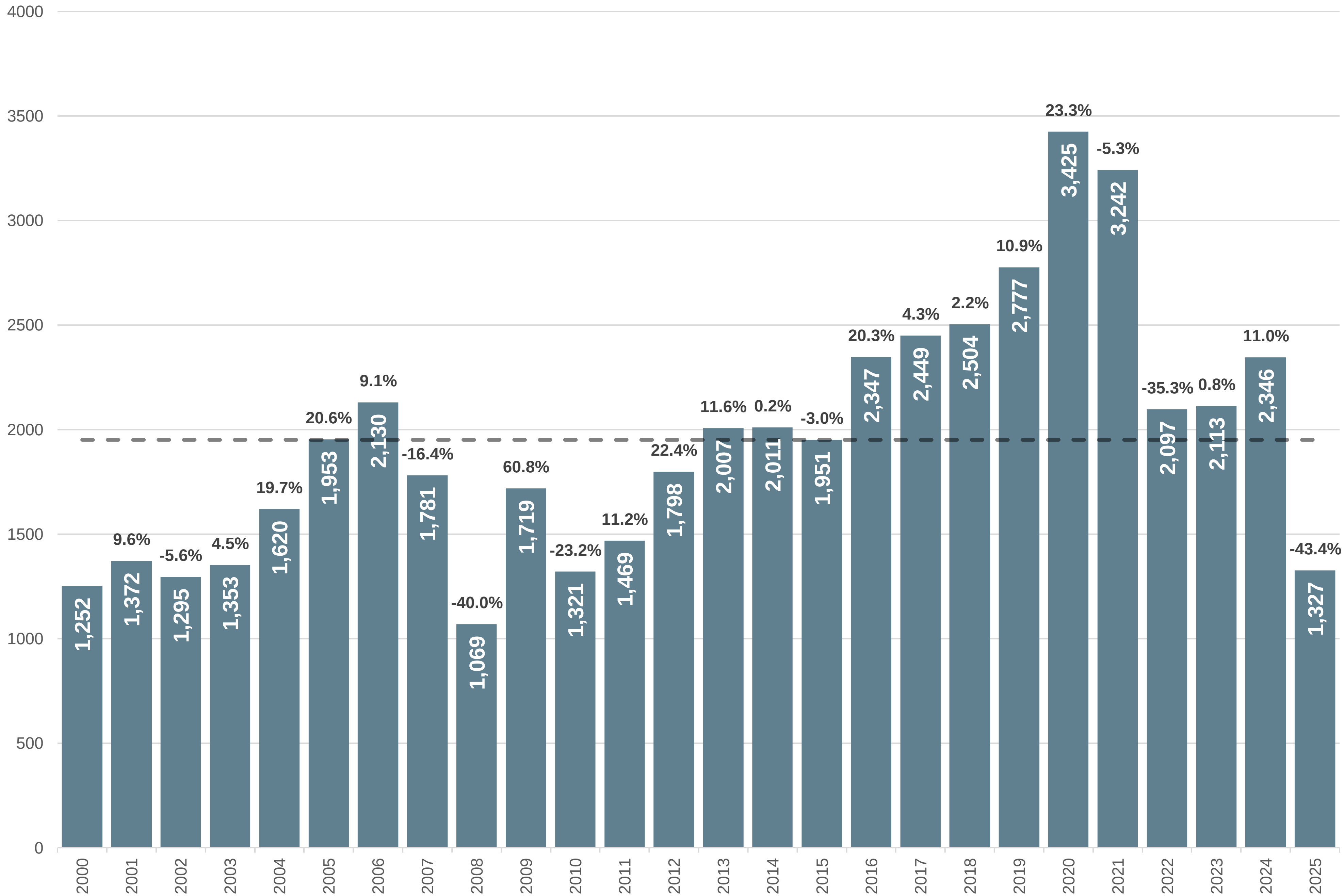
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2000		24.9%	25.3%	-3.0%	27.6%	-3.9%	-3.2%	3.8%	-20.9%	1.3%	-18.1%	7.3%	-20.9%	3.7%	1.3%	27.6%
2001	-19.7%	12.1%	27.4%	1.9%	16.5%	1.0%	0.9%	-4.1%	-23.4%	-2.2%	2.4%	6.9%	-23.4%	1.6%	1.5%	27.4%
2002	-20.9%	20.2%	10.6%	7.5%	16.2%	-5.6%	-5.5%	1.1%	-19.4%	4.9%	-11.7%	15.0%	-20.9%	1.0%	3.0%	20.2%
2003	-26.9%	12.9%	23.0%	1.9%	6.8%	16.8%	5.8%	6.5%	-13.1%	-14.8%	-15.4%	27.0%	-26.9%	2.5%	6.1%	27.0%
2004	-36.6%	18.5%	28.7%	22.7%	2.2%	16.6%	-2.7%	-1.9%	-17.5%	-11.6%	-4.1%	23.0%	-36.6%	3.1%	0.1%	28.7%
2005	-28.4%	14.3%	31.8%	-0.4%	15.7%	8.0%	0.6%	6.4%	-13.6%	-14.7%	-7.4%	7.0%	-28.4%	1.6%	3.5%	31.8%
2006	-23.6%	15.8%	39.1%	-6.5%	22.0%	13.0%	-10.4%	3.7%	-16.7%	-8.5%	-9.3%	3.4%	-23.6%	1.8%	-1.6%	39.1%
2007	-26.2%	15.4%	37.2%	-1.6%	17.7%	2.5%	-4.7%	-5.0%	-29.3%	-4.2%	-5.0%	-2.1%	-29.3%	-0.4%	-3.2%	37.2%
2008	-19.0%	19.0%	19.8%	7.5%	7.2%	2.8%	-5.1%	-4.1%	-17.2%	-20.9%	-24.8%	31.1%	-24.8%	-0.3%	-0.7%	31.1%
2009	-35.7%	30.3%	25.1%	14.2%	9.8%	21.5%	0.2%	-13.6%	-0.4%	0.0%	-11.0%	-13.1%	-35.7%	2.3%	0.1%	30.3%
2010	-34.9%	28.1%	58.5%	12.5%	2.5%	-4.2%	-25.2%	1.8%	-16.3%	-5.0%	0.2%	17.5%	-34.9%	2.9%	1.0%	58.5%
2011	-33.4%	15.9%	46.7%	4.2%	11.9%	13.2%	-7.1%	1.8%	-18.5%	-11.7%	-6.8%	16.1%	-33.4%	2.7%	3.0%	46.7%
2012	-31.1%	19.1%	47.6%	2.2%	22.6%	8.6%	-8.6%	1.5%	-24.1%	9.0%	-16.8%	11.2%	-31.1%	3.4%	5.4%	47.6%
