

Motivation

The business world has changed due to the 21st century economy borders have melted and trades became free competition is no longer at the local market level but at the global level.

→ World Wide Web has become a major source of information for companies and professionals to keep track of their complex, rapidly changing, and competitive business environment.

Business Relation Extraction

Automating the extraction of multilingual economic and financial information while relying on Information Extraction techniques, such as business relation extraction (BRE) from web content.

BRE aims at discovering either *Inner-Organizational* (Inner-ORG) relations linking a company and its components (e.g. company-employees, company-CEO) or *Inter-Organizational* (Inter-ORG) relations involving different companies (e.g. company-customer, company-partner)[7].

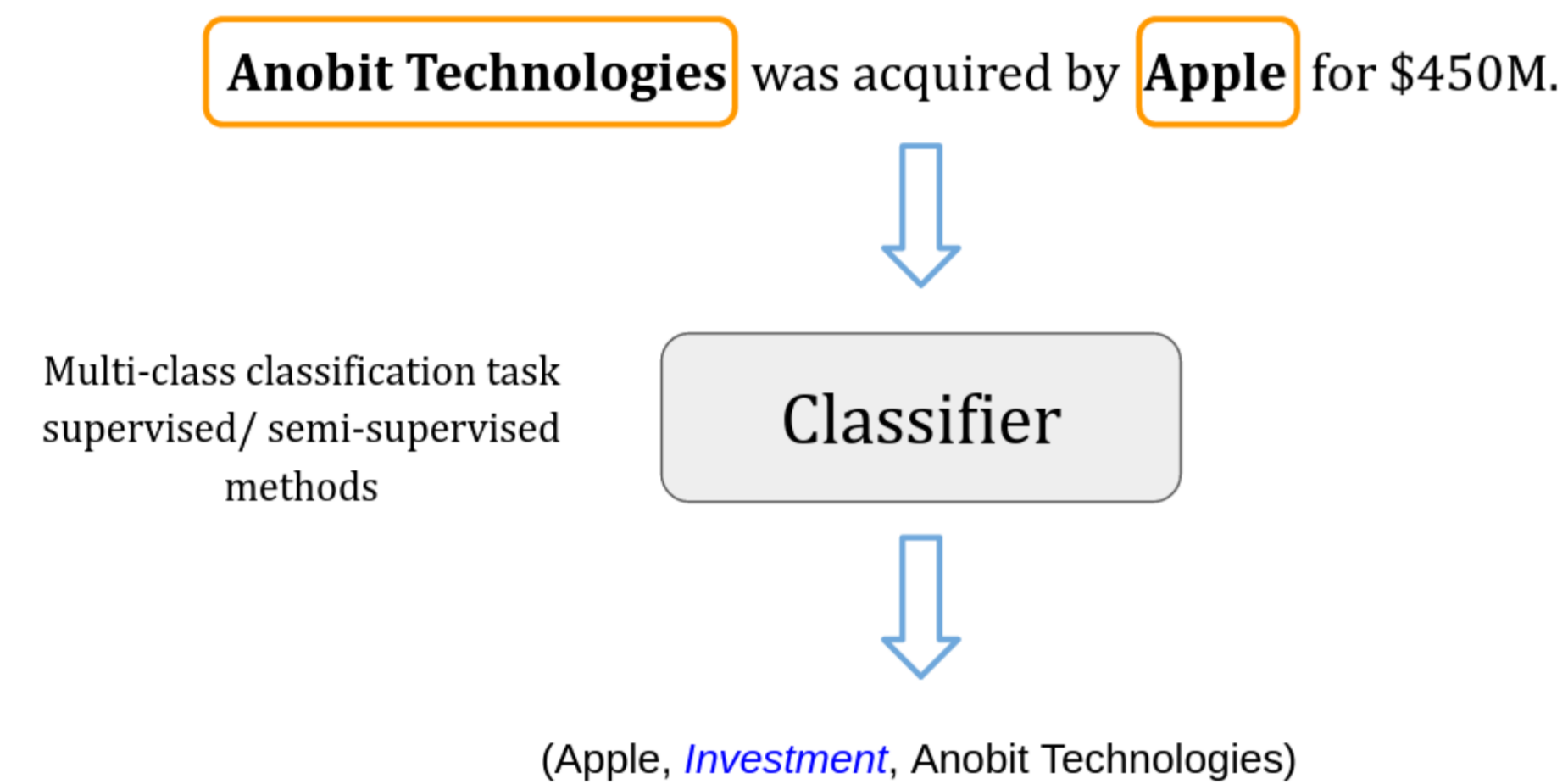


Figure 1. Business Relation Extraction.

