

Absorption Rate : Number of Sold Listings in Past 30 Days / Number of Active Listings

Color	Percentage	Demand
Grey	0%	No sales activity, signaling a stagnant market
Red	0% to 10%	Low demand, creating opportunities for buyers to negotiate favorable deals
Yellow/Orange	10% to 25%	Moderate demand, representing a more balanced market
Light Green	25% to 50%	Strong demand, where homes are selling faster, benefiting sellers
Dark Green	50% +	Extremely high demand, showing a competitive seller's market that is rapidly moving

City	All		\$200K	\$300K	\$400K	\$500K	\$600K	\$700K	\$800K	\$900K	\$1000K
	Prices	\$200K	\$300K	\$400K	\$500K	\$600K	\$700K	\$800K	\$900K	\$1000K	+
Grey	0	2	0	1	2	2	5	2	10	6	10
Red	4	2	4	3	8	4	6	10	3	7	12
Yellow/Orange	23	6	12	19	16	18	15	12	11	9	7
Light Green	3	7	11	5	4	5	4	5	4	4	0
Dark Green	0	9	2	2	0	1	0	0	1	0	1

Zip Code	All		\$200K	\$300K	\$400K	\$500K	\$600K	\$700K	\$800K	\$900K	\$1000K
	Prices	\$200K	\$300K	\$400K	\$500K	\$600K	\$700K	\$800K	\$900K	\$1000K	+
Grey	0	11	5	5	8	7	11	8	17	18	15
Red	6	5	14	7	15	11	9	17	10	11	21
Yellow/Orange	49	13	23	36	35	32	35	22	21	14	21
Light Green	19	11	16	17	14	19	14	15	14	16	7
Dark Green	1	15	9	7	3	5	4	8	8	6	3

Absorption Rate per Price Range : Number of Sold Listings in Past 30 Days / Number of Active Listings

City	All		\$200K	\$300K	\$400K	\$500K	\$600K	\$700K	\$800K	\$900K	\$1000K
	Prices	\$200K	\$300K	\$400K	\$500K	\$600K	\$700K	\$800K	\$900K	\$1000K	+
Austin	20.2%	100.0%	14.8%	21.4%	19.9%	20.6%	20.6%	19.1%	22.7%	20.5%	17.4%
Bastrop	15.2%	46.7%	25.8%	15.6%	10.4%	13.0%	8.8%	8.9%	0.0%	8.3%	7.7%
Buda	23.7%	33.3%	35.6%	18.4%	25.7%	25.5%	8.3%	4.2%	66.7%	16.7%	0.0%
Burnet	9.0%	27.8%	15.7%	2.9%	8.8%	17.9%	20.8%	3.0%	0.0%	16.7%	4.4%
Cedar Creek	17.4%	66.7%	29.2%	22.5%	21.7%	2.1%	18.2%	8.3%	0.0%	16.7%	8.3%
Cedar Park	35.9%	33.3%	45.8%	50.8%	25.1%	35.9%	28.7%	41.0%	36.7%	33.3%	17.8%
Dale	4.0%	8.3%	1.8%	2.9%	0.0%	0.0%	0.0%	22.2%	0.0%	33.3%	0.0%
Del Valle	19.4%	22.2%	15.3%	27.7%	2.8%	6.7%	0.0%	0.0%	0.0%		0.0%
Driftwood	25.3%		100.0%	0.0%	0.0%	0.0%	16.7%	6.7%	41.7%	3.7%	51.9%
Dripping Springs	23.9%			22.2%	32.4%	19.0%	45.8%	24.1%	15.3%	17.8%	15.3%
Elgin	13.4%	33.3%	14.0%	14.6%	8.9%	22.2%	8.3%	4.8%	0.0%	0.0%	0.0%
Georgetown	20.7%	66.7%	24.7%	23.5%	20.8%	20.1%	17.6%	15.7%	16.0%	6.2%	11.3%
Hutto	18.2%	100.0%	33.3%	16.7%	14.2%	11.7%	9.5%	16.7%	33.3%	0.0%	8.3%
Jarrell	20.7%	316.7%	22.1%	12.7%	2.6%	5.6%	0.0%	0.0%	0.0%	33.3%	8.3%
Kyle	21.6%	77.8%	28.8%	19.5%	17.2%	10.2%	13.9%	33.3%	16.7%	16.7%	0.0%