2013	-23.3%	15.4%	32.5%	13.4%	18.2%	-6.9%	13.7%	-1.6%	-22.8%	-8.6%	-13.1%	8.6%	-23.3%	2.1%	3.5%	32.5%
2014	-29.7%	21.3%	28.2%	10.4%	18.8%	0.4%	-1.1%	-5.2%	-11.8%	-2.2%	-20.7%	20.8%	-29.7%	2.4%	-0.4%	28.2%
2015	-33.3%	18.9%	34.9%	5.6%	7.4%	10.7%	3.4%	-6.8%	-11.0%	-9.3%	-23.1%	31.1%	-33.3%	2.4%	4.5%	34.9%
2016	-37.1%	24.5%	39.4%	2.1%	14.9%	9.9%	-13.0%	2.9%	-13.3%	-12.2%	-4.4%	13.9%	-37.1%	2.3%	2.5%	39.4%
2017	-36.0%	21.9%	34.7%	0.4%	23.7%	10.0%	-14.4%	0.3%	-17.7%	-6.1%	-3.7%	23.2%	-36.0%	3.0%	0.3%	34.7%
2018	-38.8%	21.9%	35.9%	-0.9%	21.2%	2.5%	-7.4%	-2.3%	-23.0%	0.7%	-5.1%	7.1%	-38.8%	1.0%	-0.1%	35.9%
2019	-32.1%	30.7%	25.9%	12.6%	16.3%	-5.5%	2.4%	-5.0%	-16.9%	-1.0%	-6.3%	13.8%	-32.1%	2.9%	0.7%	30.7%
2020	-34.4%	26.1%	22.9%	-18.6%	2.4%	51.0%	12.0%	-9.6%	-4.2%	-5.0%	-8.2%	8.6%	-34.4%	3.6%	-0.9%	51.0%
2021	-34.3%	-5.0%	53.1%	2.3%	7.6%	10.3%	-7.5%	-4.4%	-3.5%	-12.5%	0.7%	12.1%	-34.3%	1.6%	-1.4%	53.1%
2022	-37.2%	13.0%	28.8%	-1.1%	10.8%	-3.8%	-18.8%	3.8%	0.9%	-22.8%	-8.8%	21.6%	-37.2%	-1.1%	-0.1%	28.8%
2023	-35.0%	31.8%	28.9%	-7.5%	32.4%	-5.9%	-12.9%	5.7%	-18.4%	-2.7%	-10.8%	10.4%	-35.0%	1.3%	-4.3%	32.4%
2024	-23.0%	28.7%	21.2%	7.1%	7.5%	-11.7%	-1.4%	-1.6%	-14.8%	9.7%	-9.1%	8.7%	-23.0%	1.8%	2.9%	28.7%
2025	-26.3%	6.2%	32.5%	-0.1%	18.1%	-4.4%	-10.5%	2.5%	-3.7%	-9.2%	-44.6%		-44.6%	-3.6%	-3.7%	32.5%