Limitation of current works

Overall, BRE studies share three main limitations:

- Datasets used to train the models are either small or not freely available to the research community.
- Mainly, only two relations are considered, namely *Competition* and *Cooperation*.
- All the proposed models are monolingual targeting either [2, 7, 8], German [1], Chinese [6], or Portuguese [4, 3].

Main contributions

In this paper, we focus on **binary Inter-ORG BRE** from online web content, our contributions are as follows:

- A **unified characterization for Inter-ORG relations** focusing on five relations: Investment, Cooperation, Sale, Supply, Competition, and Legal proceedings.
- **BizRel, the first manually annotated multilingual dataset** annotated according to this characterization and considering four languages: *French, Spanish, English, and Chinese*.
- A **set of deep learning experiments** to detect these relations in multilingual texts.

Data Collection

We follow the procedure described in [5] for English business relations and extend it to French, Spanish, and Chinese. Data collection consists in extracting from the web relevant sentences following a three-step procedure:

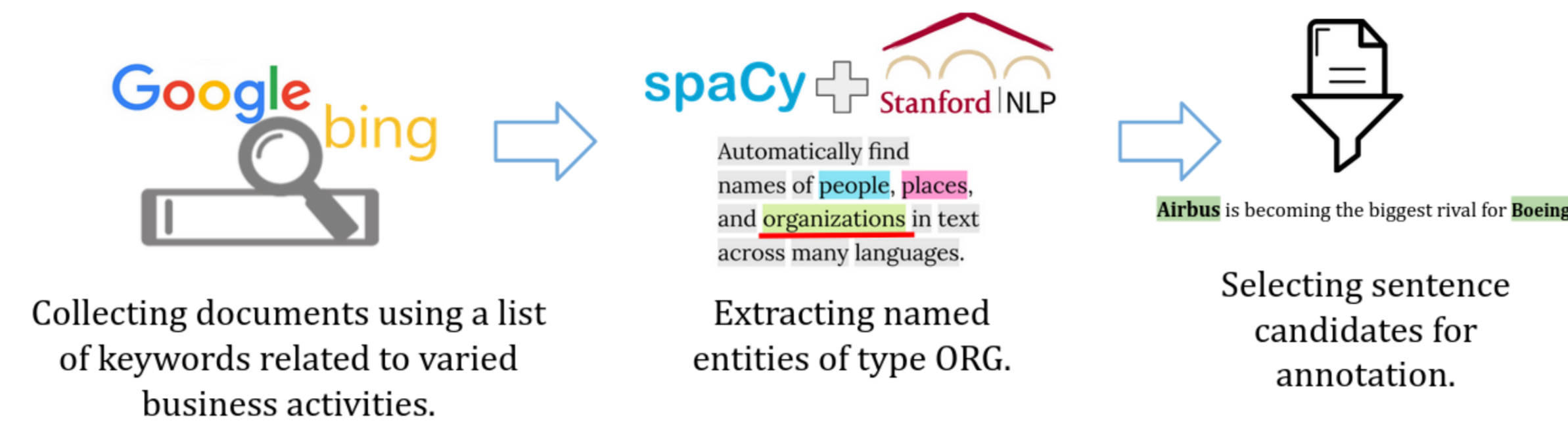


Figure 2. Data Collection Procedure.

This procedure resulted in a total of 25, 469 sentences for French, English, Spanish, and Chinese.