Absorption Rate per Price Range : Number of Sold Listings in Past 30 Days / Number of Active Listings

City	All		\$200K	\$300K	\$400K	\$500K	\$600K	\$700K	\$800K	\$900K	\$1000K
	Prices	\$200K	\$300K	\$400K	\$500K	\$600K	\$700K	\$800K	\$900K	\$1000K	+
Lago Vista	12.3%	13.9%	11.1%	22.2%	14.2%	3.3%	13.3%	2.1%	5.6%	4.2%	8.7%
Lakeway	19.7%		50.0%	13.9%	25.0%	21.2%	22.8%	20.4%	19.4%	16.7%	12.9%
Leander	20.0%	33.3%	77.8%	27.2%	16.5%	17.7%	17.2%	13.1%	12.5%	21.0%	9.8%
Liberty Hill	18.0%	16.7%	24.4%	26.9%	21.5%	12.8%	16.0%	12.1%	11.8%	27.5%	10.4%
Lockhart	22.3%	155.6%	33.3%	14.9%	5.6%	16.7%	11.1%	16.7%	0.0%		0.0%
Manchaca	37.5%		33.3%	83.3%	16.7%	55.6%	22.2%				0.0%
Manor	20.5%	100.0%	27.3%	19.5%	12.7%	42.9%	33.3%	16.7%	0.0%	0.0%	11.1%
Marble Falls	12.3%	22.2%	7.0%	11.5%	25.9%	12.5%	16.7%	16.7%	25.0%	6.7%	8.3%
Pflugerville	24.1%	100.0%	15.0%	27.9%	20.3%	26.4%	11.9%	38.1%	33.3%		0.0%
Round Rock	24.9%	50.0%	37.7%	25.2%	20.9%	19.8%	26.9%	30.6%	20.0%	10.3%	8.3%
San Marcos	13.7%	7.8%	14.5%	17.7%	9.4%	11.1%	12.3%	9.5%	13.3%	0.0%	5.6%
Smithville	6.3%	16.7%	10.3%	4.9%	2.0%	33.3%	0.0%	33.3%	0.0%	0.0%	0.0%
Spicewood	5.8%	0.0%	4.2%	11.1%	10.5%	14.3%	6.4%	7.8%	3.8%	2.0%	3.5%
Taylor	16.8%	12.8%	18.4%	19.3%	7.4%	16.7%	0.0%	16.7%	22.2%	0.0%	0.0%
Wimberley	12.3%	0.0%	4.2%	20.4%	15.9%	25.0%	9.3%	10.0%	4.2%	8.3%	7.5%

Absorption Rate per Price Range : Number of Sold Listings in Past 30 Days / Number of Active Listings