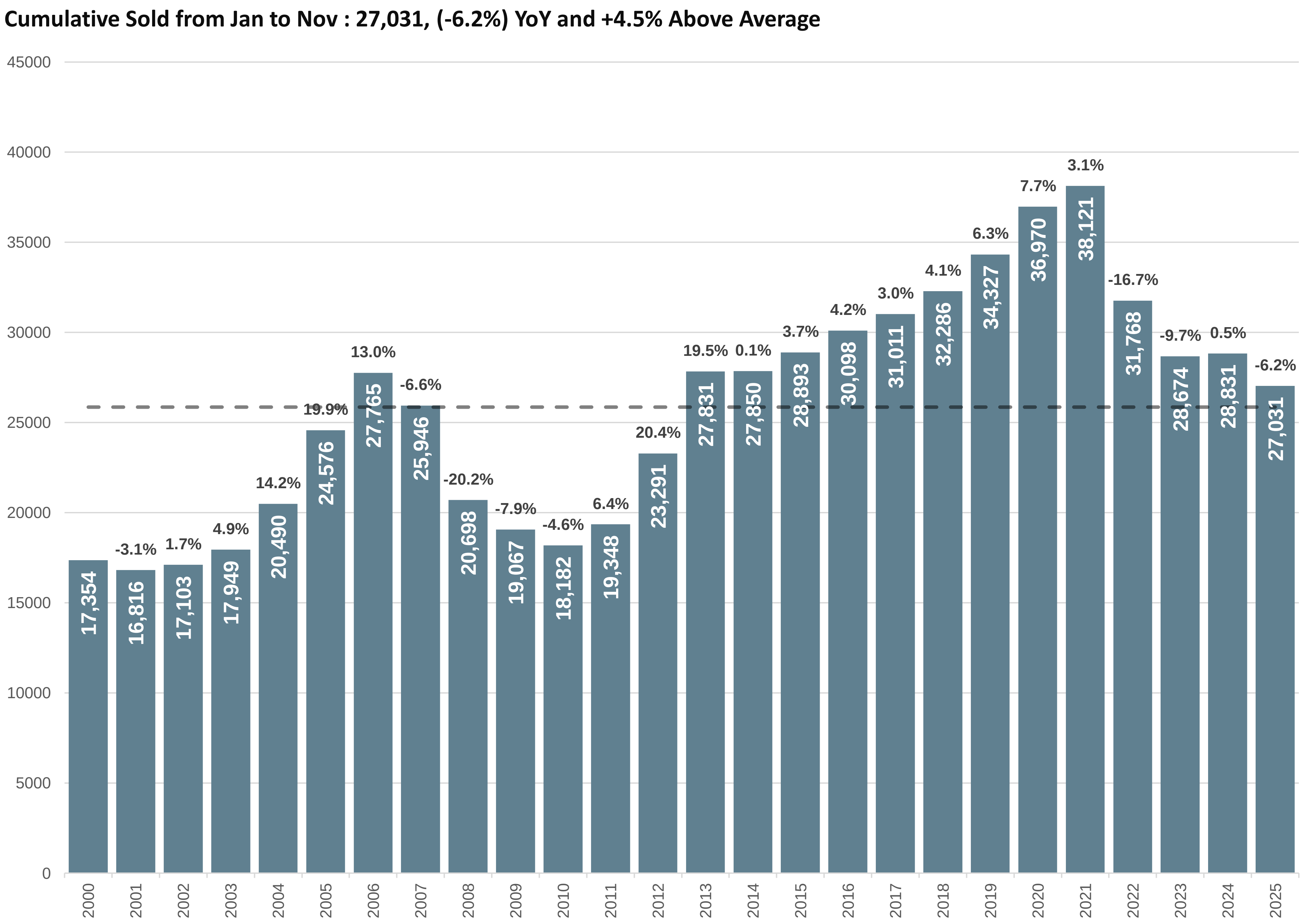
Sold YoY % Difference

Min -43.4% **Max** 60.8%

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2001	5.7%	-5.1%	-3.4%	1.4%	-7.4%	-2.6%	1.4%	-6.3%	-9.2%	-12.3%	9.6%	9.2%	-12.3%	-1.6%	-3.0%	9.6%
2002	7.4%	15.1%	-0.1%	5.4%	5.1%	-1.8%	-7.9%	-2.9%	2.1%	9.5%	-5.6%	1.6%	-7.9%	2.3%	1.8%	15.1%
2003	-6.1%	-11.8%	-1.9%	-7.1%	-14.6%	5.7%	18.2%	24.5%	34.2%	9.1%	4.5%	15.4%	-14.6%	5.8%	5.1%	34.2%
2004	0.1%	5.1%	10.0%	32.5%	26.8%	26.5%	16.4%	7.2%	1.8%	5.6%	19.7%	15.9%	0.1%	14.0%	13.0%	32.5%
2005	31.0%	26.3%	29.3%	5.0%	18.8%	10.0%	13.8%	23.5%	29.4%	24.8%	20.6%	4.9%	4.9%	19.8%	22.0%	31.0%
2006	11.9%	13.4%	19.7%	12.3%	18.5%	24.0%	10.4%	7.7%	3.8%	11.4%	9.1%	5.5%	3.8%	12.3%	11.7%	24.0%
2007	1.8%	1.5%	0.1%	5.4%	1.7%	-7.7%	-1.9%	-10.2%	-23.8%	-20.2%	-16.4%	-20.8%	-23.8%	-7.5%	-4.8%	5.4%
2008	-13.2%	-10.5%	-21.8%	-14.6%	-22.2%	-22.0%	-22.3%	-21.5%	-8.1%	-24.1%	-40.0%	-19.7%	-40.0%	-20.0%	-21.7%	-8.1%
2009	-36.2%	-30.1%	-27.0%	-22.5%	-20.6%	-6.2%	-0.9%	-10.7%	7.5%	35.9%	60.8%	6.6%	-36.2%	-3.6%	-8.4%	60.8%
2010	7.9%	6.0%	34.3%	32.3%	23.6%	-2.6%	-27.3%	-14.4%	-28.2%	-31.8%	-23.2%	4.0%	-31.8%	-1.6%	0.7%	34.3%
2011	6.3%	-3.9%	-11.0%	-17.6%	-10.1%	6.2%	32.0%	32.0%	28.5%	19.6%	11.2%	9.9%	-17.6%	8.6%	8.1%	32.0%
2012	13.8%	17.0%	17.8%	15.6%	26.7%	21.5%	19.6%	19.2%	11.2%	37.1%	22.4%	17.2%	11.2%	19.9%	18.5%	37.1%