Characterizing Business Relations

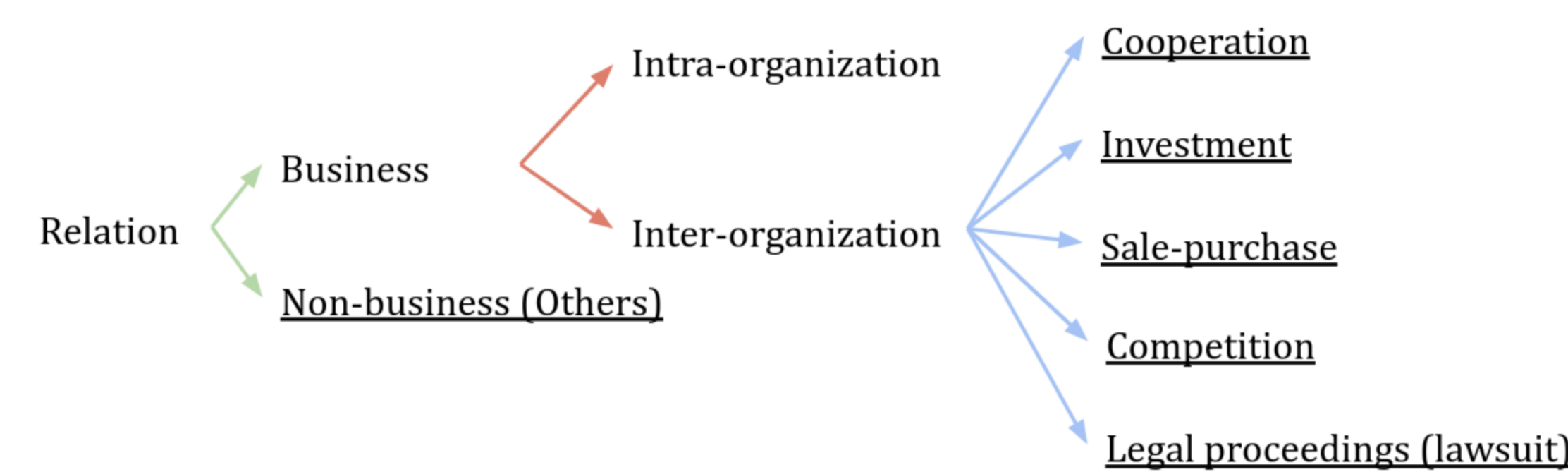


Figure 3. Characterizing Business Relations. (Relations we consider are underlined.)

Annotation Guideline

- Given a sentence S , and a set of entity pairs composed of non overlapping entities $\{(EO_1, EO_2), EO_i \in S\}$, annotation consists in assigning one relation R per entity pair among five business relations and one negative relation (cited earlier).
- It is important to note that many relation types can hold between a given entity pair in real world.
- Annotators are asked to only consider explicit mentions of relations in the current sentence **without any additional external knowledge**.
- $1k$: of data doubly annotated → **Cohen’K = 0.766 for English and Cohen’K = 0.685 for French**

Annotation Results



Figure 4. Data distribution per language.

Figure 5. Data distribution per relation type.

Experimental Results

Settings	Lang. Models	EN			FR			ES			ZH		
		P	R	F	P	R	F	P	R	F	P	R	F
S_0 ‡	Monolng.	67.7	71.9	69.5	72.2	66.8	69.0	74.4	72.5	73.1	75.8	73.2	74.3
S_1	EN	66.8	72.4	69.1	67.8	51.9	57.3	72.2	57.3	62.3	41.6	32.4	34.8
	FR	62.6	57.5	59.6	69.0	63.4	65.8	78.3	67.0	70.3	39.3	30.9	31.4
	ES	54.1	57.5	54.2	58.8	51.1	53.6	77.1	76.8	76.8	39.0	43.3	38.4
	ZH	49.6	32.3	35.5	50.7	29.4	32.7	54.5	36.4	40.7	62.9	72.2	66.0
S_2	zero_EN	60.9	63.6	61.3	72.1	65.6	68.0	83.3	86.3	84.6	72.7	59.2	62.2
	zero_FR	66.3	70.2	67.8	68.3	55.6	60.1	83.6	79.1	81.0	60.0	60.6	60.3
	zero_ES	65.1	69.7	67.1	73.1	65.2	68.3	79.6	71.0	73.9	60.4	60.2	60.3
	zero_ZH	66.9	70.8	68.3	74.4	67.0	69.8	80.5	77.7	78.7	60.3	52.0	54.2
S_3	richL	66.5	75.0	70.2	71.9	67.5	69.4	77.8	66.5	71.1	42.5	36.9	38.4
	poorL	58.6	56.7	56.9	61.5	50.7	54.8	75.5	73.8	73.2	53.7	54.3	54.0
S_4	all	67.8	72.9	69.9	74.4	68.8	70.8	79.3	80.4	79.7	73.8	64.1	65.1

Table 1. Monolingual and cross-lingual models results per language. Best performing models in each (S_i) setting are in bold while the best model for each language is underlined. ‡: Baselines models.

Findings

- (S_1) Training on one language does not necessarily transfer well to all other languages.
- (S_2) In zero-shot transfer, excluding *ZH* improves *EN* results, excluding *EN* or *FR* yield better results on *ES*.
- (S_3) Training on *poorly-labeled* data has weak transfer power compared to richly labeled data.
- (S_4) *All-joint transfer* that combines all languages during training was the best, beating all monolingual baselines.
- The relation types with the best F-score are the ones with more training data.
- Under-represented relation types gained an improvement over baseline models for many languages when training on more than one language.

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