Zip Code	All		\$200K	\$300K	\$400K	\$500K	\$600K	\$700K	\$800K	\$900K	\$1000K
	Prices	\$200K	\$300K	\$400K	\$500K	\$600K	\$700K	\$800K	\$900K	\$1000K	+
78701 Austin	7.0%	11.1%	66.7%	15.4%	4.2%	4.6%	3.8%	3.3%	1.8%	4.8%	8.7%
78702 Austin	10.7%	16.7%	5.6%	18.3%	11.1%	9.9%	12.3%	10.0%	6.4%	9.3%	8.1%
78703 Austin	18.7%	0.0%	33.3%	10.0%	5.6%	0.0%	50.0%	66.7%	9.1%	33.3%	18.1%
78704 Austin	15.7%	0.0%	8.3%	15.0%	16.7%	21.4%	14.8%	9.6%	22.2%	26.7%	16.0%
78705 Austin	11.5%	18.5%	9.1%	7.2%	0.0%		0.0%	0.0%	33.3%	0.0%	22.2%
78717 Austin	28.9%		0.0%	166.7%	15.9%	44.4%	36.4%	14.3%	38.9%	33.3%	20.0%
78721 Austin	13.1%	0.0%	6.7%	17.8%	15.9%	15.4%	11.1%	6.1%	16.7%	0.0%	13.3%
78722 Austin	17.7%	0.0%	0.0%	0.0%	11.1%	27.8%	66.7%	6.7%	33.3%	0.0%	66.7%
78723 Austin	16.5%	33.3%	8.3%	22.2%	11.9%	14.1%	14.3%	16.7%	23.8%	11.1%	22.2%
78724 Austin	16.9%	0.0%	15.2%	27.5%	15.6%	7.4%	11.1%	0.0%	0.0%		
78725 Austin	22.9%	100.0%	17.3%	23.8%	50.0%	100.0%				0.0%	
78726 Austin	15.4%			11.1%	16.7%	20.0%	33.3%	16.7%	22.2%	0.0%	10.0%
78727 Austin	37.1%		22.2%	46.2%	26.3%	28.2%	38.9%	100.0%	166.7%	100.0%	0.0%
78728 Austin	49.3%		100.0%	116.7%	39.6%	0.0%	0.0%	0.0%			
78729 Austin	35.2%		6.7%	61.9%	33.3%	27.8%	20.0%	100.0%			

Absorption Rate per Price Range : Number of Sold Listings in Past 30 Days / Number of Active Listings

Zip Code	All		\$200K	\$300K	\$400K	\$500K	\$600K	\$700K	\$800K	\$900K	\$1000K
	Prices	\$200K	\$300K	\$400K	\$500K	\$600K	\$700K	\$800K	\$900K	\$1000K	+
78730 Austin	14.4%	0.0%	0.0%	33.3%	33.3%	100.0%	0.0%	33.3%	0.0%	11.1%	14.1%
78731 Austin	24.8%	33.3%	6.3%	13.3%	133.3%	29.6%	20.0%	41.7%	18.5%	25.9%	28.2%
78732 Austin	18.0%			0.0%	0.0%	46.7%	19.4%	27.8%	38.1%	20.0%	9.6%
78733 Austin	29.3%				100.0%	100.0%	33.3%	0.0%	8.3%	100.0%	29.4%
78734 Austin	13.5%	100.0%	18.5%	5.6%	17.9%	13.8%	17.3%	13.0%	20.8%	11.1%	8.3%
78735 Austin	20.8%	100.0%		0.0%	0.0%	33.3%	6.7%	33.3%	9.5%	41.7%	22.7%
78736 Austin	23.5%	66.7%		16.7%	33.3%	25.0%	83.3%	0.0%	0.0%		9.5%
78737 Austin	29.3%				16.7%	30.0%	30.8%	58.3%	17.6%	44.4%	21.4%
78738 Austin	30.2%		100.0%	33.3%	28.6%	41.7%	33.3%	42.9%	32.1%	19.0%	22.1%
78739 Austin	52.0%				33.3%	100.0%	73.3%	27.1%	73.3%	26.7%	44.4%
78741 Austin	11.9%	9.5%	9.4%	16.7%	8.3%	6.1%	11.1%	66.7%	22.2%	0.0%	8.3%
78744 Austin	25.0%	11.1%	34.9%	31.9%	16.7%	20.8%	27.8%	22.2%	11.1%	100.0%	0.0%
78745 Austin	16.7%	13.3%	21.7%	17.7%	18.8%	11.3%	17.4%	9.5%	25.0%	4.8%	15.9%
78746 Austin	19.8%		0.0%	16.7%	0.0%	0.0%	20.0%	100.0%	16.7%	33.3%	19.3%
78747 Austin	16.3%		13.3%	12.8%	23.8%	9.5%	16.7%	44.4%	33.3%	0.0%	