2013	30.4%	26.4%	13.4%	25.8%	21.3%	4.1%	29.4%	25.4%	27.4%	6.8%	11.6%	9.0%	4.1%	19.3%	23.4%	30.4%
2014	-0.1%	5.0%	1.6%	-1.1%	-0.6%	7.1%	-6.8%	-10.3%	2.6%	9.9%	0.2%	11.5%	-10.3%	1.6%	0.9%	11.5%
2015	5.7%	3.6%	9.0%	4.3%	-5.8%	4.0%	8.7%	6.9%	7.9%	0.0%	-3.0%	5.3%	-5.8%	3.9%	4.8%	9.0%
2016	-0.6%	4.0%	7.5%	4.0%	11.3%	10.5%	-7.1%	2.6%	0.0%	-3.2%	20.3%	4.5%	-7.1%	4.5%	4.0%	20.3%
2017	6.3%	4.0%	0.5%	-1.2%	6.3%	6.4%	4.7%	2.0%	-3.1%	3.5%	4.3%	12.9%	-3.1%	3.9%	4.2%	12.9%
2018	7.9%	8.0%	9.0%	7.6%	5.4%	-1.8%	6.3%	3.6%	-3.2%	3.8%	2.2%	-11.1%	-11.1%	3.1%	4.6%	9.0%
2019	-1.4%	5.7%	-2.2%	11.2%	6.7%	-1.6%	8.8%	5.8%	14.3%	12.3%	10.9%	17.8%	-2.2%	7.4%	7.8%	17.8%
2020	14.0%	10.0%	7.4%	-22.4%	-31.6%	9.2%	19.5%	13.8%	31.1%	25.9%	23.3%	17.7%	-31.6%	9.8%	13.9%	31.1%
2021	17.7%	-11.3%	10.4%	38.9%	45.9%	6.6%	-12.0%	-7.0%	-6.2%	-13.7%	-5.3%	-2.3%	-13.7%	5.1%	-3.8%	45.9%
2022	-6.6%	11.1%	-6.5%	-9.7%	-7.0%	-18.9%	-28.8%	-22.6%	-19.1%	-28.6%	-35.3%	-29.8%	-35.3%	-16.8%	-19.0%	11.1%
2023	-27.4%	-15.3%	-15.2%	-20.7%	-5.3%	-7.4%	-0.7%	1.2%	-18.1%	3.1%	0.8%	-8.6%	-27.4%	-9.5%	-8.0%	3.1%
2024	8.4%	5.8%	-0.5%	15.3%	-6.4%	-12.2%	-0.5%	-7.4%	-3.4%	8.9%	11.0%	9.3%	-12.2%	2.4%	2.6%	15.3%
2025	4.6%	-13.7%	-5.6%	-11.9%	-3.3%	4.8%	-4.9%	-0.9%	12.1%	-7.2%	-43.4%		-43.4%	-6.3%	-4.9%	12.1%