Absorption Rate per Price Range : Number of Sold Listings in Past 30 Days / Number of Active Listings

Zip Code	All		\$200K	\$300K	\$400K	\$500K	\$600K	\$700K	\$800K	\$900K	\$1000K
	Prices	\$200K	\$300K	\$400K	\$500K	\$600K	\$700K	\$800K	\$900K	\$1000K	+
78748 Austin	35.0%		33.3%	31.3%	34.0%	38.5%	27.3%	11.1%	66.7%	16.7%	33.3%
78749 Austin	49.7%		100.0%	27.8%	104.8%	44.4%	35.3%	29.6%	133.3%	33.3%	33.3%
78750 Austin	39.0%	100.0%	14.3%	27.5%	18.5%	33.3%	133.3%	52.4%	66.7%	60.0%	66.7%
78751 Austin	14.0%	0.0%	3.3%	83.3%	6.7%	10.0%	12.5%	8.3%	33.3%	16.7%	27.3%
78752 Austin	16.7%	8.3%	30.3%	13.3%	23.8%	0.0%	33.3%	33.3%	0.0%	0.0%	0.0%
78753 Austin	14.4%	44.4%	17.6%	8.3%	17.4%	12.1%	0.0%				
78754 Austin	21.1%		27.8%	22.0%	13.3%	16.7%			0.0%	0.0%	
78756 Austin	18.3%	100.0%	11.1%	11.1%	6.7%	8.3%	22.2%	22.2%	33.3%	100.0%	11.1%
78757 Austin	25.3%	14.3%	3.7%	83.3%	15.6%	44.4%	15.8%	20.0%	33.3%	100.0%	19.4%
78758 Austin	16.5%	7.8%	17.2%	20.0%	20.0%	31.0%	8.3%	0.0%	0.0%		
78759 Austin	25.8%	33.3%	15.4%	27.3%	33.3%	20.5%	25.0%	19.4%	58.3%	33.3%	20.0%
78617 Del Valle	19.4%	22.2%	15.3%	27.7%	2.8%	6.7%	0.0%	0.0%	0.0%		0.0%
78645 Lago Vista	10.7%	11.9%	7.8%	19.1%	12.5%	4.0%	11.5%	2.7%	4.2%	11.1%	9.0%
78652 Manchaca	28.7%		33.3%	100.0%	9.3%	75.0%	22.2%				0.0%
78653 Manor	20.0%	100.0%	27.3%	19.5%	12.5%	33.3%	16.7%	11.1%	0.0%	0.0%	9.5%

Absorption Rate per Price Range : Number of Sold Listings in Past 30 Days / Number of Active Listings

Zip Code	All		\$200K	\$300K	\$400K	\$500K	\$600K	\$700K	\$800K	\$900K	\$1000K
	Prices	\$200K	\$300K	\$400K	\$500K	\$600K	\$700K	\$800K	\$900K	\$1000K	+
78660 Pflugerville	24.4%	100.0%	15.8%	27.7%	20.5%	27.0%	12.2%	38.1%	33.3%		0.0%
78669 Spicewood	5.8%	0.0%	4.2%	11.1%	10.0%	15.9%	6.4%	7.8%	3.8%	1.8%	3.4%
78613 Cedar Park	37.5%	33.3%	45.8%	50.8%	25.1%	36.9%	29.6%	44.4%	36.7%	33.3%	29.2%
76527 Florence	9.3%	0.0%	0.0%	0.0%	0.0%	0.0%	11.1%		66.7%	0.0%	19.0%
78626 Georgetown	16.5%	33.3%	13.8%	13.8%	18.4%	22.9%	22.2%	33.3%	8.3%	0.0%	12.5%
78628 Georgetown	20.6%	100.0%	100.0%	31.6%	20.9%	20.5%	16.5%	12.6%	14.4%	8.6%	12.6%
78633 Georgetown	22.9%		25.3%	28.3%	21.3%	18.4%	17.7%	22.2%	23.8%	2.6%	8.3%
78634 Hutto	18.3%	100.0%	33.3%	16.8%	14.2%	11.7%	10.3%	16.7%	33.3%	0.0%	8.3%
76537 Jarrell	20.8%	316.7%	22.2%	12.7%	2.6%	5.6%	0.0%	0.0%	0.0%	33.3%	8.3%
78641 Leander	20.1%	33.3%	77.8%	27.2%	16.8%	18.3%	17.9%	13.1%	13.7%	23.1%	9.7%
78642 Liberty Hill	18.2%	16.7%	24.4%	26.9%	21.5%	12.9%	16.7%	12.1%	11.8%	27.5%	10.6%
78664 Round Rock	19.6%	33.3%	30.2%	18.7%	11.1%	21.6%	0.0%	116.7%	8.3%	0.0%	16.7%
78665 Round Rock	25.7%		91.7%	29.1%	17.0%	20.3%	17.9%	27.8%	44.4%	33.3%	0.0%
78681 Round Rock	29.1%	66.7%	23.8%	31.9%	38.7%	17.4%	48.1%	20.8%	17.9%	10.0%	8.3%
76574 Taylor	17.3%	12.8%	18.9%	19.8%	8.3%	16.7%	0.0%	16.7%	22.2%	0.0%	0.0%