Total Sold for Nov : 1,327, (-43.4%) YoY and (-32.0%) Below Average





Cumulative Sold from Jan to Nov : 27,031, (-6.2%) YoY and +4.5% Above Average
45000
40000
35000
30000
25000
20000
15000
10000
5000
0
17,354
16,816
17,103
17,949
20,490
24,576
27,765
25,946
20,698
19,067
18,182
19,348
23,291
27,831
27,850
28,893
30,098
31,011
32,286
34,327
36,970
38,121
31,768
28,674
28,831
27,031
-3.1%
1.7%
4.9%
14.2%
19.9%
13.0%
-6.6%
-20.2%
-7.9%
-4.6%
6.4%
20.4%
19.5%
0.1%
3.7%
4.2%
3.0%
4.1%
6.3%
7.7%
3.1%
-16.7%
-9.7%
0.5%
-6.2%
2000
2001
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2018
2019
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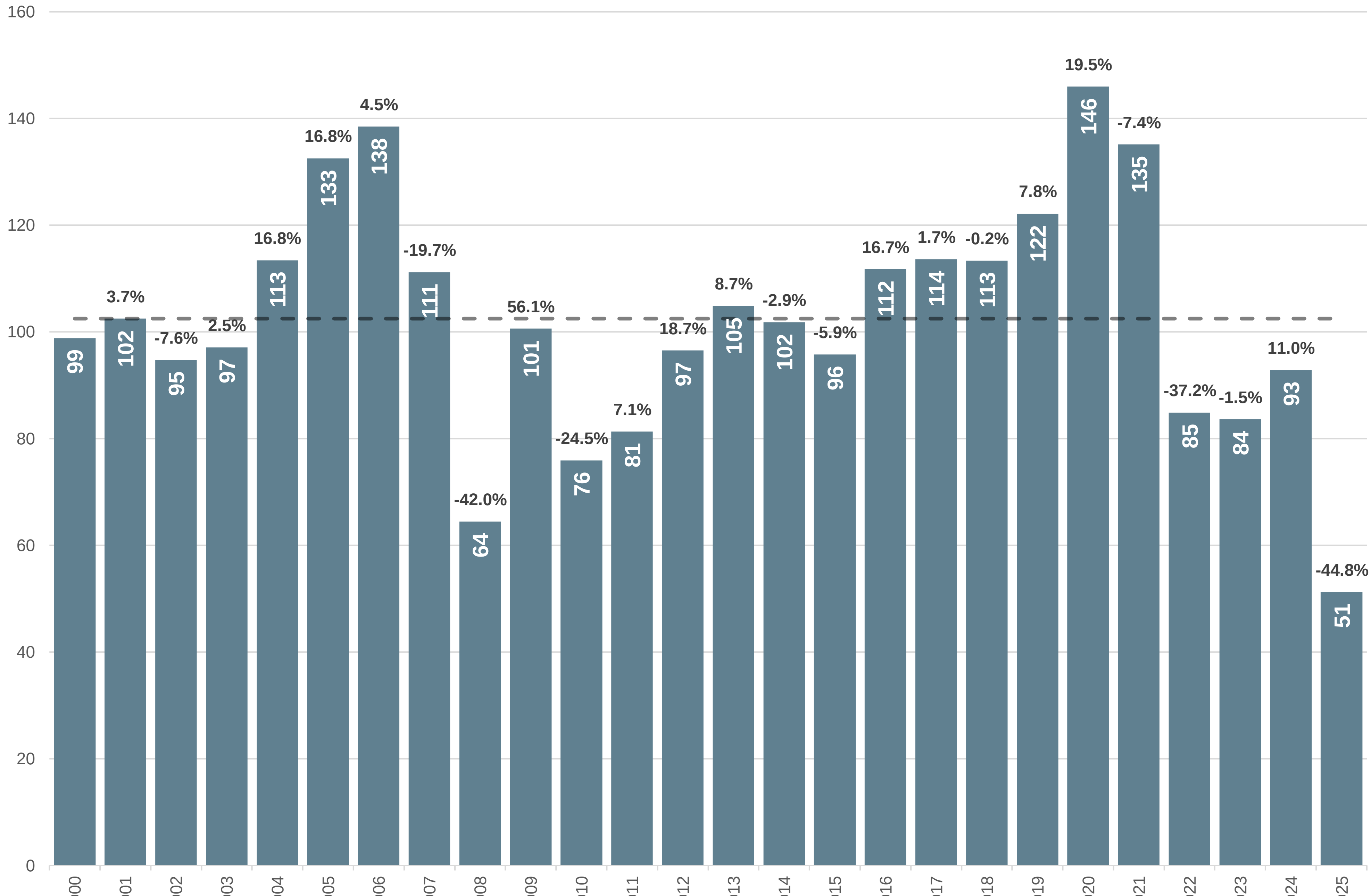
2021
2022
2023
2024
2025

Sold per 100k Population

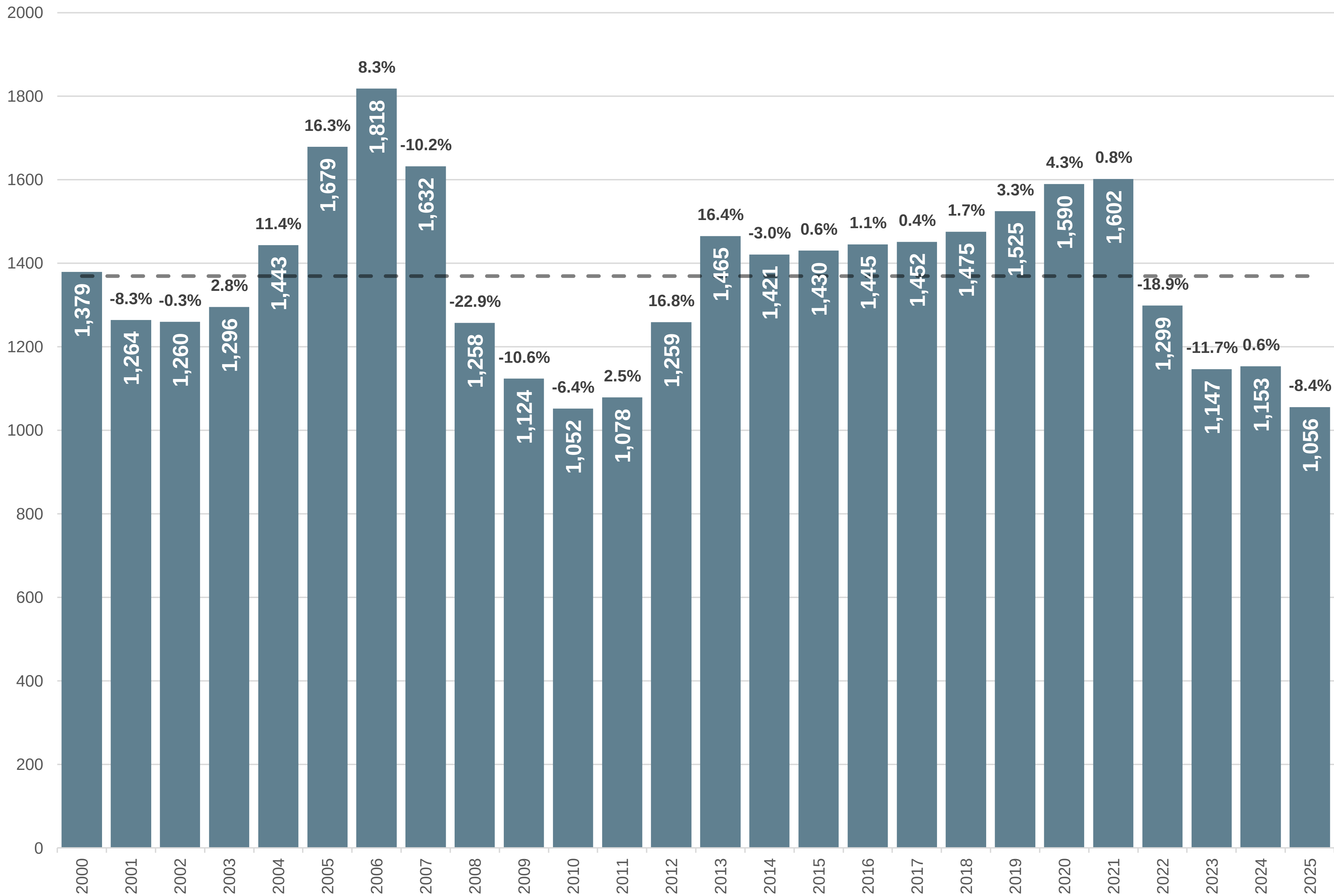
Min 51 **Max** 217

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Min	Avg	Med	Max
2000	82	102	127	123	157	151	146	151	119	121	99	106	82	124	122	157
2001	82	91	116	118	138	139	140	134	103	100	102	109	82	114	113	140
2002	86	103	114	122	142	134	126	128	103	107	95	109	86	114	111	142
2003	79	89	110	111	119	139	146	156	135	115	97	123	79	118	117	156
2004	77	91	118	144	147	171	166	163	134	118	113	139	77	132	137	171
2005	98	112	147	147	169	183	183	195	168	143	133	142	98	152	147	195
2006	105	122	169	158	192	217	194	201	167	153	138	143	105	163	163	217
2007	103	119	163	160	188	192	183	174	123	117	111	109	103	145	141	192
2008	86	103	123	132	141	145	137	131	109	86	64	84	64	112	116	145
2009	54	70	87	99	109	132	132	114	113	113	101	87	54	101	105	132
2010	57	72	115	129	132	126	94	96	80	76	76	89	57	95	92	132
2011	58	67	98	102	114	129	120	122	99	87	81	94	58	98	99	129
2012	64	76	112	115	140	152	139	141	107	116	97	107	64	114	114	152
2013	81	94	124	141	166	154	175	172	132	121	105	114	81	132	128	175
2014	79	96	122	135	160	160	158	150	132	129	102	123	79	129	130	160
2015	81	96	129	136	146	161	167	155	138	125	96	125	81	130	133	167
2016	78	97	135	138	158	173	150	154	134	117	112	127	78	131	134	173
2017	81	98	132	132	164	180	153	153	126	118	114	140	81	133	132	180
2018	85	104	141	139	168	172	159	155	119	120	113	121	85	133	130	172
2019	82	107	134	150	175	165	168	160	132	131	122	139	82	139	136	175
2020	90	114	139	113	116	174	195	176	168	159	146	158	90	146	152	195
2021	103	98	150	153	165	181	167	160	154	134	135	151	98	146	152	181
2022	94	106	137	135	149	143	116	120	121	93	85	103	85	117	118	149
2023	67	88	113	105	138	130	113	119	97	94	84	92	67	103	101	138
2024	73	93	113	121	129	114	112	110	94	102	93	101	73	104	106	129
2025	74	79	104	104	122	117	104	106	102	93	51		51	96	104	122

Sold per 100k Population for Nov : 51, (-44.8%) YoY and (-50.0%) Below Average



Cumulative Sold per 100k Population from Jan to Nov : 1,056, (-8.4%) YoY and (-22.9%) Below Average