Absorption Rate per Price Range : Number of Sold Listings in Past 30 Days / Number of Active Listings

Zip Code	All		\$200K	\$300K	\$400K	\$500K	\$600K	\$700K	\$800K	\$900K	\$1000K
	Prices	\$200K	\$300K	\$400K	\$500K	\$600K	\$700K	\$800K	\$900K	\$1000K	+
78610 Buda	25.6%	22.2%	40.1%	20.0%	26.0%	27.5%	8.3%	4.2%	66.7%	16.7%	0.0%
78619 Driftwood	25.3%		100.0%	0.0%	0.0%	0.0%	16.7%	6.7%	41.7%	3.7%	51.9%
78620 Dripping Springs	24.1%			22.2%	32.4%	19.0%	45.8%	24.1%	15.9%	17.8%	15.6%
78640 Kyle	22.4%	53.3%	28.3%	19.9%	17.8%	10.2%	13.9%	33.3%	16.7%	16.7%	0.0%
78666 San Marcos	15.3%	7.8%	19.8%	17.8%	9.4%	11.1%	12.3%	9.5%	13.3%	0.0%	8.3%
78676 Wimberley	12.1%	0.0%	4.2%	20.4%	15.9%	25.0%	9.3%	10.0%	4.2%	8.3%	6.8%
78602 Bastrop	15.2%	46.7%	25.8%	15.7%	10.3%	13.0%	8.8%	8.9%	0.0%	8.3%	7.7%
78612 Cedar Creek	17.5%	66.7%	29.2%	23.1%	21.7%	2.1%	18.2%	8.3%	0.0%	16.7%	8.3%
78621 Elgin	13.4%	33.3%	14.0%	14.5%	9.5%	22.2%	8.3%	4.8%	0.0%	0.0%	0.0%
78957 Smithville	6.3%	16.7%	10.3%	4.9%	2.0%	33.3%	0.0%	33.3%	0.0%	0.0%	0.0%
78605 Bertram	17.2%	0.0%	59.3%	18.2%	0.0%	18.5%	0.0%	16.7%	0.0%	33.3%	0.0%
78611 Burnet	9.0%	27.8%	15.7%	2.9%	8.8%	17.9%	20.8%	3.3%	0.0%	16.7%	4.3%
78654 Marble Falls	11.4%	16.7%	11.1%	10.4%	19.3%	10.4%	10.0%	16.7%	20.0%	5.6%	8.0%
78616 Dale	3.9%	8.3%	1.7%	2.8%	0.0%	0.0%	0.0%	22.2%	0.0%	33.3%	0.0%
78644 Lockhart	22.3%	155.6%	33.3%	14.9%	5.6%	16.7%	11.1%	16.7%	0.0%		0.0%