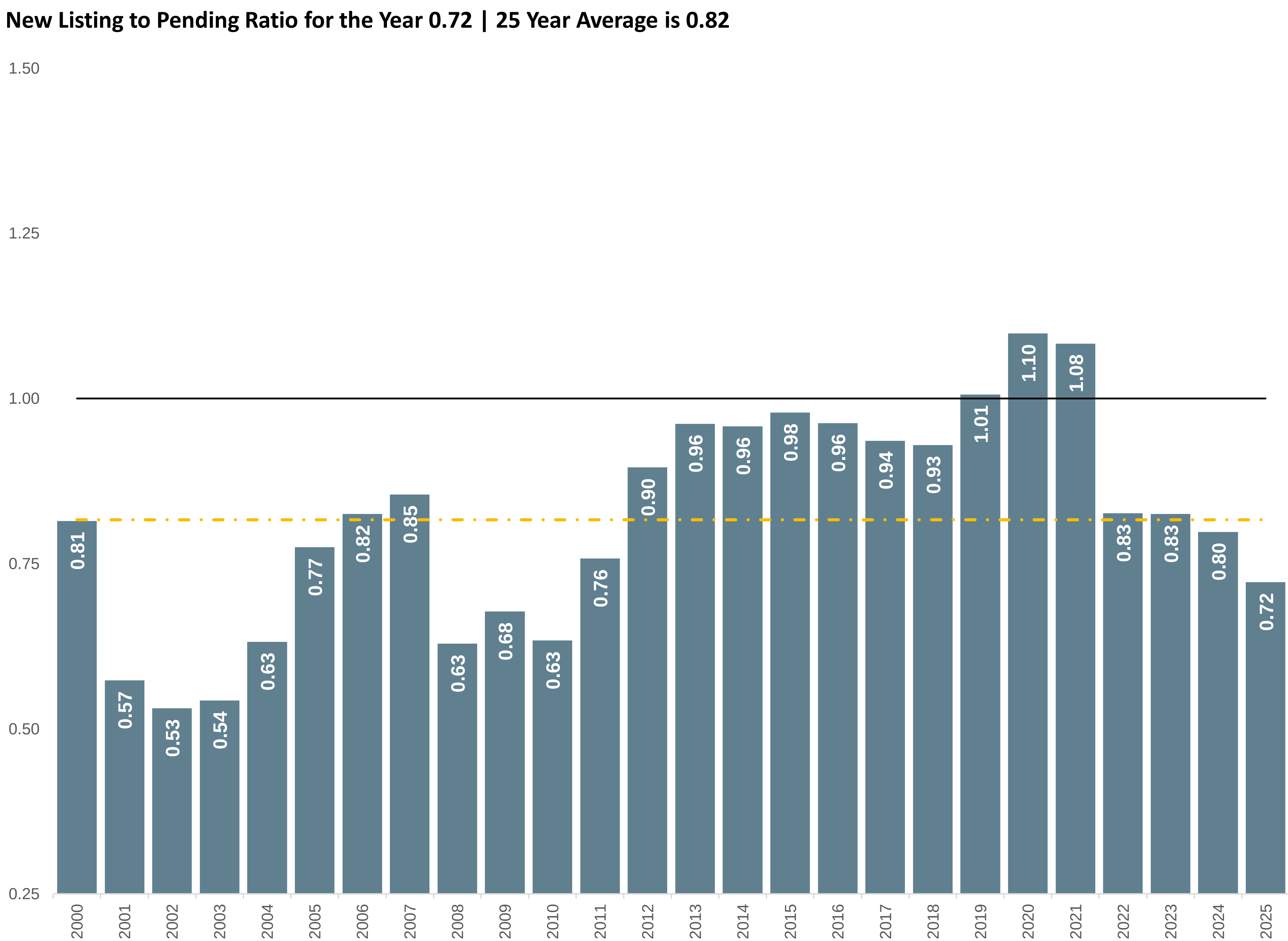


Residential - Year

Year	New	BOM	%	AUC	PB	Total	PB%	Ratio	Diff	Sold	With	Expired
2000	27,568	4,173	15%	13,696	12,159	25,855	47%	0.81	5,886	18,697	3,647	3,022
2001	35,516	4,524	13%	13,768	9,185	22,953	40%	0.57	17,087	18,282	7,667	6,422
2002	38,894	5,130	13%	14,702	8,679	23,381	37%	0.53	20,643	18,592	9,277	8,790
2003	41,625	5,612	13%	15,148	10,494	25,642	41%	0.54	21,595	19,667	10,633	9,305
2004	41,355	7,637	18%	18,002	12,948	30,950	42%	0.63	18,042	22,482	9,014	10,498
2005	40,080	9,338	23%	23,343	14,941	38,284	39%	0.77	11,134	26,665	7,401	7,321
2006	42,539	10,542	25%	26,644	17,143	43,787	39%	0.82	9,294	29,968	6,971	5,532
2007	39,899	8,282	21%	24,028	17,140	41,168	42%	0.85	7,013	27,690	8,106	6,845
2008	41,596	7,729	19%	19,224	11,793	31,017	38%	0.63	18,308	22,099	11,182	9,129
2009	37,047	7,238	20%	19,217	10,779	29,996	36%	0.68	14,289	20,560	10,647	7,031
2010	38,413	7,793	20%	18,396	10,872	29,268	37%	0.63	16,938	19,734	11,807	7,421
2011	33,694	7,606	23%	19,061	12,229	31,290	39%	0.76	10,010	21,054	9,234	5,478
2012	34,340	8,385	24%	25,147	13,117	38,264	34%	0.90	4,461	25,291	6,857	3,897
2013	37,147	9,215	25%	29,654	14,931	44,585	33%	0.96	1,777	30,011	5,245	3,204
2014	37,969	9,327	25%	30,468	14,837	45,305	33%	0.96	1,991	30,280	5,126	2,489
2015	39,373	9,586	24%	31,749	16,154	47,903	34%	0.98	1,056	31,451	5,307	2,712
2016	40,974	9,418	23%	31,855	16,650	48,505	34%	0.96	1,887	32,771	5,614	2,816
2017	43,484	10,267	24%	32,458	17,860	50,318	35%	0.94	3,433	34,028	6,191	3,521
2018	44,091	10,947	25%	32,283	18,873	51,156	37%	0.93	3,882	34,968	6,097	3,526
2019	44,717	10,627	24%	33,296	22,392	55,688	40%	1.01	-344	37,487	5,223	3,216
2020	44,221	11,701	26%	34,241	27,191	61,432	44%	1.10	-5,510	40,688	3,624	2,223
2021	46,830	8,582	18%	31,860	28,166	60,026	47%	1.08	-4,614	41,755	3,216	990
2022	47,122	9,587	20%	24,023	22,830	46,853	49%	0.83	9,856	34,319	6,947	2,684
2023	43,740	9,256	21%	21,467	22,256	43,723	51%	0.83	9,273	31,006	8,642	4,545
2024	47,547	7,813	16%	21,973	22,211	44,184	50%	0.80	11,176	31,380	9,048	6,239
2025	47,443	8,368	18%	21,013	19,286	40,299	48%	0.72	15,512	27,031	9,610	6,003

Residential Year over Year Difference

From	vs	To	New Listings	% Diff	Back on Market	% Diff	AUC	% Diff	PB	% Diff	Total	% Diff	Sold	% Diff
2001	vs	2000	7,948	28.8%	351	8.4%	72	0.5%	(2,974)	-24.5%	(2,902)	-11.2%	(415)	-2.2%
2002	vs	2001	3,378	9.5%	606	13.4%	934	6.8%	(506)	-5.5%	428	1.9%	310	1.7%
2003	vs	2002	2,731	7.0%	482	9.4%	446	3.0%	1,815	20.9%	2,261	9.7%	1,075	5.8%
2004	vs	2003	(270)	-0.6%	2,025	36.1%	2,854	18.8%	2,454	23.4%	5,308	20.7%	2,815	14.3%
2005	vs	2004	(1,275)	-3.1%	1,701	22.3%	5,341	29.7%	1,993	15.4%	7,334	23.7%	4,183	18.6%
2006	vs	2005	2,459	6.1%	1,204	12.9%	3,301	14.1%	2,202	14.7%	5,503	14.4%	3,303	12.4%
2007	vs	2006	(2,640)	-6.2%	(2,260)	-21.4%	(2,616)	-9.8%	(3)	-0.0%	(2,619)	-6.0%	(2,278)	-7.6%
2008	vs	2007	1,697	4.3%	(553)	-6.7%	(4,804)	-20.0%	(5,347)	-31.2%	(10,151)	-24.7%	(5,591)	-20.2%
2009	vs	2008	(4,549)	-10.9%	(491)	-6.4%	(7)	-0.0%	(1,014)	-8.6%	(1,021)	-3.3%	(1,539)	-7.0%
2010	vs	2009	1,366	3.7%	555	7.7%	(821)	-4.3%	93	0.9%	(728)	-2.4%	(826)	-4.0%
2011	vs	2010	(4,719)	-12.3%	(187)	-2.4%	665	3.6%	1,357	12.5%	2,022	6.9%	1,320	6.7%
2012	vs	2011	646	1.9%	779	10.2%	6,086	31.9%	888	7.3%	6,974	22.3%	4,237	20.1%
2013	vs	2012	2,807	8.2%	830	9.9%	4,507	17.9%	1,814	13.8%	6,321	16.5%	4,720	18.7%
2014	vs	2013	822	2.2%	112	1.2%	814	2.7%	(94)	-0.6%	720	1.6%	269	0.9%
2015	vs	2014	1,404	3.7%	259	2.8%	1,281	4.2%	1,317	8.9%	2,598	5.7%	1,171	3.9%
2016	vs	2015	1,601	4.1%	(168)	-1.8%	106	0.3%	496	3.1%	602	1.3%	1,320	4.2%
2017	vs	2016	2,510	6.1%	849	9.0%	603	1.9%	1,210	7.3%	1,813	3.7%	1,257	3.8%
2018	vs	2017	607	1.4%	680	6.6%	(175)	-0.5%	1,013	5.7%	838	1.7%	940	2.8%
2019	vs	2018	626	1.4%	(320)	-2.9%	1,013	3.1%	3,519	18.6%	4,532	8.9%	2,519	7.2%
2020	vs	2019	(496)	-1.1%	1,074	10.1%	945	2.8%	4,799	21.4%	5,744	10.3%	3,201	8.5%
2021	vs	2020	2,609	5.9%	(3,119)	-26.7%	(2,381)	-7.0%	975	3.6%	(1,406)	-2.3%	1,067	2.6%
2022	vs	2021	292	0.6%	1,005	11.7%	(7,837)	-24.6%	(5,336)	-18.9%	(13,173)	-21.9%	(7,436)	-17.8%
2023	vs	2022	(3,382)	-7.2%	(331)	-3.5%	(2,556)	-10.6%	(574)	-2.5%	(3,130)	-6.7%	(3,313)	-9.7%
2024	vs	2023	3,807	8.7%	(1,443)	-15.6%	506	2.4%	(45)	-0.2%	461	1.1%	374	1.2%
2025	vs	2024	(104)	-0.2%	555	7.1%	(960)	-4.4%	(2,925)	-13.2%	(3,885)	-8.8%	(4,349)	-13.9%


New Listing to Pending Ratio for the Year 0.72 | 25 Year Average is 0.82
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